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U.S. Planes Reach Zaire With Aid for Cholera Fight

Purification of Water Gets Highest Priority, Death Toll Now 20,000

By Barry James
International Revald Tribune
With oo sign of a letup in the cholera Rwandan refugees in Zaire, U.S. aircraft shipped water purification units into the area on Tuesday, giving aid workers their first effective tool in fighting the highly infertious discussions. infectious disease

Along with the purification plants and other heavy equipment, the transport planes brought in two fire trucks to pump water from Lake Kivu to the plants.

The biggest purification plant is capable of treating 24,000 gallons (91,000 liters) an hour, and will provide the first clean water since 1.2 million refugees began moving across the border to the eastern Zaire town of Goma nearly two weeks ago.

More U.S. planes were scheduled to ar-

rive late Tuesday as part of an operation that officials said could involve up to 2,000

that officials said could involve up to 2,000 U.S. troops in Rwanda and eastern Zaire. Until now, the refugees have been scooping polluted water from Lake Kivu, leading to a cholera epidemic that is killing thousands every day. Aid workers said that clean water was the highest priority in checking both cholera and dysentery, which are raging through encampments that lack any kind of samitation.

Aid workers estimated that 20,000 people have died of cholera, dysentery, malaria, starvation and other causes in the past week.

Although desperately needed by aid workers, the U.S. water plants will not be able to handle the total water requirements, estimated at five liters a person a

Using explosives, French troops blasted six mass graves in hard volcame rock to bury thousands of bodies that have piled up along the roadsides and in the squalid efugee encampments.

David Rawson, the U.S. ambassador to Awarda, asked the new government in Kigali, the capital, to anthorize the sending of U.S. troops and equipment to the country to help refugees return to their homes.

"Our only objective is to get help to the suffering people as quick as possible and by any means," Mr. Rawson was quoted as saying by The Associated Press.

President Bill Clinton ordered the military buildup last weekend as part of the international response to the worst refugee crisis in memory. Brigadier General Jack Nix flew to eastern Zaire on Tuesday to spearhead the U.S. operation.

U.S. and French troops succeeded in See RWANDA, Page 6

Berlusconi's Grasp Grows Shakier

By Alan Friedman

The admission by a senior executive of Prime Minister Silvio Berlusconi's Fininvest business empire that he bribed tax inspectors, followed by accusations that Mr. Berlusconi cannot distinguish between his roles as company owner and government bead, have left Italy's 11-week-old coalition looking distinctly

shaky.

Although the prime minister's loyalists insisted on Tuesday that the conflict-of-interest issue would soon go away, Mr. Berlusconi's credibility appears to have been seriously damaged by his second political crisis in less than a week.

What is most striking is that Mr. Berlusconi — who upon taking office pledged to create a blind trust and keep his \$7 billion-a-year Fininvest business

NEWS ANALYSIS

empire separate from politics - may have no one to blame but himself.

In a bumiliating about-face last week, the prime minister hastily withdrew a controversial emergency-decree law that would have sharply curtailed the powers of the properties leading technology. of the prosecutors leading Italy's 30-

month ann-corruption probe. At the time, Mr. Berlusconi bristled at suggestions that he had pushed the law in order to protect against the possible ar-rest of his brother, Paolo, who is under investigation, or of senior executives of Fininvest who are accused of paying bribes to the Guardia di Finanza, Italy's mancial police.

But the move, which was condemned by the anti-corruption magistrates in Milan, galvanized public opinion against Mr. Berlusconi and brought harsh criti-cism from both of his coalition partners, the ocofascist National Alliance and the Northern League

Then, oo Sunday night, 24 bours after the magistrates ordered the arrest of two

See ITALY, Page 7



ISRAELI EMBASSY HIT - A car bomb in London nearly obliterated the vehicle, damaged the Israeli Embassy and wounded 13 people Tuesday. In Argentina, a man was detained in last week's attack at a Jewish center. Page 2

Bosnian Serbs to Reimpose Sarajevo Siege

By John Pomfret hington Post Service

SARAJEVO, Bosnia-Herzegovina The Bosnian Serbs said Tuesday they would shut Sarajevo's only roads to the outside world in a defiant gesture toward the international community that will effectively reimpose a siege.

In a letter to the United Nations command in Sarajevo, Radovan Karadzic, the

leader of the Bosnian Serbs, said be was ordering his forces to shut the three links Wednesday for the foreseeable future because, he claimed, Bosnia's mostly Muslim government was using the arteries to smuggle weapons into the city.

UN officials denied Tuesday Muslims were sneaking in guns.

Mr. Karadzic's move is the bluntest and most aggressive yet in a series of maneuvers designed to show both the international community and the Bosnian government that there is little they can do to alter the course of Bosnia's war without the

express permission of the Bosnian Serbs.

Last week, UN officials charged that Serbian gunners fired than 20 bullets into a UN plane, in effect shutting Sarajevo's airport and grounding the airlift that kept this city alive for almost two years. Over the weekend, Serbian forces twice used heavy weapons around the Muslim enclave of Gorazde in violation of a NATO ultima-

tum threatening air strikes. In shutting down roads that have been open since late March, the Serbian ploy is timed for maximum effect. On Saturday,

foreign ministers from the United States, Russia, Germany, Britain and France are scheduled to meet to decide how to react to the Serbs' rejection of a peace plan those nations drew up. According to that plan, the Serbs, who hold 72 percent of Bosnia, would have to surrender about one-third of their boldings to a federation of Muslims and Croats, who possess the remain-

Under terms of the peace proposal, the international community has said it would consider increasing pressure against the Serbs if they reject the proposal. New pressure might come by tightening economie sanctions against Serbia, the mentor of the Bosnian Serbs, by better protecting Mus-lim enclaves in eastern Bosnia or finally by lifting an international arms embargo against Bosnia's Muslims.

As such UN officials said, the Serbs' belligerent behavior is crafted to show that pressure is a two-way street and that there is not much the international community can do to significantly bend their will,

See BOSNIA, Page 7

Joint Pledge of Peace **But Goals That Differ**

Recognizing An Inevitable Reconciliation

By Elaine Sciolino
New York Times Service

WASHINGTON - There is a saying in the Talmud that the Messiah will come when be is no longer needed. Peace be-tween Jordan and Israel is coming because it already exists.

King Hussein of Jordan and Prime Min-ister Yitzhak Rabin of Israel did not oeed much coaxing to sign a declaration Mon-day ending the state of war between their countries. They based their diplomatic breakthrough on a recognition of their mutual self-interest and the comfort that what they were doing was endorsed by their people.

The ceremony at the White House was different from the high-anxiety encounter last September between Mr. Rabin and Yasser Arafat, the Palestinian leader. That was a forced marriage between two life-long foes who had been wishing each other dead for years.

By contrast, the event Monday was more like a sedate engagement between

NEWS ANALYSIS

longtime neighbors who knew they had a lot in common, had secretly cooperated for years and now, in this new era in the Middle East, could finally allow their relationship to flourish in the light of day. Israel and Jordan have more or less

coexisted in a cold peace since the 1967 war, when the Israelis captured the Sinai Peninsula from Egypt, the Golan Heights from Syria and the West Bank and East Jerusalem from Jordan. King Hussein con-cluded that the war had been a disaster for the Arab world, and in 1973, when Syria and Egypt moved against Israel, he sent a symbolic army division out of Arab soli-darity, but much too late to make a differ-

The euphoria on Monday was palpable. There at the White House stood Mr. Rabin, who was chief of staff of the Israeli Army when it defeated the armies of Egypt, Syria, and Jordan in 1967, along-side King Hussein, a descendant of Mo-hammed who bad lost the holy places of Jerusalem to Israel in that war.

At one point, President Bill Clinton told his aides how struck be was "by the personal warmth between them and how they couldn't talk enough together."

It took the peace agreement between the Israelis and the Palestinians both to free King Hussein and to force him to acceler-

ate the pace of his peacemaking with Isra-Suddenly, the Palestinians were making peace oo their own. The king, whose country's population is 80 percent Palestinian, was freed from the responsibility for the

fate of the Palestinian people and their claim to Israeli-occupied land. He was also confronted with the pros-pect that the Palestinians would reap the benefits of peace in the Israeli-occupied territories without him. President Hafez Assad of Syria was holding back, but other Arab leaders were moving forward to receive Israeli cabinet aides and beginning to

negotiate joint economic projects. What finally impelled the king was his coocern about economic security.

He saw the value of the Jordanian dinar. See MIDEAST, Page 6

Rabin Appears With Hussein In Congress

WASHINGTON — King Hussein of Jordan and Prime Minister Yitzhak Rabin of Israel vigorously reaffirmed before Con-gress on Tuesday their pursuit of peace in the Middle East.

"I consider myself to be a soldier in the army of peace," Mr. Rabin declared.

"The state of war between Jordan and Israel is over," King Hussein said, bringing the Senate and House to their feet, their applause echoing through the chamber.

But their warmth and rapport, a day after they signed a landmark accord for-

after they signed a landmark accord for-mally ending 46 years of bostility between Israel and Jordan, did not disguise that their political goals were oot entirely paral-

"For our part, we will oever forget Palestine," the king said, while also asserting that only God could exercise sovereignty over the Muslim, Christian and Jewish holy sites in Jerusalem.

Mr. Rabin, for his part, offered an emo-tional reminder of Israel's struggle for Je-rusalem and said that the city was "the beart of the Jewish people." At the conclusion, he donned a yarmulke, the Jewish prayer cap, and intoned the ancient Hobrew blessing to "our Lord who has preserved us and sustained us and enabled us

In the galleries sat Israelis who had lost family members in wars with the Arabs. Mr. Rabin read their oames, and they stood and were applauded.

Witoessing the historic event, the first occasion when two world leaders had addressed a joint session of Congress at the same time, were cabinet officers, foreign amhassadors and Justice Ruth Bader Ginsberg of the Supreme Court.

The two leaders later issued a sharp condemnation of recent terrorist attacks that threaten Middle East peace. Standing between them at a White House news conference, President Bill Clinton also denounced the bombings as the likely work of terrorists opposed to Middle East peace.

Standing between the leaders at a White denounced the bombings as the likely work of terrorists opposed to Middle East peace. "We will not, we must not, allow them to disrupt the peace process," he said. "We cannot allow the enemies of peace to prevail."

King Hussein said Arabs and Israelis bad to "live as members of one family" and denounced as "enemies of bope, enemies of security" those responsible for the bombing oext to the Israeli Embassy in London on Tuesday.

Mr. Rabin lashed out at "radical Islamie terrorists" he said were committed to blocking peace in the region through vio-lence, including the Loodon bombing and another of a Jewish community center in Buenos Aires.

The declaration signed by the two men Monday was one of nonbelligerency, a step short of a formal peace treaty. The two leaders pledged in it "to bring an end to bloodshed and sorrow.

The immediate target of cooperation between Israel and Jordan is bolstering the region's economy by sharing scarce water

See PEACE, Page 6

Now, Whitewater as the Ultimate Insider's Game

By Howard Schneider Washington Post Service
WASHINGTON — From the start it

had the ring of a Beltway extravaganza, replete with weighty philosophy wrapped deep in bureaucratic prose, a few oew turns of phrase, and the inevitable partisan

Nevertheless, a crowd packed into the House Banking, Housing and Urban Affairs Committee room on Tuesday to bear seemingly endless discussion of such ob-tuse issues as "recusals," "regulatory over-sight," "reductions," and "statutes of limi-

The dissection of government minutiae went on so long that at one point Repre-sentative Maxine Waters, Democrat of California, deemed it "boring, uninteresting and uninformative."

"I'm sorry that we must spend our time bere," she said. The sentiment seemed shared by many.

The most enticing of the thousands of government documents turned over for the congressional Whitewater hearings were excerpts of the private diaries of the Treasury chief of staff, Joshua Steiner, a young official so unaccustomed to Washington's ways that be wrote about a secret White House meeting in a now-publicized love

letter to a girlfriend. And even the diaries were dull, filled with agonizing over whether Mr. Steiner's boss, Roger C. Altman, should recuse himself and what scoops he might read in The New York Times.

This was, after all, a hearing on Whitewater's "Washington phase", as opposed to the yet-to-come "Arkansas

phase" that will deal with possible savings and loan fraud and involve a meticulous reconstruction of Bill Clinton's personal

And as the committee chairman, Henry B. Gonzalez, Democrat of Texas, rang the opening bell oo this summer's main event, was clear that, for now, the bearings will

be the ultimate insider's game.

Has the White House "employed obfuscating redaction techniques?," Representative Jim Leach, Republican of Iowa, asked in his opening statement, using col-lege words to ask what is really the central question of this set of hearings: Did the White House he about a series of meetings between the Treasury Department and White House staff?

The other central issue - whether the See HEARINGS, Page 6

Kiosk

Hamas Offers Deal for Sheikh

GAZA (Reuters) - The militant Islamic movement Hamas offered to hand over the remains of an Israeli soldier killed five years ago in return for the release of its leader, Sheikh Ahmed Yassin, from an Israeli jail, a statement said Tuesday. The statement set a deadline later on Tuesday. The Israeli Defense Ministry had oo immediate comment.

Book Review Crossword

Page 7. Page 22. Page 22.

Long-Distance Porn: Very Wrong Number for Parents

By Elizabeth Kastor Washington Post Service

WASHINGTON - At first, Bob assumed that the pricey long-distance calls on his June phone bill were to some small town in Ohio. Perhaps his live-in baby-sitter had been calling bome.

He was wrong. Moldova is not in Ohio. It is a former republic of the Soviet Union, and the number that attracted more than \$250 worth of calls from his house is not anybody's

"Hi, there," the breathy female voice answered, via recording, when the Washington father called the international number to check it out. "Am I glad you called the hottest sex service available today! Whatever your kink, we can give you exactly what you're looking for. For our notorious hot phone sluts, press 1."

Bob chose not to select an option, but he began to think his 11-year-old twin boys probably had.

International phone sex lines are just one of the ingenious methods that the pornography industry has developed to separate callers from their money. This separation happens at \$2.25 for the first minute and \$2.12 for each additional minute, if you happen to be

calling Moldova. The Federal Communications Commission and all the major phone carriers have received complaints about such international calls, and the number of complaints is

"We get parents saying, 'I've got a bill of \$800 and \$900 a day — 16, 17 calls a day. I didn't call Zimbabwe!" said Carol Aarbus, a spokeswoman for MCI.
"When we inform the parents that it's their children, oftentimes they are very embarrassed."

Most of the international calls to sex lines reach services in small places like Suriname, São Tomé or the Azores. Some countries allow the addition of hefty surcharges to international calls, boosting the cost even higher than the regular long-distance tariff.

The international numbers are advertised in publications such as Rolling Stone. Although the numbers include the international prefix of 011, many customers apparently do not recognize it or associate it with high

Both MCI and AT&T are planning efforts to alert consumers about the sex lines.

Donna Lampert, senior policy adviser to the common carrier bureau of the Federal Communications Commission, said the agency was also monitoring complaints

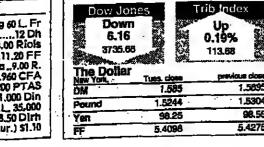
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Car Bombing Near Israeli Embassy in London Wounds 13

By Richard W. Stevenson

LONDON - A car bomb exploded next to the Israeli Embassy in London on Tuesday, wounding 13 people and bringing warnings from Israeli officials of an international terrorist campaign by radical Islamic groups opposed to the Middle East peace process.

The bomh went off at 10 minutes past noon in Kensington district, across from Kensington Palace on a gated street where cars must be cleared by the police to enter.

The police said the car, a gray Andi sedan, had been parked in front of a small apartment huilding next to the emhassy a few minutes before the explosion. There is no doubt in my mind we face a wave explosion ripped open the front of the explosion. Princess Margaret, Queen Ein explosion. They said the bomb appeared to have of extreme Islamic radical terrorist movements apartment building and caused extensive dam-

BUENOS AIRES - Argentine police have detained the

owner of a delivery van believed

to have been used in the bombing of a Jewish community cen-

ter here, President Carlos Saul

At least 96 people were killed in the attack July 18 against the headquarters of the Delegation

of Argentine Jewish Associa-

The investigation "is advanc-ing quickly," Mr. Menem told a radio interviewer.

An Israeli general who took part in the rescue effort here

said he believed a suicide

bomber drove a Renault van packed with hundreds of

pounds of explosives right up to the door of the building.

cle with a corpse inside, which could be the driver's," the gen-

eral, Zeev Livne, told the daily

Pagina/12.
Mr. Menem did not identify

the detained man, but said he

would be questioned by Judge Juan Jose Galeano, who is

Monday from Caracas, where,

heading the investigation.

"We've found parts of a vehi-

Menem said Tuesday.

Van Owner Is Held

In Argentine Blast

according to local newspapers, he interviewed a former Iranian

diplomat said to have informa-

tion on the attack and the 1992 bombing of Israel's embassy in

Israel suspects that Iran and

Hezbollah, a fundamentalist

guerrilla group based in Lebanon and supported by Iran, had a hand in both attacks.

However, another group based in Lebanon, calling itself the Supporters of God, claimed

responsibility for the bombing

The Lebanese foreign minister said in Beirut that there was

Group Claims Air Crash

U.S. and Panamanian inves-

tigators have concluded that a

bomb caused a plane crash in Panama last week that killed 21

people, most of them Jewish,

the Panamanian president, Guillermo Endara, was quoted

as saying, Reuters reported.

The Supporters of God group has claimed responsibility for

the plane crash, as well as for

munity center in Argentina.

Buenos Aires.

of last week.

no such group.

ity for the explosion, followed by eight days n car bomb explosion at a Jewish community center in Buenos Aires, killing at least 96 people. A Lebanon-based Islamic group, the Partisans of God, took responsibility for that bombing.

day the agreement in Washington by Israel and Jordan to end hostilities between their countries. In Washington, Prime Minister Yitzhak Rabin

said Israelis and Jews all over the world faced "an international peril" from radical Islamic opponents of Israel.

been made of 20 to 30 pounds (9 to 14 kilograms) in the Arab Muslim countries," Mr. Rabin said of explosives stashed in the car's trunk.

There was no immediate claim of responsibility to the explosive structure all over the world — in the United Cross Hospital said. States, in Europe, in Latin America."

The police in London offered no explanation as to how the car got past the security gate on the street, which is lined with about a dozen emhassies. But at a news conference, Commander Da-The London explosion also followed by one wid Tucker, the head of the police's anti-terrorist squad, said the driver, whom he described as a woman between 55 and 60 years old, "Mediterranean" in appearance and carrying a Harrod's the car before the blast and was being sought for questioning.

"When we heard the explosion we immediately laid down on the floor," said Amir Maimon, the second secretary at the embassy. "Right afterward we evacuated people from the embassy to Hyde Park and sent people home. There was no panic. Everything is under control, and thank God we are all alive."

Kensington Palace, several hundred yards shopping bag, had been seen walking away from away on the other side of the street, is home to a number of members of Britain's royal family. Several windows there were blown out by the explosion: Princess Margaret, Queen Elizabeth

WORLD BRIEFS

Gambia Coup Leader Appoints Aides

BANJUL, Gambia (AFP) — Lieutenant Yaya Jammeh, who seized power in a coup in Gambia last week, on Tuesday named himself head of state and appointed a new government. Lieutenant Jammeh, 29, named a team of seven soldiers and

seven civilians, including three women, to run the country. He said he would organize elections as soon as possible.

The longtime leader of the small West African nation, Sir Dawda Kairaba Jawara, was ousted in a bloodless military coup

on Friday. Indonesia Threatens New Censorship

JAKARTA (Reuters) — Indicating that efforts to muzzle the press are not over, Indonesia has threatened to take action against a leading magazine over its reporting of the ban on three publica-

nons in June.

The warning came as Indonesian musicians and artists held a 24-hour music marathon at Pajajaran University in the West Java city of Bandung on Tuesday to protest the media ban. An official at the Department of Information issued the warning to the biweekly Forum Keadilan magazine.

Shopkeepers Riot in Central Lagos

LAGOS (AFP) — Many people were injured in central Lagos on Tuesday after a street battle broke out among shopkeepers

on Tuesday arter a street battle broke out among shopkeepers divided over a four-week-old strike aimed at bringing down Nigeria's military government, witnesses said.

The clashes began when some shopkeepers defied instructions not to open their stores as part of the strike, which has been led by oil industry workers. As shopkeepers fought each other with knives and cudgels, looters ransacked stores in the city's commercial district, witnesses said.

U.K. Newspaper Names New Editor

LONDON (Renters) — Britain's Independent newspaper, victim of the cross fire in a vicious newspaper price war, appointed a new editor Tuesday. Ian Hargreaves, deputy editor of the Financial Times, will take over from Andreas Whittam Smith in the middle of next month

middle of next month. The independent has been pushed to the sidelines in the battle between tycoons Rupert Murdoch of The Times and Conrad Black of The Daily Telegraph to grab circulation by cutting prices. Mr. Hargreaves said The independent would persevere through the price war but would not say if it would cut its own price.

EU Predicts Eradication of Rabies

BRUSSELS (Reuters) -- Cases of rabies have fallen dramatically in the European Union, and the deadly disease may soon disappear from it entirely, the European Commission said Tuesday.

The number of cases has declined by about 70 percent since 1986, and only Germany, France, Belgium, Luxembourg and Italy

are now affected by the disease. It can be confidently expected that rabies will be eradicated from the European Union in the near future," the commission said.

China to Hasten Tibet Development

HONG KONG (AFP) - China's top leaders have decided to speed up the development of Tibet, exploiting its natural resources and introducing "politically reliable cadres," the official Xinhna press agency reported Tuesday.

Speaking at a national conference on Tibet in Beijing last week, President Jing Zemin said that while the overall situation was

stable, "there also exist some factors of instability in Tibet." He warned, "Nobody is permitted to pursue independence or inde-pendence in disguised forms in Tibet."

UN Monitoring Stops Iraqi A-Weapons, but Saddam Survives

By Paul Lewis New York Times Service

Judge Galeano returned late the bombing of the Jewish com-

BAGHDAD -- The video image flickering in a United Nations office here indicates that the monitoring system imposed on Iraq's industry is achieving its aim of preventing President Sad-dam Hussein from building weapons of mass

But it also means that the oil embargo and other sanctions placed on Iraq after its invasion of Kuwait are closer to being lifted without having achieved their unstated aim - in the eyes of the United States and some other countries of removing Mr. Saddam from power as well.

A little green line, constantly expanding and contracting at the bottom of the screen in the UN office, means that the picture is being relayed live from a camera trained on equipment on a factory floor somewhere in Iraq. The camera is part of a sophisticated system,

requiring 20 tons of sensors and other electronic equipment, which the United Nations is installing in 30 key plants and which is designed to guarantee that Iraq does not develop nuclear, chemical or biological weapons or long-range

Meanwhile, the second floor of the UN office is being ripped apart as a high-security control center is built for an 80-person team that expects to be monitoring Iraqi industry for years to

A 90-meter (300-foot), red and white tower has ust been completed to receive signals from all the remote-control cameras and sensors installed in factories around the country. The same tower will transmit radio signals from the control center to inspectors in the field.

"This is the most sophisticated and intrusive industrial monitoring system ever devised," said Guy Martelle, an American engineer working on the project, which he said he expects to be fully operational by September.

All this equipment, together with the regular checks that UN inspectors will make on some future so the UN monitors can 150 industrial sites that could be used to develop not used in arms development. prohibited weapons, represents a political turn-UN Security Council.

As part of the terms for ending the Gulf War in 1991, the council created the UN Special Commission and ordered it to eliminate Iraq's weapons of mass destruction and ensure that Baghdad never acquired them again. When this has been done to its satisfaction, the council said. the embargo on Iraqi oil sales will have "no further force or effect."

After first trying to hide his secret military programs and then obstructing the arms inspec-tors sent to ferret them out, Mr. Saddam now appears to be cooperating fully with the special commission in the hope that the council will lift the oil embargo early next year.

Earlier this month, when the council last reviewed the embargo, Rolf Ekeus, the Swedish head of the special commission, said the first part of his task was almost complete.

London police officers sweeping up the rubble caused by the car bomb that exploded Tuesday near the Israeli Embassy.

Some documents relating to weapons programs are still missing. But Mr. Ekeus said he toped to report "shortly that the full accounting of Iraq's programs which the council required has been completed."

The council must still adopt a resolution requiring companies selling equipment with military potential to Iraq to report such sales in the

But after a probationary period to make sure ing point in Iraq's troubled relations with the the monitoring system works - Mr. Ekeus suggested six months — the special commission now believes that it will be in a position next March to report that Iraq has complied with the Security Council's disarmament terms, indicating that the embargo should be lifted.

All the evidence now suggests that Iraq is determined to ensure that the monitoring system

Last November, Mr. Saddam formally agreed to it. In December, Iraq decreed that tampering with the monitoring system was "a major crime." And Mr. Ekeus said in a recent interview that he believed that Mr. Saddam had personally ordered full cooperation with the UN commission

"Cooperation is excellent," said Jaako Ylitalo, the Finnish head of the UN team. "The Iraqis have created a special authority to work with us, and we have hundreds of them helping install the

But two major difficulties may still make the Security Council reluctant to lift economic sanctions when the commission finds that Iraq has

The first is Iraq's continuing attitude toward Kuwait, the Gulf emirate that Iraq annexed and invaded in 1990. While Iraq's rubber-stamp Parment officially annulled the annexation after the Gulf War, the following year, the government-controlled news media in Baghdad continue to refer to Kuwait as part of Iraq.

The second difficulty is the attitude of the Clinton administration, which appears to be following in the footsteps of its predecessor, arguing that Iraq cannot be trusted to behave so long as Mr. Saddam remains in power.

Referring to the UN commission by its diplomatic shorthand, W. Anthony Lake, President Bill Clinton's national security adviser, wrote in Foreign Affairs magazine in April: "There is plenty of evidence to suggest the only reason the Iraci regime is beginning to cooperate with UNSCOM is to secure the lifting of oil sanctions. Once the oil starts flowing again, Washington must assume Saddam will renege on long-term monitoring and begin rebuilding his weapons of

mass destruction program."

TRAVEL UPDATE

U.K. Raif Strike Rons Until Thursday

LONDON (Reuters) — British commuters faced three days of travel chaos as railroad signal workers began a strike on Tuesday.

The strike, which will affect most of the nation's rail network. due to run until noon Thursday. It followed a series of six one day stoopages. The dispute involves pay and management proposals to increase productivity through changes in work rules.

The German state of Hesse imposed the nation's first pollutionlinked speed limits Tuesday in an effort to lower the hot-weather levels of harmful ozone in the air. Drivers were told to stay at a maximum of 90 kilometers per hour (55 miles an hour) on the freeways. The speed limits were to last at least 24 hours. (Reuters)

The Greek minister of transportation, Theodoros Pangalos, accused air-traffic controllers in Athens who are involved in a work-to-rule protest of "sadistic behavior" toward travelers. "People are tortured for hours inside planes," he said. "Flights are not only late, but the delays are given after the passengers have

China and South Korea have agreed to open regular air routes linking Seoul to Beijing and four other Chinese cities, press reports in Seoul said. The agreement provides for direct routes between Scoul and Beijing, Shenyang, Qingdao, Tianjin and

Eager for Trade, EU Seeks Compromise With Asia

By Michael Richardson nal Herald Tribune

BANGKOK - The European Union, which wants to gain a bigger share of the booming markets of East Asia, sought Tuesday to improve relations that have been strained over moves by Europe to link trade and aid to human rights and labor and environmental standards.

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In a significant change, EU officials attending an annual meeting with foreign ministers from the Association of South East Asian Nations outlined a new approach to Burma that shifts Europe's position away from ostracism and closer to ASEAN's policy of "constructive engagement.

Klaus Kinkel, the German foreign minister, who took over the rotating presidency of the EU Council of Ministers earlier this month, said that Europe was prepared to follow ASEAN's lead and hold talks with the Burmese military regime on ending political repression and restoring democratic

Europe had previously criti- a one-off meeting." cized the ASEAN approach of

human rights abuses. However, European officials

said Tuesday that a meeting between senior EU representatives and the Burmese foreign minister was likely to take place in September at the United Nations in New York. It would be the first such meeting since the Burmese military crushed prodemocracy demonstrations in

Mr. Kinkel said that the EU wanted to "enter into a critical dialogue" with the Burmese unta. However, he added that was up to the leadership in Rangoon to "ensure, by making real progress towards democracy and respect for human rights, that this does not remain

EU officials also gave assurseeking to open Burms more ances to ASEAN that Europe widely to outside influences, did not have a firm policy link-

saying that it ignored serious ing trade and aid to noneco- Europe have increased at an avnomic issues and was prepared to negotiate.

ASEAN officials welcomed the EU moves to reduce friction with the group. But one official warned that ties had been seriously strained by persistent problems with the EU in the past few years over human rights and other issues.

In a joint communique, the ASEAN foreign ministers expressed serious concern that the linkage of worker rights, labor standards and environmental issues to trade might become "a new pretext for protectionism" that could undermine progress in liberalizing world commerce.

The EU is one of Southeast Asia's major markets. Two-way trade was worth more than 42 billion Ecus (\$51 million) in other issues were still open for 1993, and ASEAN exports to negotiation.

erage rate of 20 percent a year

Earlier this year, ASEAN was at the forefront of a campaign by developing countries to block attempts by the United States and Europe to include a "social clause" in the recently concluded Uruguay Round of global trade talks that would have made trade conditional on observing minimum labor stan-

In the face of this opposition, Western nations shelved the plan but insisted that it should be an item on the agenda of the new World Trade Organization Hans van den Broek, the EU

commissioner for external political relations, told reporters that linkages between trade and

Go That Fast? In That Car? Not Possible

LONDON -A motorist was cleared of a speeding charge when experts convinced a court that his car could not have reached the alleged velocity. Chris Rowley, 27, was

accused by the police in the southern English county of Surrey of racing down an expressway at 117 miles 190 kilometers) an hour.

But experts from the Automobile Association, a British motoring organiza-tion, testified that it was mechanically impossible for his Fiat Tipo to go that fast, the reports said. The speed limit on British freeways is 70 miles an

7 More Arrests Made In Neo-Nazi Rampage

BERLIN — The police briefly. Israel's ambassador to paged at the former Nazi death camp at Buchenwald, bringing the total of arrests to eight.

-Prosecutors in Erfort, capital of the castern state of Thuringia, said the seven unidentified suspects were being held on arrest warrants for disturbing the peace and in one case for threatening bodily harm.

A gang of 22 young neo-Na-zis stormed through the camp memorial Saturday, threatening to burn a woman supervisor to death, shouting "Sieg Heil," throwing stones at buildings and giving the Hitler sainte. The police had been criti-

cized for releasing several sus-

scized seven more suspects on Germany, Avi Primor, said he Tuesday after neo-Nazis ramfound it hard to understand found it hard to understand why perpetrators of such attacks were so often released. ■ Aides' Convictions Upheld

Germany's high court on Tuesday upheld the convictions of three close aides to the former East German leader, Erich Honecker, for ordering the killing of people trying to flee through the Cold War border to the West, Renters reported from Berlin, The court rejected appeals from former Defense Minister

Heinz Kessler, his deputy, Fritz, Streletz, and Hans Albrecht, district Communist Party boss, against their convictions for inciting manslaughter.

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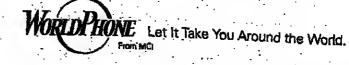
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Children's Health Care: Who Can Say No?

WASHINGTON - George J. Mitchell, Democrat of Maine and the Senate majority leader, says he will seek quick action to provide health insurance for most children who do not have it in the health care legislation he will offer to the

While in most respects his proposal would produce slower progress toward universal health coverage than the plan proposed by President Bill Cliuton, Mr. Mitchell said that this is one area where we are trying to accelerate implemen-

His bill would add several million children to the insurance rolls, perhaps within a year or so. He did not spell out bow this

or other elements in his bill would be paid for.

The plan, which he said he is still be working out, seems likely to give a political lift to the bill. "I don't know anybody who wants to be on the wrong side of that question," said Senator Christopher J. Dodd, Democrat of Connecticut and a leading children's advocate in the Senate. When he hears the idea discussed, he said, "I don't hear the traditional hemming and hawing."

The proposal is being worked out in consultation with the White House, which issued a bland statement saying: "The administration is fighting for guaranteed health care coverage for children and all other Americans. And as we previously stated, we are flexible about how universal coverage is phased

A House leadership aide said the idea had not come up in discussions about the bill that Richard A. Gephardt of Mis-

souri, the House majority leader, would offer.

While most of the other concepts being pondered by Mr. Mitchell and Mr. Gephardt have been under intense discussion in one form or another for months, this idea has not

Clinton Aide Faces Trial Over Task Force

WASHINGTON — Judge Royce C. Lamberth of U.S. District Court ordered the White House health care adviser, Ira C. Magaziner, and other administration officials to stand trial in a lawsuit over the administration's secret Health Care

Judge Lamberth said holding a trial with witnesses under oath was the only way he could learn the truth about the membership and structure of a working group and several subcommittees that did the legwork for President Bill Clinton's now-disbanded task force.

"I cannot determine at this stage of the proceedings who can be believed," the judge said during a hearing in a lawsuit brought by three groups in 1993 to open the task force's work

The witnesses in a trial would include Mr. Magaziner and, possibly, Hillary Rodham Clinton, who led the task force. The Federal Administrative Procedures Act allows only "groups comprised wholly of full-time federal officers or employees of the federal government" to meet in secret.

employees of the federal government" to meet in secret.

Kent Masterson Brown, an attorney, said his investigation showed that at least 357 people who worked on the groups were not on the government's payroll. The judge put off ruling on a request to hold Mr. Magaziner in contempt of court for saying in sworn court documents that the panels were highly organized and comprised of government employees and then later painting a picture of a more chaotic, looser process. Lawyers for the Association of American Physicians and Supperent Inc., the American Council for Health Cara Reform Surgeons Inc., the American Council for Health Care Reform and the National Legal & Policy Center claimed victory. Mark Stern, a Justice Department lawyer, declined comment, saying, "The order speaks for itself."

New Top Economist for Labor Secretary

WASHINGTON - A Princeton University economist, Alan Krueger, has been recruited by the Clinton administration to serve as chief economist and a senior policy adviser at the Labor Department.

Mr. Krueger, a professor of economics and public affairs, sity after a two-year leave of absence. Both Mr. Katz and Mr. Krueger are in their early 30s and considered rising academic stars in the field of labor economics.

As chief economist, Mr. Krueger will assume a major policy role at the department for Labor Secretary Robert B. Reich. Department officials described Mr. Katz as one of Mr. Reich's top policy advisers during the past years and predicted a similar role for Mr. Krueger, who has worked with Mr. Reich before. Mr. Krueger will start his new job Aug. 22.

Quote/Unquote

Senator Jesse Helms, the North Carolina Republican, commenting on a performance partly financed by the National Endowment for the Arts, of whose activities he has often been critical: "Calling this perverse, filthy and revolting garbage art doesn't make it art. It's still filth."

(AP).

Away From Politics

• Exxon Corp. has agreed to pay \$20 million to 3,500 Alaskan native villagers who alleged in a federal lawsuit that the Exxon Valdez oil spill in 1989 had ruined their hunting grounds. The agreement affects roughly a quarter of the residents and fishermen who are seeking billions of dollars from Exxon. The settlement must be approved by a federal

e John Bobbitt, whose penis was sliced off by his wife, Lorena, last year, has pleaded not guilty in Las Vegas, Nevada, to a charge of battering a former girlfriend, Kristina Elliott. He said he was "absolutely 100 percent not guilty," echoing the words that O. J. Simpson used in pleading not guilty to murdering his ex-wife and a friend of hers. He said he had chosen the words because when he was growing up in Buffalo. chosen the words because when he was growing up in Buffalo, New York, Mr. Simpson, then a running back for the Buffalo Bills in the National Football League, was his hero.

• The Reverend Jesse L. Jackson has accused television networks of "institutional racism" and has encouraged viewers to boycott those that refuse to schedule programs with positive ethnic images or that do not place minorities in decision-making positions.



Simpson Prosecutors Can Begin DNA Testing on Blood

Las Angeles Times Service

right to begin subjecting blood samples serve 10 percent of each sample for pos-to DNA tests that may be able to show sible further testing. whether Mr. Simpson was at the murder scene and whether any of the victims' blood ended up at his estate. Superior Court Judge Lance A. Ito

made his ruling after a contentious hearing where prosecution and defense attorneys argued over procedures for try-ing to establish the source of hloodstains found near the bodies of Nicole Brown Simpson and Ronald L. Goldman, as well as other stains found in and around Mr. Simpson's Brentwood mansion. Mrs. Simpson, Mr. Simpson's former

wife, and Mr. Goldman, a friend of hers. were found slashed to death on June 12. Mr. Simpson, accused in both killings, has pleaded not guilty.

LOS ANGELES — Prosecutors in the day. He also ruled that a defense expert O J. Simpson murder case have won the could attend the testing and could re-

■ DNA Tests' Pros and Cons

Each of the two DNA tests at the center of the sparring between prosecutors and Mr. Simpson's defense team bas strengths and limitations, The New York Times reported.

The more conclusive of the two tests, used to determine whether two tissue samples came from the same person, is known as RFLP, for restriction fragment length polymorphisms. It examines regions of the genetic material—from blood, saliva, tissue or a hair follicle — where particular, small segments of DNA are repeated over and over again, a sort of molecular stutter.

Different people have different num- O.J. Simpson listening to



that would distinguish him or her from someone whose segment is repeated 100

But the test requires a relatively large sample, about 5,000 cells, or one-twentieth of a drop of blood. And the sample must be in good condition, said Dr. Robert E. Gaensslen, the director of the forensic science program at the University of New Haven in West Haven, Con-

The second test, a newer method known as the PCR test, for polymerase chain reaction, can use as few as 50 cells. which could be found in a minute speck of blood, and the cells can be somewhat degraded.

It can determine with certainty if a defendant's blood is not in the sample, but it is less definitive than the RFLP test in identifying whose blood is in the At the end of the hearing Monday, Different people have different num-Judge Ito said government experts could bers of repeated segments. If one person Judge Ito at the hearing means the test is more definitive in provsample. In criminal cases, that often

ing someone not guilty than in establish

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ing guilt.
The PCR test looks at several distinct genes with sequences that can vary slightly from person to person. Using an enzyme that copies each gene over and over again, investigators can build up enough copies of the genes to accurately ascertain their sequences.

If the gene sequences in the tissue samples at the crime scene do not match a defendant's sequences, the cells could not have come from the defendant. If they do match the defendant's gene sequences, there is a good chance that they are the defendant's cells.

The RFLP test can make a positive match of two samples with the odds of an error ranging from one in tens of thousands to one in bundreds of thousands. When the PCR test indicates a match, however, the chance that the sample came from a different person is more like one in thousands, Dr. Gaenss-

AMERICAN TOPICS

It's Getting Tougher For a Boy to Be One

Boys will be boys, Natalie Angier writes in The New York Times. Boys will be noisy and obnoxious. They will tear around the house and break things. "They will swagger and brag and fib and not do their homework and leave their

fall down, they'll get up with-out a whimper. They will be adventurous and brave.

Today, Miss Angier la-ments, the world is no longer safe for boys. A boy being a shade too fidgety, impulsive, disruptive or easily bored risks finding himself under the scru-tiny of parents, teachers, guid-ance counselors or child therapists.

Perhaps he is suffering from attention-deficit hyperactivity disorder, or ADHD, the disease of the hour and the most frequently diagnosed behavioral disorder of childhood. dirty underwear on the bath- Does he prefer computer room floor." But when they games and goofing off to

dyslexia.

"There is now an attempt to considered the normal range of behavior of boys," said Mel-vin Konner of the departments of anthropology and psychia-try at Emory University in Atlanta. Today, Tom Sawyer and Huckleberry Finn surely would have been diagnosed with both conduct disorder and ADHD.

To be fair, many children do have genuine medical and psychological problems, and they benefit enormously from the proper treatment.

Researchers say boys may

By Walter Pincus

WASHINGTON — At the request of

Mr. Ames was described last week by the CIA director, R. James Woolsey Jr., as

a greater traitor than Benedict Arnold who

was "trying to reinvent himself and will

doubtless soon step into the media spot-

light as an objective and veteran commen-

tator on the intelligence game."
Mr. Ames, who with his wife, Rosario,

homework? He might have be diagnosed with behavioral syndromes and disorders more often than girls because their pathologize what was once brains are more vulnerable. As considered the normal range a boy is developing in the womb, his male bormones accelerate the maturation of his brain, locking a lot of the nerve pathways in place early on; a girl's hormonal bath keeps her brain supple far longer.

Short Takes

A Pittsburgh judge dismissed a rape charge after the prosecutor said a recent Pennsylvania Supreme Court ruling had invalidated the case because the woman had not fought back although she had repeatedly said "no" to ber attacker. | The McKean County District Attorney. Charles J. Duke. also said a state law that defines rape as involving the use of physical or psychological force must be changed.

"What police say, and what everyone in rape cases says, is that if you are in the situation of heing raped, don't resist," he said. "That can only cause greater injury to oneself."

A bill now in the state legislature would make sexual intercourse without consent a crime.

"The ultimate intimacy is an act so fraught and resonant

that a couple probably shouldn't do it before they have a candid and detailed discussion," Judith Stone writes in The New York Times. "I mean, of course, renting a video together."

She suggests that the film industry start splicing byhrid films for couples who are hopelessly incompatible, such as "Terminators of Endear-

ment," "My Own Private Ben-jamin," "Honey, I, Claudius, Blew Up the Kids," "Pretty Woman Under the Influence and "Scenes From a Mall and the Night Visitors."

International Herald Tribune.

North Korea Reported To Seek Pact With U.S.

eral relations, according to a news report here Tuesday.

a source as saying in New York on Tuesday that North Korea welcomes the U.S. presence in East Asia and wants a security pact with Washington as a military and political counterweight to Japan and other na-The unidentified source in day.

the United States is in frequent

ministerial level has repeatedly told me about the country's expectation to conclude some kind of agreement" with the Umted States on security and defense, the source was quoted as saying.
The United States maintains

military forces in South Korca but has no diplomatic relations with North Korea.

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Therator Jowers

an soldiers were heading north "A North Korean official of from the Demilitarized Zone di-

out the possibility of an at-tempted defection.

TOKYO — North Korea Washington and Pyongyang, wants a security treaty with the United States to improve hilat-

Kyodo News Service quoted

contact with the government of rounds were heard Monday North Kores, the news service morning while five North Kore-

North Korea on July 8, are expected to resume in Geneva on

Shots Fell North Korean A North Korean soldier was presumed killed by shots fired on the northern side of the border dividing Korea, Reuters quoted a Seoul Defense Ministry spokesman as saying Tues-

The spokesman said 30 to 40 viding the Korean Peninsula.

"One man fell down, three took him to a barracks and then took him away on a truck," he said. "We presume a soldier was either killed while resisting or that he killed himself.

The spokesman did not rule

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VENNA KERVANSARAY

pleaded guilty in April to espionage charges, has given interviews in the Alex-ADVERTISEMENT

andria, Virginia, jail to five newspaper reporters, met with a book writer, and held meetings with several television personalities, according to sources,

Spy Is Told by U.S. to Keep His Story to Himself

the Justice Department, the confessed spy Aldrich H. Ames has stopped giving inter-views to reporters, according to his attor-ncy, Plato Cacheris. Two weeks ago, after congressional aides protested to the Justice Department that they were not allowed to meet with Mr. Ames while reporters were, govern-ment lawyers considered filing a court mo-tion to prevent Mr. Ames from giving press interviews, sources said. They reached agreement last week with Mr. Cacheris that there will be no more sessions, at least until after Mrs. Ames's sentencing in late

Under his guilty plea agreement, Mr. Ames cannot disclose classified informa-

tion he learned while he was a government employee. He is barred from profiting from any book or film "describing his work at the CIA, his espionage activities, or the facts and circumstances leading to his arrest and conviction."

"We can't stop him from talking to the press," an official said. "All we can do is be sure he complies with the agreement.

Until now, Mr. Cacheris has sat in on the interviews. In the future, a government lawyer said, "someone from the government may sit in or we'll have a prepublication review of any interview Ames participates in to be sure no classified information is being released."

ADVERTISEMENT



In Memory of My Brother **MOHAMMAD REZA PAHLAVI** The Late Shah of Iran

July 27, 1994 marks the 14th anniversary of the passing of my beloved brother Mohammad Reza Pahlavi, the late Shahanshah of Iran. With him passed the hope that brightened Iran's future and the spark that kindled the memory of its past glories. Iran has now become an unreal country, a land of phantoms, where the people are forced to fight over issues that have little to do with what creates power and opportunity in the real world. Everywhere the superficial is cast as the fundamental: women's dress is held to be more important than their spirit, their hair is considered more potent than their mind, the sound of their voice more threatening than the content of their speech. Women count for little. Men, too, have no rights except those the regime sees fit to grant them. Hopes are dashed, the future is bleak, and depression reigns.

The economy is in a shambles. Over the years, the industrial infrastructure has eroded. The reserves in productive capability built before the revolution are now practically exhausted. A culture of brokers and meddlers has displaced the will for constructive work. Middlemen abound. Graft has become a way of life, a vital necessity in order to feed the children and the unemployed. To survive, honest people have had to

become con-men, street-wise operators.

As oil prices plummet and inflation soars, the Islamic Republic is caught in a dilemma. It can neither afford the subsidies that sustain the middle class and the poor nor cut them. Over the years, it has accumulated debt that has now proven difficult to manage, not because the debt is exorbitant, but because the regime is incompetent. It can neither pay its short term debt without foregoing future development, nor afford to reschedule payment in accordance with its announced development plans, since it needs to have ready access to foreign exchange in order to pay for staple goods that inflation has put out of people's reach and to satisfy the demands of its own illegitimate greed. The so-called moderates, the custodians of "political pragmatism" and economic planning, have now been shown for the sham they are. As pressure builds, the mullahs fall back on the original dogma, but to no avail. Fundamentalism is on the rise among the ruling clerics, but practically inoperative everywhere else. Nowhere in the Islamic world is fundamentalism less sought and more shunned by the people than across the Iranian plateau—geographically and socially.

In the meantime, the poor and the middle class, particularly the women and children among them, suffer. They have no way out so long as this regime lasts. Not even the leaders keep up the pretense any more. As the population increases, political and technological isolation persists, infrastructure erodes, education continues to lack substance and relevance, and oil is depleted, all hopes wane. Unlike the years following Khomeini's death, when the Islamic Republic touted economic reconstruction and development and promised a future that brought to mind an image resembling Iran under the Shah, emphasis now has fallen back on the spiritual acceptance of poverty and deprivation. It is the ruling mullahs' way of misusing Islam. Iranians, however, have become wise to the chicanery of the clerics who sell religion for power and private gain. They no longer buy what the devil sells in God's name.

As I ponder the fate of my country, I am reminded of the year when my father first took over the reigns of government. Then, also, Iran was on the verge of disintegration. Power belonged to the reactionary and the bigoted. The clergy ruled the soul of the people. Women, imprisoned within the house and covered in black, particularly despaired. The first Pahlavi changed Iran's history by setting the nation on a different

course. Although forces beyond his control did not allow him to finish his work, he built a solid infrastructure on which my brother helped build a society that I know will withstand whatever adverse forces fate may unleash. I am now confident that what the Pahlavis built in Iran cannot be undone. The two kings moved with history. The second Pahlavi, particularly, prodded time forward because he believed Iranians deserve and can achieve the best if they move with resolve and deliberate speed. The course he set for Iran,

we now know, is the course we shall have to return to if we are to fulfill our destiny. God bless his soul.

> Achraf Pahlavi 12 Avenue Montaigne Paris 75008 France

Filling In the Peace Map

Israel and Jordan moved the map of a peaceful Middle East a large step closer to completion on Mooday wheo they agreed to end 46 years of formal belligerency and begin normalizing their reladons. A peace treaty is sull months away, but already the two countries are ready to resolve concrete issues like boundaries and water rights, open direct telephooe communications across the Jordan and work together against what remains of the Arab economic boycott.

President Bill Clinton rightly placed this Washington Declaration in the sequence that began with the Camp David agreements with Egypt and included last September's accords with the Pales-one Liberadon Organizadon. For the first time in Israel's history.

most of its borders are peaceful. Only Syria and Lebanoo remain without agreements, and progress on those fronts may not be far off.

Israel's accords with the PLO made it both possible and urgent for King Hussein to move ahead. It was possible because Jordan, with a large Palestinian population of its own, cannot now be accused of dealing behind the back of the PLO. It was urgent to protect Jordan's economie position in the West Bank and religious rights in Jerusalem from rival Arab claims.

Jordan's Hashemite rulers have been more nuanced in their relations with fsraei than Egypt under the late President Gamal Abdel Nasser or the PLO before Yasser Arafat embraced diplomacy and peace. Yet Jordanian armies fought Israel in 1948 and 1967. Now King Hussein, who claims descent from the Prophet Mohammed, and Yitzhak

Jordanians for Peace

The latest success of the step-by-step Middle East peace strategy followed by successive American presidents is Monday's Hussein-Rabin handshake at the White House, First Egypt, then the PLO, now Jordan. The only other significant neighbor of Israel remaining outside the ring of prospective accord is Syria, which,

when it comes, will bring Lebanon along. Of Israel's neighbors, Jordan was al-ways the best candidate for reconciliation. Not so much by intent or ideology as by a woeful series of historical and political miscues has the essentially modcrate King Hussein lagged behind. For he needed Israel — occided it to offset Arah forces far more threatening to his country and rule. That made him the adversary likeliest to become an ally.

Now finally circumstances are right. Iraq is broken and Syria isolated. The PLO's Yasser Arafat has committed to autocomy. Israel, having accepted the PLO as its West Bank interlocutor, no longer has trouble moving to normalize ties with Jordan. The king is the Muslim world's leading exemplar of co-opting extremists; an "overwhelming majority" of his countrymen, he said proudly on Monday, favor peace. He has earned respect oot just for his survival hut for his

Next Syria and Lebanon Rabin, who made his name as a soldier in Israel's wars for survival, have openly taken the path to peace.

Mooday's declaration is fresh evidence that the Middle East is adapting to the changed environment after the Cold War. Religious and territorial rivalries may have been at the heart of the conflict, but superpower compedition eocouraged both sides to pursue military rather than diplomatic strategies.

After the Gaza-Jericho agreement in May, Jordan felt that it could no longer afford to stay aloof. Peace for Israel with Syria and Lebanon will be harder, but Monday's declaration will increase the pressure oo President Hafez Assad of Syria, who speaks for both countries, to make a deal.

King Hussein, who saw his grand-father murdered 43 years ago for deviat-ing from the solid Arab front against Israel, would not have taken the risks he now accepts unless he believed that Syria and Saudi Arabia, for all their pro-tests about a "separate peace," would oot retaliate against Jordan. His country is financially and militarily vulnerable to outside pressure, all the more so after it alienated the United States, Saudi Arabia and their allies by opposing the forcible expulsion of Iraq from Kuwait.

Any residual American coolness to-ward Jordan over that episode should be put to rest by Monday's declaration. Mr. Rabin himself will now urge Congress to approve the \$700 million debt forgiveness measure for Jordan that the Clintoo administration seeks. By heeding his plea, Congress can reinforce Jordan's initiative for peace and encourage Syria and Lebanoo to complete the new map of Middle East peace.

-THE NEW YORK TIMES.

governance. And now Jordan is free to spin with Israel a web of common interests that must be broadened to include Palestinians, too.

Bill Clinton inherited a Mideast outlook that promised to substitute a unifying resistance to extremism for a dividing Arab-Israeli dispute. To advance the undoing of that dispute has been the special mission of Secretary of State Warren Christopher. The Clinton and Bush ad-ministrations could oot have made a dif-ference, however, but for Prime Minister Yitzhak Rabin's determination to, as be put it on Monday, "take risks for peace." Primarily this has meant abandoning dreams of territorial expansion and entering a realistic occotiation with the PLO. With Jordan, Israel has oow formally ended a state of war. The next step is to exchange territory for peace with Syria. The supposedly shrewd President Hafez Assad has sat passively and "lost" oot only the company of Egypt, Jordan and the Palestinians but also the patronage of the old Soviet Union. Israel has sent a double message, pressing a war against Syria's radical Hezbollah charges but offering a respectable peace as well. The United States can help out the process with diplomatic and material aid, but the hard choices now fall to Israel and Syria.

Whitewater on the Hill

President Bill Clinton was right to say that the start of Tuesday's Whitewater hearings was oot exactly the moment the nation had been waiting for. But the White House has it wrong when it suggests that this week's hearings before the House and Senate banking committees

are a waste of time and taxpayers' mooey. This initial phase of the Whitewater inquiry zeroes in on the propriety of cootacts between White House and Treasury Department officials involving the Resolutioo Trust Corporatioo's probe of the Madison Guaranty Savings and Loan failure. A second phase, addressing White House handling of Deputy White House Counsel Vincent Foster's papers after his death, will wait until the conclusion of independent counsel Robert Fiske's investigation, now reset for the end of August.

The circumstances surrounding Mr. Foster's suicide will be examined by the Senate committee but oot by the House committee, whose chairman, Representaove Henry Gonzalez, sees little cause for unnecessarily treading over painful ground without having evidence to challenge Mr. Fiske's conclusion that Mr. Foster died by suicide for reasons unrelated to Whitewater.

The independent counsel has already answered one important question that arose from revelations about White House and Treasury huddles. After hauling the key players before a special grand jury, Mr. Fiske concluded that there was "insufficient" evidence to bring a criminal prosecution against anyone.

Mr. Fiske stayed away from the question of woether Treasury or White House staff crossed any ethical lines when they conferred over the Resolu-tion Trust Corporation's request for a criminal inquiry that had oamed the Clintons as "potential beneficiaries" of funds from the failed Madison. On this score, the roles of Deputy Treasury Secretary Roger Altman, Treasury General Counsel Jean Hanson, former White House Counsel Bernard Nussbaum and

- THE WASHINGTON POST.

Until more information about White House and Treasury meetings began to appear, Mr. Altman and the White House had given the impression that they were only tangentially involved in talks about the Resolution Trust Corporation's referral and possible civil fraud suits. Documents and diaries maintained within the Treasury tell another story. They suggest that Treasury and White House staff were caught up in sophomoric political intrigue and a misguided ef-fort to protect the first family, and in-sinuated themselves into matters that were none of their business. At best, they

The possibility that an official such as Mr. Aliman, who was running the Resolution Trust Corporation at the time, was more involved than he let on in public, and was less than candid with Congress about his White House cootacts, makes him a central figure in this controversy. Bot he is not alone. Congress has much to sort out.

- THE WASHINGTON POST.



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Relief, Repatriation, Protection - and Prevention

WASHINGTON — How Rwanda became the worst humanitarian disaster in the world is a story to be dissected after the refugee death rates begin to come down. Suffice it to say that there is plenty of blame to go around for failing to get involved earlier. For months the United States and the international community let genocide play out in Rwanda. As in Bosnia, early action would have saved hundreds of thousands of lives.

Now only the logistical capacities of the U.S. and other militaries can save the almost 2 million refugees who have fled. After a somewhat hesitant White House start, the U.S. military is getting into high gear led by the chairman of the Joint Chiefs, General John Shalikashvili, with the same gusto as when he commanded

the rescue effort for the Kurds in 1991. Some Americans may ask why the United States is doing most of the rescue joh. The answer is that the U.S. military has most of the world's capacity to deliv-

er equipment and trained personnel over long distances. The president should be urging the NATO allies to commit their military machines to the operation.

gees and internally displaced - will continue to die in large oumbers. The world should concentrate on making every hour count in saving them. But it must also look ahead to the next challenges.

to Bukavu and further south. United Nations and U.S. forces should swiftly take preventive action to head off cholera there before it starts.

namically encourage voluntary repatriation. Even as refugees are being stabilized along the Zaire border, every effort

By Liouel Rosenblatt

Countries not playing a direct role should help pay the freight.

In the days ahead, Rwandans — refu-

casts to encourage them to return home. The United States should supply Beyond Goma, there are refugee flows

The UN and U.S. forces should dy-

should be made to facilitate their early return. The center of gravity of U.S. and UN assistance should quickly move from Goma, Zaire, and Entebbe, Ugunda, to Kigali and other points in Rwanda. In-centives to return would get refugees home so that they can harvest their crops before they rot. Repatriation kits and UN monitors to allay refugee security concerns should be put in place. Now that radio broadcasts telling refugees to leave have ceased, there should be broad-

transport, equipment and logistics support to ensure early deployment of an expanded UN Assistance Mission force inside Rwanda, which would help stabilize the situation and guarantee protection for returning refugees.

United Nations troops in Rwanda should ensure that the defeated Rwandan soldiers in Zaire are not permitted to repure with retrieved weapons or regroup, and that those responsible for

genocide are apprehended.

To coordinate these tasks, which involve a number of U.S. agencies, President Bill Clinton should put a senior official in charge with full mandated authority over all U.S. components.

The United Nations should put in

place an overall commander, of international stature, to coordinate the logistical and other relief efforts by the United States and other countries in this lifesaving work.

The challenge of the future is to build an international system to head off such humanitarian emergencies before they get out of control.

The writer, president of Refugees Inter-national, was in Goma last week and returned to press the United States and other NATO countries to mount a military rescue operation. He contributed this comment to the International Herald Tribune.

Russia: If We Can't Beat Them, Maybe We Should Join Them

WASHINGTON — In April, my wife called to tell me that our apartment in Moscow had been robbed. Everything was taken, iceluding threadbare clothing and wedding rings.

Just the day before, my wife had returned from America with many expensive things — a video recorder, a camera, clothing and jewelry. There is oo doubt that her trip from Sheremetyevo International Airport to our apartment was followed by professionals. Most serious crimes in Russia now appear to be masterminded in this way, and the situation seems increasingly hopeless.

While the police were making a list of our stolen possessions, they were called three times about marders in the vicinity.
As if in Dante's inferno, Rus-

sian crime appears to be organized into three large circles. The first is characterized by street fighting and gangsterism. Russians run up against such crime oearly every day. According

recently in Brazil.

WASHINGTON —"I want to have just a few children — two or three. If I have too many I won't be able to send any of them

to school, and today, being educated is the

only way out of poverty. I want my children to be better off than I." So spoke Ercilia Falco, a farm laborer's wife, whom I met

As we learn more about the Vatican's

denunciation of the proponents of the World Conference on Population and De-

velopment, to take place in Cairo in Septem-

ber, claiming that they impose foreign views

of family and family planning oo the world's

unsuspecting billions, it is enlightening to listen to Ercilia and her peers.

worry about the millions of women who are

denied basic human rights and dignity by the triple oppression of poverty, lack of bealth

elders tell of the burden of the large families

of the past and of frequent maternal mortal-

ity. The young aspire to have oo more than three children of their own.

areas as well as in cities. Parents are motivat-

ed by poverty and their personal aspirations,

History also tells us that the family plan-

ning movement is oot, Vatican assertions

not by ideas imposed from afar.

This appears to be true in remote rural

services and lack of reproductive choice?

Is it a question of cultural imperialism to

By Nikolai Zlobin

experience fear in their daily lives. The victories of Vladimir Zhir-

movsky's Liberal Democratic Party and of the Communists in last December's parliamentary elec-tions were not surprising. Mr. Zhirinovsky's claim that social problems must be dealt with by force is welcomed by many, who recall safe streets and homes during the period of Communist rule. The second circle of crime is

made up of well-organized groups who sim higher than street tob-beries and burglaries. They trade in arms, narcotics and raw materials like plutonium and copper at home and abroad. These groups are not interested in economic and political stability. Anarchy is the key to their success. They want nothing more than a fast return on their investments.

These operators often employ ticians and entrepreneurs are not

to a survey this year by Public Opinion, a Russian polling organi-zation, 91 percent of Muscovites of low- to middle-rank officials. Although organized crime is

oot monolithic, and clashes between various groups occur, a common language of thieves exists among the new business co-trepreneurs, the traditional criminal world and the bureaucracy. Is it possible to end this escala-

tion of crime? More and more people believe that the solution may involve a third circle of criminals: a network of shady highrolling entrepreneurs, often re-ferred to as the Russian mafia, in league with corrupt officials who are genuinely interested in evolution toward democracy and a free market economy. Although this group might sometimes employ. the services of the other two, their goals are very different.

Unlike members of the first two criminal circles, corrupt poliinterested in haphazard plunder-ing of their country. Rather, they want to create an organized system from which they can control events and thus be in a strong

position in the long run.
One principle of Stalin's hold on power was to replace regional leaders every two to three years. But Moscow no longer has that power. Regional authorities now understand that their strength lies in their own constituencies, and they depend on locally influential

groups, including the mafia.

Even intelligence and law enforcement agencies find them-selves dependent on the cooperation of the local mafia-connected elite. Increasingly, Russia's political system is a democracy only insofar as it represents the interests of this clite.

When it comes to control of individual companies, the crime bosses' methods are simple. They approach the director of a business and suggest a more manage-able and productive system that

This is not an uncommon attitude. Many

married women, like this Jordanian mother,

have little control over when or how to have.

sexual relations with their husbands. They

are simply expected, by custom and often

the answer, as the Vatican proposes, is pre-

posterous. If women have no control over

when and whether to have sexual relations.

how are they "naturally" to prevent preg-nancy? This points again to the distance that remains between the Vatican and the real

world of women's daily lives.

I suspect that fear of women is one of the

they not challenge oppressive authority—those who deny them basic rights, the true moral imperialists? The answer is "yes." And no matter what happens at the Cairo

The writer is preparing a book of interviews

or rather adult fecklessness. The

right answer may be "both," but stressing one wells the other.

More mouths to feed means

more arms and brains for work,

and also more legs for dancing. It

is the case that demand to depress

birthrates is more ardent than de-

mand to create jobs. Such is the

zeitgeist, and it can be deplored.

and multiply. Tradition has inter-

preted the commandment as less

than absolute; good parents will

Anti-birth and pro-child advocates ought to be able to agree

that parents can and should be

helped to raise well the children

International Herald Tribune.

try to be responsible.

they choose to have.

We were once told to go forth

with diverse types of families in 12 countries around the world. She contributed this comment

to the International Herald Tribune.

aided by fear, to submit

conference, they will.

tion may mean unbearable operating conditions, refusals of credit, delays in supply, workplace accidents, missing payrolls even death. Banking, transportation and media organizations have all been infiltrated in this way.

will provide everyone with certain guaranteed economic returns.

For the director, noncoopera-

Many fear that one or the other of the various malia factions will soon gain access to nuclear weapons, a possibility that is greatly strengthened by the continuing decline of the central government's control.

In fact, they may already be close to doing so. Last week, Germany's national police agency confirmed that a small amount of weapons grade plutonium seized in May near the Swiss border

came from Russia. In case Boris Yeltsin's team cannot control the situation, which is entirely possible, the United States should not rule out direct contact with those who could - the corrupt politicians who have the real power

and regional support.

In spite of their criminal connections, these politicians could be said to legitimately represent their regions and speak for the interests of their constituents. The United States would be unwise to restrict its lines of com-

munication to the Kremlin. Most Russians want continuing steps toward democracy and a market economy. They worry that to preserve his power Mr. Yeltsin may move away from democracy and install a strict ausuccessful in consolidating powcr. he could break with the coostitution and turn authority over

to the army.
But even the military leaders might prove unable to put things back in order, and would begin to look for a civilian government to whom they could return power.

Again the question would remain: Who is able to control the situation, a situation that will un-

doubtedly become worse? The fact is that in many ways control in Russia has already shifted to the new criminal network, which has replaced the old

Communist structure. After a transition, as the new leaders and entrepreneurs establish themselves, they would presumably have less and less need for violent tactics and more investment in controlling anarchy.

Paradoxically, this network could eventually stabilize society and reduce street crime and help make a place for Russia in the new world order and in the international business community. Russians are used to firm con-

trol from the top. If domination by a mafia bureaucracy offered a return to the relative order enjoyed by many under Communist rule, many would embrace it.
As for the Yeltsin government,

it has not been able to protect me from criminals, nor punish them, nor compensate me for my losses. Should it now count on my continued support and respect?

The writer is a visiting professor of history and political science at The American University. This comment, prepared with the assistance of Timothy Scott, was contributed to The New York Times.

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1894: For Freer Trade NEW YORK - The Herald to-

day [July 26], discussing the tariff question, says: "Is it not time that manufacturers should consider the advantages of Free Trade? Only Free Trade can now save American agriculture and commerce from miserable decadence and ruin. The country needs that the demands of the Protectionist be not only scotched but mortally wounded." Other papers conmue to pour shot and shell into the Senate, demanding that it pass the Tariff Bill.

1919: Hungry Hungary PARIS - The Council of Five has sent amessage to the Hungarian people declaring that the feeding of the population cannot be undertaken till the Bela Kun régime is overthrown and a stable government representative of all

Hungarians set up in its place. The action of the Council follows the offensive which Bela Kun's Hungarian Red army began against the Roumanians. The purpose of the offensive is to unite all polshevists in South-eastern Europe for a grand offensive.

1944: A Secret Weapon

LONDON — [From our New York edition:] Propaganda Min-ister Dr. Panl Joseph Goebbels in a talk to the battered German nation declared tonight [July 26] that German reserves from the home army would be moved to the fighting froms and that other steps would be taken to strengthen the Nazi position. Goebbels declared the Germans would. soon use against the Allies a new secret weapon for which the V-I rocket bomb now being used against London is "nothing but & mere preamble."

engines of Vatican policy. The heart of the In the past year and a half, as I have matter is power, protecting the status quo. listened to families in all regions of the name of religion, when in fact using contra-If women were to have more control over world, it has been evident that there is a cepoves appropriately is the best way to their bodies, and thus over their lives, might common desire for smaller family size. The

even the Clintons loom large.

politically embarrassed their president.

PARIS - Fretting about the numbers of children present and foreseen is awkward. Advocating empowerment for women is useful. Past Malthusian pessimism has been discredited. Those three concerns tangle in today's debate about world population.

Consider them separately. Selective misanthropy is not new and will not go away. Fear of papist babies sired a generation of anti-birth campaigners in America oot so many decades ago. Serbs want fewer non-Serbs the neighborhood. Looking back, one can find the American episode benign. Or one can think the ethnic cleansers of the bloody sort and of the daintily wishful sort to be related. The century has seen bigotry turn lethal too often.

Tolerance is not optional Successful communities are tolerant ones. Skin color, in particular, has to be irrelevant.

If whites really wanted to keep up their small representation oo the planet, they would be having more babies themselves. The impolite fashion instead is to demand that oonwhites have fewer. The intention can be generous or it can be ugly.

In the former case, is it wise? Delight at life, commonly expressed in the smiles that people show to infants and their mothers, seems healthy, one of humankind's saner ways; fear of life seems morbid. But pro-child sentiment-at-a-distance angers witoesses of the real condition of children, women and men in a real world in which misery could be spared if births were averted.

Tolerance again: the oeighbors' procreative practice is their business, even if it does have social consequences. One cannot civilly deplore the life of anyone's child. Dread of looming pauperizaBy Perdita Huston

Population: Women Will Be Taking More Control

ming movement were of diverse origin: Lady Rama Rau of India, Constance Goh Kok Kee of Singapore, Senator Shidzue Kato of Japan, and the courageous Evangelina Rodriguez of the Dominican Republic.

They dared raise the issue of women's

reproductive health in public debates, to proclaim that safe motherhood entails having control over the questions of if and when to have a child. Their commitment renders accusations of cultural imperialism absurd. Even the phrase "safe motherhood," used in the Plan of Action for the Cairo confer-

who say it implies acceptance of abortion. Isn't it a shame that grown men continue

avoid the need for abortion? But these grown men, divorced as they are from the realities of women's lives, from the fact that half a million women a year lose their lives in giving life, continue to say that the use of contraceptives is a sin. This con-

tor. When I asked if she wanted more chil-dren, she began to cry. She said she had not wanted as many children as she had, that they were poor, malnourished and modu-cated. But, she explained, "my husband" wants more children."

ootwithstanding, a culturally imperialistic plot. The early leaders of the family plan-

ence, are unacceptable to Vatican followers

to deny contraceptives to women in the

demns many women to unwanted pregnancies and, yes, to the specter of abortion.

On a recent visit to Jordan I met a young mother who had survived seven pregnancies without ever being allowed to consult a doc-

Keep a 'Welcome' Sign, and Help Teach the Rules

tion may be afoot, as if non-Westerners could eat and build and endure only in exchange for Western impoverishment. Here is another old story — of bourgeoi-sie and laborers, millionsires and ordinary people, and of the fantasy that the wealth of a few, when dispersed far and wide, could do

the many much good at all. What has done good is school-ing, self-help and civility, with its rights and duties and evolving political institutions. How the citizens of today's less developed countries might prosper in any other way is hard to see.

In the West, schooling, selfhelp and civility have their ups and downs. The present moment is one of confusion. We shall get past it, but neglected work will have to be caught up with A rolling up of the sleeves has begun. And awareness of the plan-

et's oneness keeps growing. Hence the concern for family welfare everywhere, and for woman's lot in particular.

In family matters, too, at a time when Western advocacy is often resented as intrusive, non-Westerners can point to Western failings. Men and women in the West do have a distance to go toward effectiveness together. Still, they have come quite far enough to have carned the right to warn against ignorant subservience, and actively to help Third World parents surmount it. Such liberation affects birthrates.

It affects the rates indirectly: lowering them is not the direct object. This is the prudent course, and not only because families should manage themselves. The planet's innovative capacity to support its children is ummeasured. Malthus is still in court.

Anyone who had forecast a few generations back that the cities of the West would reach their present size in relative comfort would have been disbelieved.

(Then as now, our schooling pre-

pared us better for familiar pat-terns than for change.) The Westem countryside has emptied in similarly incredible proportions. This latter trend may be reversible. Certainly, one Western challenge in the vast Third World today is to help make country-sides hospitable.

The United Nations secretarygeneral, Butros Butros Ghali, told a Washington conference on glob-al hunger last December: "As a proportion of the world population, there are fewer hungry people today than at any other time in history." What would Malthus make of that? The words "too many people"

are a mantra, intoned as if to

explain all manner of ills. We are assured, for instance, that "too many people" is one cause of the horrors of Rwanda. (We are never told that "too many people" is one cause of the prosperity of the Netherlands.) An explanation that explains nothing blocks explanation, sometimes designedly. When people cause problems or suffer from them, there can be

said to be too many people if the problem would be smaller were there fewer. (If America's population were smaller, there would be fewer road deaths.) The point is important. Intractable pain is rou-

inely blamed on overpopulation. In a practical sense, it can seem clear that fewer births are the obvious remedy; realistically, nothing else is going to work.
Begged is the core question of
whether children are the problem. OPINION

Clinton's Political Survival Is Now at Stake in Haiti

By Richard Cohen

WASHINGTON — The other day Bob Dole made a joke a about Bill Clinton. Referring to the number of seats the Republican Party has to pick up to gain control of Congress, Mr. Dole threw out the number 47. "It's not the number of positions President Clinton has had on Haiti," the Senate Republican leader cracked. Jokes like that show that very soon Mr. Clinton will have no choice but to send the marines to Haiti to restore President Jean-Ber-

and the second

My bet is that General Raoul Cédras and his colleagues in the Haitian military are going to understand that they have overplayed their hand. The virtues of exile will then become clear. The economic boycott has kicked Haiti into what must be a new economic category — call it the Fourth World — and things are only going to get worse. The White House estimates that when it comes to fuel. the boycott is 80 percent effective. It is going for 100 percent. For Mr. Clinton, the stakes are

almost as high as they are for the Haitian military. He cannot again alter course in Haiti without turning his foreign policy into a staple of late-night comedic monologues. Already, the Clinton foreign policy is almost universally derided — despite how swimmingly things are going in the Middle East, It has been blamed for the decline of the dollar, and it exacerbates the per-ception that Mr. Clinton knows ev-

erything but his own mind. There are good and sufficient rea-sons to question the use of force. When it comes to Haiti, one of them is that the United States has been there before - from 1915 to 1933. The results of that occupation were not exactly stunning. The cycle of coups and revolts resumed, democracy never got off the ground and Haiti remained as poor as ever. But another U.S. effort may prove more successful. This time the aim would be to restore the popularly elected Father Aristide, and not merely to ensure for Mr. Clinton to show he means American interests. That distinction is not likely to be lost on the Haitians.

As for Father Aristide, he remains something other than the virtual voodoo priest his critics say he is and something less than the stable statesman the White House would like, Incontestably, he seemed to sanction "necklacing" (vigilante justice via a burning tire around the neck) when he said: "It is beautiful. It looks sharp. It is fashionable. It smells good." Unfortunately, a video tape of that speech exists. It proves he's guilty of horror-speak.

The White House concedes the accuracy of those remarks but insists Father Aristide was merely reproving judges who would not bring

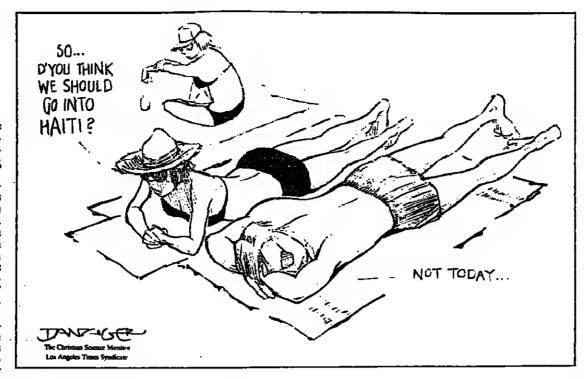
human rights abusers to justice.
The administration says, moreover, that a vaunted CIA analysis
of Father Aristide is replete with errors and misinterpretations. But Father Aristide is at minimum a religious mystic; in theological terms, a Catholic leftist. Still, in two recent radio speeches to his homeland, he called for reconciliation. (To have said otherwise, of course, would have been truly po-

litically incorrect.) But the psychiatric nature of Fa-ther Aristide is beside the point. He is going home. The United States has staked its prestige on that outcome and it can really settle for nothing less. The Haitian junta, apparently unfamiliar with the Monroe Doctrine, has thumbed its nose at the Clinton administration.

The Caribbean, above all, is supposed to be an American lake. Yet, when the USS Harlan County tried to dock in Haiti in November, it had to reverse engines when a gang of thigs showed up at the dock. Teddy Roosevelt could not have fathomed the scene.

In an odd way, the survival of two regimes is at stake in Haiti — the military junta's and Mr. Clinton's. The former is not worth the latter—and the quicker it is gone, the better. But the political dimensions of the Haiti dilemma cannot be overlooked either. Even loyal Democrats question Mr. Clinton's foreign poli-cy competence, and those qualms seep into the domestic arena. The American public may not give a damm about foreign policy, but the various clites (political, journalistic, business) do. For a wildly popular president, the judgment of the elites would not matter. But Mr. Clinton is far from wildly popular. His margin for error is virtually nonexistent. No better place than Haiti, then, what he says. The United States does have interests there - maybe not vital, but certainly considerable — and the regime is sufficiently despotic to justify military intervention on human rights grounds alone. (Of course, if the 3,000 Americans living in Haiti were threatened, that would trigger an invasion.) Members of the Haitian junta ought to realize that they are standing in the most perilous position imaginable: between Bill Clinton and his political success. If I were them,

I would start packing. Washington Post Writers Group.



LETTERS TO THE EDITOR

What Haiti Really Needs

Regarding the report "U.S. Steps Up Threat to Use Force Against Hai-ti's Rulers" (July 18):

Is Haiti a basket case? It would not be surprising if Henry Kissinger thought so; but that René Dumont, who has given most of his long life to helping the world's poor, should say as he did that Haiti is a "country with

no hope" evokes pity and terror.

If the United States were to be "stuck indefinitely with governing this poor nation" (see Lou Cannon's Opinion column of July 18), who would benefit? Only the small class that for years has exploited and thus destroyed Haiti's once-rich resources of fisheries and farms, its coffee, bananas, cacao, sugar cane and mahogany — the class which, with U.S. complicity, has supported the Duvaliers, overthrown the Bastide government and consolidated its position by sponsoring the present triumvirate of (the State De-

partment's word) "brutes." The restoration of ravaged forests and coastal waters, an end to long neglect of Haitians' health and education, protection of human rights, the radical reform of an unjust economic system — these changes would allow Haiti's friends to take heart. But who will bring them about?

DAVID DORRANCE

Change in China

Robert Elegant makes the alarming assertion that "China is further from democracy than it was even 60

years ago" ("To China From Germany, a Lesson in Unrepressed Democracy," Opinion, July 12). But in 1934, northeast China had just been occupied by Japan; the foreign settlements in Shanghai and the administration of Chinese maritime tariffs remained under the

control of foreign powers.

1 wish Mr. Elegani would recognize that China is becoming more open at a speed much greater than people usually think.

EMILY YAO.

Soccer and Freedom

In his July 5 article "A Game With a Conscience," Rob Hughes writes: "In 1978, Argentina used the World Cup and the euphoria it generated to celebrate freedom from military repression. The curfew was lifted, and sport became the catalyst for liberty."
In 1978, while the Argentine team

was scoring its triumphs, with the generals and Henry Kissinger on the very important bleachers, and later. when the populace was drunk with victory, people were being gassed, "disappeared" and tortured in secret jails. It was only four years later that the Argentines could celebrate liberty, and that not through the deeds of soccer players, but because of the British victory in the Falklands. No sir, spectator sports were never "a catalyst for liberty."

RICARDO NIRENBERG.

Water With Care

Visiting Paris recently, I saw spec-tacular floral displays everywhere. Houseboats and other vessels plying the Seine were filled with container plants and window boxes of evergreens, flowering annuals and hrubs. American vessels back in the States should emulate this expres-

sion of floral splendor. However, not everything is coming up roses. On manicured bentgrass lawns to the west of the Louvre, grass was severely discolored -not because the crew was scalping with the greens mower, but rather because of disease. Overwatering of poorly drained soil when air temperatures are between 75 and 95 degrees Fahrenheit (24 to 35 degrees cenuigrade) causes pythium, a disease also known as cottony blight.

The landscape crew should cut back substantially on morning irrigation so the soil dries out. If water flows there, the beautiful lawn will be as brown as straw by this time

> JACK EDEN. Garden Editor. The Washington Post. Washington.

Testimony to Man's Lunacy

Regarding "Moon Landing? Don't Believe It, the Naysayers Say" (July 21) by Marc Fisher:

Alas, the proof of the moon landing lies on its once pristine surface:

CHRISTINES, FREMANILE London.

How an 84-Year-Old Mom Got the Most Out of Paris

المكذا من الأصل

By Susan Tiberghien

GENEVA — My mother, who is 84, wanted to return to Paris. It would be a short second visit two days. Mom said that was enough for the museums and maybe Montmartre.

But we arrived on a day all the museums were closed; the staff were on strike. So we headed for Montmartre. Our hotel receptionist said

MEANWHILE

there was a direct suhway, and the stop. Abbesses, was levely.

"There're no muggings in the sub-ways here?" asked Mom. Muggings? I said no. but double-checked with the receptionist.

The weather on that spring day was windy, cold and wet. We took off with one large umhrella. The

subway was warm and clean. "Do you know how deep we are?" Mom asked

I had no idea.

"I was just wondering." We arrived at Abbesses and started up the stairs toward street level. We climbed and climbed. A circular ramp went on forever. Finally we emerged from the underground.

Mom called it Métro Abyss.

But it was lovely outdoors. There was a little park, the trees were turn-ing green, the tulips were in bloom. The rain had stopped. Tourists were gathered on the white steps leading up to Sacré Coeur. We took the funicular - the short, incline railway - and slowly Paris, sleek and shining from the rain, spread itself out at our feet. Mom looked for a railing and I took her photo, hale

and happy, hovering above Paris. We went to watch the artists at the village square. Mom thought an ice-cream cone would be fun - "but not if it's over a dollar."

I wanted so much to say it was one dollar, but she unfailingly detects any attempt at slyness.

"Susan, how much is it?" A bit more, I said.

'How much more?" I said three dollars. She said she would wait until she got back to America.

The square sparkled with color. More and more artists appeared. setting up their easels, lining up their paintings. Sunlight dried the sidewalks. We moved slowly from one stand to another.

"Do you want your portrait?" an artist asked, addressing Mom. "Tell him he should pay me," she said. The artist laughed,

"Why'd he laugh? Did he under-

"Mom, he was speaking English."
"Well, it didn't sound like it."

The next day, the museums were open, but now the subways and buses were on strike. So off we went by foot to the Louvre. Wind whipped around us as we crossed the Seine. The I. M. Pei pyramid in the muse-

um's courtyard glowed.

We waited inside for tickets. Only the new Richelieu wing was open. There would be no second glimpse of Mona Lisa. Crowds were lining up behind us. We took the escalator to the covered courtyards filled with statues — gods and goddesses, wild animals. "Who are they?" asked Mom.

"Each one?"

No, not all of them."

I was glad only one wing was

By the time we got up to the Flemish paintings on the top floor and looked back down to the pyramid, a line circled the square.

I wondered whether to risk such a line at the Musée d'Orsay, across the Seine. Mom was game. So onward we went, great-grandmother and grand-

mother, along the blustery quay.

"Isn't this where the book stalls used to be?" Mom asked.

I was holding her arm, struggling with the umhrella, watching out for curbs and puddles. "They're here. Mom, but they're shut. It's raining."

Mom turned and looked at me, "I

know it's raining."

The gods and goddesses were with us. There was no line. At the entrance, I tried to keep the umbrella

for Moni to use as a cane. But the guard said no. "Tell him I walked all the way

from Virginia with it." The guard said he would make an exchange. "Leave the umbrella and

I'll get you a wheelchair." Mom accepted. Bells rang, doors opened, elevators carried us to the top gallery. This time she was queen. She would raise her hand and point to the painting she wanted to see. The crowds would part. When they didn't make way, she would clear her throat. Sometimes

she went "Beep, beep!" By the time we had worked our way from the Postimpressionists to ground level and the Preimpressionists, I thought it was about my turn to sit and let Mom push. She did not agree.

"A grand visit," she would tell everyone afterward. "When the mu-seums were closed, we did the subways, and when the subways were closed, we did the museums."

International Herald Tribune.





The american express "I must

have eaten something weird,

can you help me find an English speaking doctor "SERVICES



2,000 U.S. Troops Expected to Join Rwanda Aid Effort

By Steve Vogel

ENTEBBE Uganda — Plans are advancing to establish a significant U.S. military presence in Rwanda, along with a combined-nations headquarters in Kigali, and an advance party could be established in the Rwandan capital within several

days, U.S. officers say.
A "minimum of 2,000" U.S. troops may soon be put on the ground in Rwanda, Brigadier General John Nix, commander of the U.S. Joint Task Force,

said here Tuesday.
The mission of the troops would be to establish a network of relief in Rwanda aimed at encouraging the more than I millioo refugees living in horrif-ic conditions around Goma, Zaire, to return home, according to officers.

In additioo, a beadquarters consisting of the different countries participating in a relief effort is expected to be established in Kigali soon, according to a senior member of the U.S. task force, who added that an advance party could be there

within days. The U.S. troops in Rwanda will attempt to build "a support structure for reverse osmosis, a reverse refugee trek," the senior U.S. officer said.

Establishing a combined-oations headquarters in Kigali is intended as "a statement to the refugees," almost all Hutus, that there will be oo reprisals, as the new Tutsi government in Rwanda has promised, the offi-

There are also plans to send more U.S. troops into the region around Goma, according to officers.

Major Dale Cremiso, a member of Geoeral Nix's staff, said: "We've got to stop the dying. That's the order of the day." The U.S. focus will be oo

providing clean water to combat the cholera epidemic, General Nix said.

"We cannot do it in small quantities," he said. "We have to be prepared to do it in large quantities because of the large number of refugees. Geoeral Nix said his task

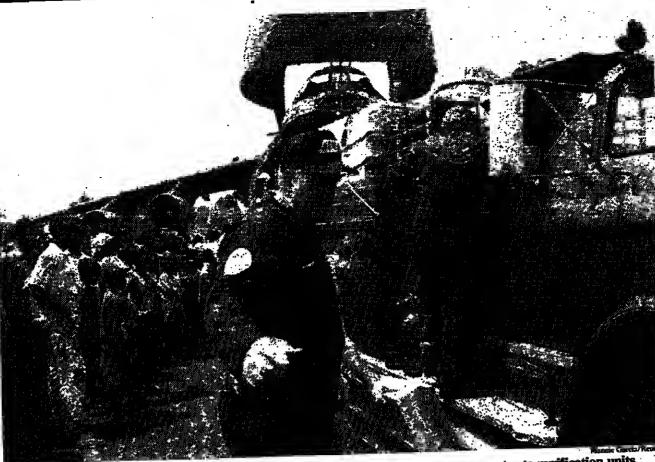
force headquarters would "temporarily, and only temporarily be at Eotebbe. Kigali and Goma are being considered as options, according to officers. The influx of Americao

troops into the regioo picked up steam Tuesday with the arrival at Entebbe of a company of U.S. paratroops from the 3d Battalion, 325th Airborne Regiment based in Vinceza, Italy. The soldiers will provide se-

curity for the headquarters and military assessment teams "to make sure they bave freedom of movement, and make sure no harm comes to them," according to Captain Scott Darrington, the company commander. The remainder of the battal-

Although the U.S. beadquarters will be moved forward, the airport at Entebbe will be used as the air bub for U.S. relief operations for the time being.

ion is oo standby, according to



Relief workers in Goma on Tuesday unloading a fire truck that will be used to pump water to purification units.

RWANDA: American Planes Land in Zaire With Aid for Cholera Fight

Continued from Page 1

opening the airfield at Goma to night operations, and the United Nations was boping to bring in up to 36 transport aircraft in a 24-hour period.

ments many kilometers away. Nevertheless, the United Nations has not authorized the resumption of U.S. airdrops closer to the camps.

Aid workers called the first airdrop Sunday a waste of time and resources because out incidents" by Patriotic Froot soldiers.

transport had to be diverted from more

urgent tasks. The Rwandan government, dominated by members of the Tutsi-led Patriotic Froot, has called on the refugees to return home, saying they have oothing to fear if they were not involved in the massacre of But the inadequacy of equipment on the ground, including trucks, caused a massive buildup of supplies oeeded at encampthe government also announced plans to prosecute tens of thousands of Rwandans for murder. The justice minister said those

found guilty would face firing squads. A UN spokesman said those returning

would be killed if they returned. In Goma, massacres - to return home.

Except for an estimated 20,000 who have returned in the past few days, the Hutu refugees remained terrified that they the former Rwandan government demanded international intervention to disarm the Patriotic Front and allow the defeated Rwandan Army - heavily involved in the

The new Rwandan president, Pasteur Bizimungu, urged President Mobuto Sese Seko of Zaire to disarm the Hutu troops and militia. After a meeting in Mauritius, the two men issued a joint statement promising the troops would be disarmed.

Russia and Estonia Sign Troop Accord Military to Leave on Aug. 31, **Ending a 50-Year Occupation**

By Lee Hockstader

Washington Past Service
MOSCOW — Russia agreed Tuesday to withdraw its remaining troops from Estonia by Aug. 31, defusing what had become a contentious standoff between the Slavic giant and its Baltic neighbor.

The accord reached by President Boris N. Yeltsin and the Estonian president, Lennart Meri, means the end of more than a half century of military presence in the Baltics by Moscow. The Soviet Red Army occupied the territory of Lithua-nia, Latvia and Estonia in 1940, absorbiog them into the Soviet Unioo. Russia bas already pulled its troops out of Lithuania and has agreed to quit Lat-via by the end of August

Leaving Estonia on the last day of August will mean that the last consequences of World War II are eliminated in the Republic of Estonia," Mr. Meri declared in a news conference here. Although fluent in Rus-sian, he made a point of speaking in English.

Estonia, with 1.6 million peo-ple, is the smallest of the Baltic republics, and only about 2,000 Russian troops remain there. Despite the tiny oumber at stake, the negotiations between the two countries were closely watched in Washington and other Western capitals as a measure of Mr. Yeltsin's willingness to resist nationalist pressure and live up to previous commitments to withdraw.

Earlier this month, at the summit meeting of leading industrial nations in Italy, Mr. Yeltsin gave a flat "no" when asked if the troops would leave Estonia by the end of August. He cited Estonia's "crude viola-tion of human rights" of the nearly 300,000 etimic Russians "By the time antibiotics take develop a safe water supply and in these refugee camps, it will be living in the republic.

practically impossible to stop the spread of cholera." He was referring to the thorniest problem in the talks: Her organization and the Centers for Disease Control the status of 10,000 retired Soviet military officers in Estonia, have sent teams of epidemiolo-gists to Rwanda, Uganda and who have claimed the right to continue living in the republic Zaire to determine how much of and collecting their pensions from Russia there. Some of the diarrheic illness that is killthem are only in their 30s and

cow's secret police or military intelligence, and are regarded by Estonians as too young to receive benefits or as potentialdangerous occupiers.

After Mr. Yeltsin's comment in Italy, the U.S. Senate voted to suspend all aid to Russia until its troops left Estonia. The vote was met with a harsh rebuke from the lower house of the Russian Parliament, and Russian newspapers accused the United States of ignoring the rights of Russians living in

former Soviet republics. Moscow has insisted that the retired Russian-speaking officers be treated as any other Estonians, with full rights to residency and pension benefits.

Details were not immediately

available of the compromise worked out in two separate agreements, one on the with-drawal of Russian troops and the other on the status of the military retirees. But it appeared that Estonia had agreed to permit all of them to stay. excepting only those who posed a threat to Estonia's notional security.

An Estonian government commission, which will also include one member from the Conference of Security and Cooperation in Europe "to guar-antee fair play," will review ap-plications to determine who presents such a threat, said the Estonian foreign minister, Juni Luik. He stressed that the commission would have the right to reject applications, which he said was "the key issue" for Estonia in the talks.

The rights of the military pensioners would be respected equally to the rights of Estonian citizens," Mr. Yeltsin was quoted as saying after the talks by the Itar-Tass press agency. Asked if he agreed with Mr. Yeltsin, Mr. Meri said; "Quite

sure. We can guarantee to all the people living in Estonia equal rights."

Estonia is the economic success story of the former Soviet republics. Its showcase capital, Tallian, is sprinkled with oew shops, restaurants and cal-s that give it a distinctly West European feel.

Cholera Strain Infecting Rwandans Is Resistant to Usual Drugs

By Lawrence K. Altman
New York Times Service

NEW YORK - The outbreak of cholera among Rwandan refugees in Zaire is caused by a strain of bacterium that is highly resistant to the standard antibiotics used in helping to treat the diarrheic disease, according to the World Health Organization.

But the strain is susceptible to another antibiotic, furazolidone, according to tests performed in laboratories in Europe, officials of the UN health agency in Geneva said.

ics is critical oot only to doctors who are developing a treatment strategy for the thousands of cases of illness among the refugees, but also to governments and relief organizations that are shipping drugs and other medi-cal supplies to the refugee sites.

Such standard anti-cholera antibiotics as tetracycline and doxycycline are the wrong drugs to send to the relief camps, said Dr. Paul A. Blake, an expert on the epidemiology of cholera at the Centers for Disease Control and Preven-

Speaking after learning about the cholera strain's antibiotic resistance, he said several relief organizations had beeo sending the standard antibiotics in the belief that they were the needed drugs.

The bacterium's resistance to standard antibiotics, though of concern, is less dangerous than it would be in treating many other infections. That is because antibiotics are a secondary measure in treating cholera. which kills through severe de-

The news about the antibiot- tion, a federal agency in Atlan- hydration and subsequent collapse of the circulatory system.

The primary lifesaving measure is to give fluids and salts by mouth and by intravenous injection to restore the gallons of fluid lost in diarrhea. But antibiotics can stop the

excretion of cholera bacteria within 24 bours, which has important public health benefits.

And they can help patients by cutting down on the amount of fluid lost in diarrhea and by shortening the duration of the

effect, a patient should be improve the sanitary conditions by measures to restore saved" fluids, Dr. Blake said. The antibiotic-resistant as-

pect of the strain of cholera has been confirmed by laboratories at the Academic Medical Center in Amsterdam, the Pasteur Institute in Paris and the French military, according to Dr. Maria Neira, a World Health Organization official.

But she added, "If we cannot

ing people there is due to cholera and how much to other 40s, served or still serve in Mos-

HEARINGS: Airing of Whitewater Affair Begins Before House Panel

Continued from Page 1

meetings were ethically appropriate - is also about the form of government more than the function, and for now that is what

The hearings, to be continued Thursday, are largely about bureaucratic etiquette: a discourse on when it is proper for one agency to speak to another about a possi-ble criminal investigation. In this case, Treasury and White House

officials met several times and had a number of conversations about the Whitewater inquiry, in which Mr. Clinton and his wife, Hillary, had been named as "possible beneficiaries" of bank fraud at an savings and loan owned by their former partner in the Whitewater Development Corp., James B. McDougal.

Congress is still waiting for approval from the Whitewater special counsel, Robert B. Fiske Jr., before delving into possi-

ble fraud at Madison and the savings and loan's connections to the Clintons. The White House counsel, Lloyd J. Cut-

ler, perhaps showed his and the White lists, and the ground rules for questioning. House's attitude toward the day's proceedings in his opening comments.

Though agreeing that the series of contacts between White House and Treasury

staff didn't look good and were too extensive for his tastes, Mr. Cutler contended, "These contacts had no impact on the real world."

"Nothing happened," Mr. Cutler said. Later, the longtime Washington insider rated the Whitewater affair as a "1 or 2" on the Washington scandal meter, with 10 reserved for Watergate.

But that did not stop the eyes of the world from watching. CNN gave exhaustive coverage to the hearings, and crowds of reporters, staff, lawyers and congressional junkies hung onto every word.

The political jockeying has been going on for months, with rancorous debate over the content of the hearings, the witness

The White House submitted reams of paper to the committee with the understanding that some of it would be treated as classified materials. All of the papers were kept under guard, and with great fanfare, members promised that any press leaks would be fully investigated.

As the hearing approached, the confidential diaries of Mr. Steiner and Mr. Altman began leaking to the press, as such materials always do. Republicans theo-rized that the White House was leaking selected documents itself and planning to sacrifice Mr. Altman to deflect blame for the cootacts from the Clintons.

Meanwhile, Democrats and Republicans honed their strategies.

PEACE: Behind Joint Pledge by Rabin and Hussein, Goals That Differ

Continued from Page 1 resources and technology, tourists and

electric power In effect, King Hussein abandoned any interest be may have had in trying to recapture the West Bank and East Jerusalem, which Jordan occupied from 1948 until the 1967 war. The land is now the

object of Palestinian aspirations. While promising never to surrender Jerusalem, Mr. Rabin agreed last year to give the Palestine Liberation Organization administrative cootrol over the West Bank Agence France-Presse reported from Je-

The leader of the PLO, Yasser Arafat, lobbied Arab leaders Tuesday to support the Palestinian claim to Jerusalem after Israel recognized Monday that Jordan had a stake in the holy city. A dispute broke out between Israel and the PLO, with Jordan sitting on the sidelines, over Mr. Rahim's action.

of Morocco, Foreign Minister Amr Moussa of Egypt and Prince Sultan ibn Abdulaziz, Saudi Arabia's defense minis-

ter, a Palestinian official said. Nabil Abu Rodeina, Mr. Arafat's press counselor, also warned against attempts to break Arab ranks and to undermine Jordanian-Palestinian relations.

In the Washington declaration, Israel agreed "to accord high priority to Jordan's historic role" regarding Muslim holy sites in East Jerusalem.

Mr. Arafat initially welcomed the decla-

ration. But the Palestinian authority's news agency, WAFA, later put out a statement in Gaza denouncing the recognition on Jordanian rights in the holy city.

MIDEAST: Jordan and Israel Recognize an Inevitable Reconciliation

Continued from Page 1.

the main currency in the West Bank and Gaza Strip, fall as Palestinian autonomy took bold, and he saw the uncertainty that the decline had engendered regarding Jordan's economie future there. He saw the Agency for International Development break ground for a \$12-million housing project for Palestinians living in Gaza.

When Mr. Clinton told the king during a meeting at the White House last month that he would press Congress to forgive Jordan's \$700-million debt with the Unit-

ed States if he took a bold step toward peace, it was just the oudge the king need-

The event Monday also symbolized King Hussein's redemption in the eyes of Washington. This was the man who tacitly supported Saddam Hussein after the Iraqi leader invaded Kuwait, calling him "an Arab patriot." The king opposed the de-ployment of U.S. troops in Saudi Arabia and enraged President George Bush, who told intimates he felt betrayed by a "friend" whose signed photos hung in the

residential quarters of the White House. The only key player still awaiting re-demption is President Assad. He cannot be happy that King Hussein, like Mr. Arafat last September, was welcomed at the White House while Syria is subject to economic sanctions and remains on the State Department's list of nations supporting

Thus, the "new landscape" in the Mid-dle East that Secretary of State Warren M. Christopher talks about so glowingly still has vast areas of rough terrain.

SEX: Phone Porn in Moldova Is Expensive Wrong Number for U.S. Parents

about the international calls. But she said: "Because the inoutside the United States, there

If customers request it, phone companies can block access to international lines, just as they do for domestic 900 lines, which also incur a charge when dialed. But such actions usually come after the initial, shocking bill. "You are liable for your

charges," said Richard Gund-

nications Services. "Just like erased debt to learn just how your calling card. If you give it much \$250 is. formation providers originate to someone and they use it, that's it. Just because your son are some questions about our made a call you didn't agree jurisdictional ability to go after with, it doesn't take you off the hook.

> But he hurried on to say. "AT&T is a caring company... and we do care about our customers, so we take an individual look at each case."

In the individual case of the twins, AT&T took the charges off the bill - this time. Bob and his wife, Barbara, will not be so lach, media relations manager forgiving. The boys, they say,

for AT&T Consumer Commu- will have to-work off the now-

Then will come the talk about pornography, a conversation that Barbara had hoped could wait another four years.
"Eleven-year-olds still look like little boys," she said. "They

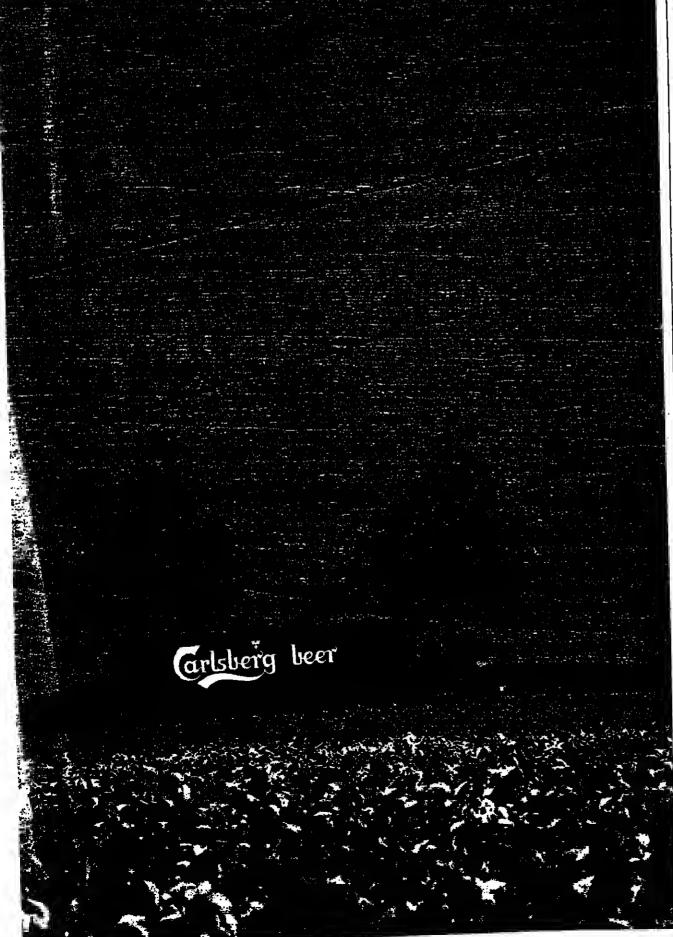
have the developing bodies of young teenagers, but they still cry. And to hear this totally obscene, totally ridiculous, grotesque caricature of Hustler-

type pornography!" "My reaction is this significant sense of sadness. Somehow, all the extra difficulty we .

have gone through — appropriately - as parents to shield the kids from this until they're at an age to either comprehend it or make some judgment ... Your think, 'Oh, my God! It just isn't possible to protect them!"

Emirates and U.S. Sign Pact

DUBAI - The United Arab Emirates signed a military pact with the United States this week, according to the official Emirates news agency WAM The report gave oo details on the pact or where it was signed.



Probably the best beer in the world.

As Go the Ligurian Boatyards, So Goes the Italian Ship of State

By John Tagliabue New York Times Service

LAVAGNA, Italy - There are some people around this town of provincial purposefuiness, sparkling marinas and bustling boatyards who believe there is some link between the state of Italian yachting and that of the nation's soul

Maybe it is because the country's postwar boom in the building of big. sleek boats, as the hobby of monarchs and tycoons slid down to the middle class.

Maybe, too, it is because a major public tragedy played out in Italy last year seemed so inextricably intertwined with yachting. After all, was not the daring - though

ultimately unsuccessful — effort of Raul Gardini's yacht, Il Moro di Venezia, to seize the America's Cup for Italy a metaphor for of Mr. Gardini and led to his suicide, which police showed up at his door, and of course

political scandals that have racked the national spirit in recent years?

As the country and its leaders fell into introspection, the Mercedes-Benz with the Milan license plate became a less frequent sight. Yachts of the 1980s prosperity took cover in safe havens up and down the Ligurian coast, a stretch of sinuous bays and inlets economic rise went hand in hand with a that is to Italian yachting what Milan's Via Montenapoleone is to shopping.

Italian boating, Cesare Sangermani Jr. says appearance served to reassure Italians that he understands why the yachts went under gradually things are returning to normal.

"Yachts were looked upon as the greatest of luxury goods," Mr. Sangermani said, hlaming one of the periodic binges of wealthbaiting for the industry's most recent malaise. the kind of extravagances that ultimately "They saw someone out in a boat, they said hankrupted the big Montedison corporation "That guy's rich." The next day the fiscal

became an emblem of the corporate and everyone's got some skeleton in the closet. said Mr. Merigliano, an impassioned boats-They destroyed the desire of people to sail." These were unpleasant times, but ultimately there were elections and the installation of Prime Minister Silvio Berlusconi, a fabulously successful businessman and ardent boats-

man. Yachting is back in fashion. Recently, half the cahinet and many of the leaders of Parliament — such as Defense Minister Cesare Previti aboard his two-masted Barharossa, and the speaker of the Senate, At the Sangermani yards here, which Ital-ian newspapers like to call the Ferrari of mon—entered a regatta at Portofmo. Their

Now Mr. Sangermani feels a fresher, stiffer hreeze blowing. He finds encouragement in the government of yachtsmen, whose nautical images capture the new spirit. Luciano Merigliano, a legislator allied to Mr. Berlusconi, compared Italy recently in a Rome newspaper to an abandoned galleon.

man from youth, in a a kind of pep talk to the crew. "Then we can think about changes at the helm, to the sails, and the rest."

For Mario Giusfredi, president of the National Association of Shipyards, Nautical and Related Industries, what better place to start than the yacht yards?

"Three years of uninterrupted crisis have driven the sector into the ground." Mr. Gius-

A recent government decree, he said, elimi-nated the 39 percent luxury tax on some yachts and sailboats. He said more was needed to revive an industry that was so much a marker of the national spirit.

Mr. Sangermani's vard, which huilds three

or four yachts a year, launched only one boat in all 1993, focusing instead on refurbishing. Some of the boatyards, however, are not taking a chance that revival of the Italian market alone will sustain them. One of these "We've all got to give a hand to right her," is Antonio Ruggieri, down the coast at the

"We operate exclusively in the international market," he said, guiding a visitor across a

shippard that has its own helicopter pad. When Princess Caroline of Monaco overhauled her motor yacht, Pacha III, built m 1936 for the Renault family of France, she

flew here regularly to inspect progress. So did the Sultan of Oman, when his little navy's "training" vessel, the sleek three-masted Shahab Oman, was in dry dock.

Later this month, the prime minister of St. Vincent and the Grenadines, the Caribbean island chain, will stop hy to pick up twin sloops at \$5 million each, designed for charter cruises and so computerized, Mr. Ruggieri said, "They practically sail themselves."

Valdettaro is building three yachting ba-sins in the Caribbean and Mexico with hotels. golf courses, berths and repair yards. In a sense, Mr. Ruggieri said, "We're creating our

BOOKS

Researcher Sees **Population Boom**

WASHINGTON - The population of the world could soar by 3 billion people — from 6 hillion to 9 billion — in 31

years, a population report said. The Population Reference Bureau, which keeps track of population growth, said the new estimate by an Austrian scientist, Wolfgang Lutz, is about 500 million people more than projected earlier by the World Bank and the United Nations for the year 2025.

Mr. Lutz's research predicts higher fertility in Africa and other developing nations than did the World Bank and United Nations, which partly accounts for his higher prediction, said the Population Reference Bureau, a private organization.

ITALY: Berlusconi's Grasp on Power Grows Shakier

Continued from Page 1

Fininvest executives, Mr. Berlusconi compounded his problems by convening a meeting at his villa on the ontskirts of Miian. Present at the meeting were two top government officials, the chairman of Fininvest, plus the defense attorneys for his brother and for Salvatore Sciascia, the Fininvest tax director accused of paying bribes.

By Monday, Mr. Sciascia, under questioning by Antonio Di Pietro, the chief investigating magistrate in Milan, had confessed to paying bribes on behalf of Fininvest. Mr. Sciascia was also quoted in the Italian press on Tuesday as saying that Paolo Berlasconi, the prime minister's brother, had given him the money to pay off the Guardia di Finanza.

On Tuesday, the Milan judges issued six more arrest warrants for other Italian businessmen and police officials.

Judge Delays Decision On Craxi Arrest Order

ROME — Judge Adele Rando has delayed until Wednesday her decision on whether to issue an international warrant for the arrest of Bettino Craxi, a former prime minister, judicial sources said

Tuesday. Mr. Craxi, a defendant in three trials and the subject of more than 20 corruption investigations, has been at his home in Hammamet, Tumsia, for sev-

Although details of the Sun-Berlusconi's personal lawyer before he was named defense minister and who is nominally head of the country's carabinieri paramilitary forces — added to the appearance of a conflict-

of-interest. Mr. Berlusconi, having al-ready experienced a backlash against his emergency decree, be named, expressed astonish-should have realized that bringment at Mr. Berlusconi's selfing government officials and his company executives together at heve the way he is behaving his home would raise eyebrows. His aides say that this thought the functions of prime minister, never occurred to him, which means that for some reason Mr. a discussion of any kind with Berlusconi's political instincts Fininvest executives, let alone simply failed him. The result is with lawyers defending Fininlikely to be more turmoil inside vest executives who have admit-

his governing coalition.
The investigation of Mr. Berpoints, or 2.61 percent, to close at 11,245. On Tuesday, in New York trading the Italian currency came under pressure and hroke below the psychological barrier of 1,000 lire per Deutbarrier of 1,000 lire per Deutsche mark. It closed at 1,000,50
The problem, Mr. Ferrara contended, was that Mr. Berlus-

Harry Richter, chairman of two Italian subsidiaries of RTZ, the British mining conglomerate, and former president of the British Chamber of Commerce in Milan, said in an interview that the corruption controversy had resulted in "a strong note of disappointment" about Mr. Berlusconi among husiness . leaders.

"In a matter of a few days," day meeting have not been Mr. Richter said, "Berlusconi made public, the presence of has managed to undo his politi-Cesare Previti - who was Mr. cal image, put under extreme strain the precarious balance of his coalition and alienate a good part of support within his own party. At this point I would not bet on his government surviving beyond the end of the

> In Rome, a prominent cabinet minister, who asked not to ment at Mr. Berlusconi's selfmade crisis, saying: "I can't bemyself. He should just perform and not even involve himself in

ted paying bribes."
Giuliano Ferrara, the governhisconi's company is having fi- ment spokesman, admitted in nancial repercussions as well. an interview Tuesday that the Italian share prices plunged on meeting Mr. Berlusconi held on Tuesday, with the Mibtel Index Sunday was a mistake. He de-of leading stocks falling 301 scribed the prime minister as "too ingennous" and said it was recommended that "he must create a blind trust quickly or he will not be fulfilling his election promises."

> coni "always ran his company like a patriarch, without even bringing it to the stock market."
> "Now he has to run the government, and he has to learn,"

Mr. Ferrara added. Events of the past few days will undouhtedly spur movement in Parliament to push through new antitrust legislation. Discussion is set to start

BOSNIA:

Sarajevo Siege

Continued from Page 1 short of war. Such an element of the Serbs' behavior was tacitly acknowledged by UN officials who advised the UN secretary-general, Butros Butros Ghali, this week to seek a withdrawal of the United Nations' 36,000-

strong protection force from what used to be Yugoslavia. While UN officials in Sarajevo said they did not think Mr. Butros Ghali's announcement she is lusty and literate. directly prompted the Serbs to cut the roads, it does contribute to a general atmosphere of m- glones, as some of her contemternational weakness on Bosnia that can only embolden the

announcement will be swift. Since the roads opened, food after two years of scarcity under tools. a bloody siege.

■ Russian Opposes Pullout Defense Minister Pavel Grachev of Russia said Tuesday only UN forces could act as peacekeepers in Bosnia and rejected a suggestion by Mr. Butros Ghali that they be withdrawn, Renters reported from

peacekeeping organization.

See our **Business Message Center** every Wednesday

HOUSE OF SPLENDID ISOLATION

By Edna O'Brien. 232 pages. \$21. Farrar, Straus & Giroux. Reviewed by

Margo Jefferson TOW tired Edna O'Brien II must get of being compared to James Joyce's Molly Bloom because she is Irish and lusty, and to Coletie because

She is at a stage in her career when she could canonize past poraries do. She could write novels about lusty, literate Irish women writers for instance. In-The effect on Sarajevo and its stead, she is trying new things; 300,000 people of the Serhian looking at parts of life she has been inclined to pass hy, and taking her lavish style apart 10 and fuel prices have plummeted work with blunter, harsher

> Her fiction has been mostly about what women and men do to each other in the name of love, Her new novel, "House of Splendid Isolation," places these casualties on a broader landscape, amid war casualties.

The setting is a once-grand manor house in the south of Ireland. It is owned by Josie, an Mr. Grachev told reporters he did not consider NATO a nursing home. She is anxious, suitable replacement for the needy and much too chatty with UN forces in former Yugosla- the local nurse, who visits dutivia because, he said, it is not a fully hut remembers the time when Josie was much too grand for her, and was said to be shaming herself and her husband hy carrying on with the

over by an IRA gunman named love and justice. But till now,

the North for terrorist activities ject, not social justice. and in need of a place where he can hide and plan his next ac-

There are supporting characters, too, from the present and the past: innocent bystanders, staunch IRA supporters and to "a complaint hreathed by a wary informers,

There is Rory, the Irish police constable who leads the hunt for McGreevy, and there is James, Josie's husband, who inflicted drunken punishments on her until the day she devised a retaliation that left her a widow and made him a martyr to the

The prose O'Brien is best known for, all lilt and sway and chant, is on display whenever Josie thinks back on her life. But a more curt, hrusque style marks the world of the IRA and the Home Guard.

At first it seems that the two styles are cohahiting, not com-hining. Then, hit by hit, they overlap and merge. You see it in the way Josie's mother describes her labor pains, how Josie took "a day and a night to get out, hucking around inside her, the head like an iron hall, coming out, going back in

Some scenes keep the book hurtling past the occasional allegorical excesses, and past the moments when O'Brien falls under the spell of her own under the spell of her own voice. She has always written about the horror and hypnotic One night the house is taken need to sheathe it in words like

McGreevy, who is wanted in romanuc love has been her sub-

George Bernard Shaw called political hatred the only hatred that civilization allows to be mortal hatred. But Willa Cather wrote about the hatred that springs from love and shrivels

dving woman in the stillness of

soul: Why must I die like this, alone, with my mortal enemy?" O'Brien has pitched her house of splendid isolation in hoth these deadly camps.

night, like a confession of the

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STAGE/ENTERTAINMENT

International Herald Tribune Wednesday, July 27, 1994 Page 9

At Last, a Feisty New 'Saint Joan'

By Sheridan Morley International Herald Tribune

ONDON - Few theatergoers between the wars ever spoke of Shaw's "Saint Joan" without meaning Sybii Thorndike, and our generation has always had the 1964. Joan Plowright revival, which moved from Chichesters Chichester to open Olivier's National, as a similar benchmark. Thirty years on, at the Strand we at last have a serious new challenge, and it comes from oot one but two women: the actress Imogen Stubbs and the Australian director Gale Edwards.

Together they give us a feisty new Joan: she seems to come from Northumberland, she combines Plowright's earthy vigor with what was by all accounts the religious radiance of Thorndike on hearing her bells and her voices. But above all the productinn holds the line between the messianic virtues of the title character in full flood and the acres of religious and political debate with which Shaw has surrounded

Some tight trimming of the text also gives us twn Joans: the warrior of the first half, sword held high as she raises the siege of Orléans and changes the wind in that still hreathtakingly poetic riverside miracle, and the shorn-haired martyr of the second half, choosing death at the stake over lifelong imprisonment and then living on through the Epilogue to have the last, bitter laugh as her reluctant-convert defenders beg her not in return to them.

This production is a sharp lesson to both

the National and the Royal Shakespeare that its breakthroughs have been overtaken again.

Company: the commercial theater on tour can still handle the major classics with

Both Annie Sullivan and Helen Keller can still handle the major classics with superb character-actors, led as they are here on Peter Davison's stunning sets by Peter Jeffrey as the cynical Inquisitor, Jas-per Britton as a crippled Dauphin and Ken Bones as a world-weary Warwick. In a hot London summer, this is an easis of cool reconsideration and classic theatricality.

Time has not been kind to William Gibson's "The Miracle Worker" (at the Comedy). Chiefly remembered from the late 1950s for stunning title-role performances

LONDON THEATER

from Anne Bancroft and Anna Massey, it tells the story of Annie Sollivan whn in late 19th-century America taught the hlind and deaf Helen Keller to speak and to relate.

In its way, the play paved the way for "Whose Life Is It Anyway?" and "Children of a Lesser God" and all the other ahled are forced into power games with their healers so that roles of patient and protector get reversed and reconsidered. But this one only creaks along, and Richard Oliver's production is hopelessly hamstrung by the fact that Jenny Seagrove, a charming and elegant player of hight romantic comedy, can never even get to the foothills of the dramatic heights required for Annie.

all "breakthrough" drama, from the fact manding dollars for Jesus.

energy and drive and purpose and a host of lived to tell their tales until well into the superb character-actors, led as they are middle of this century. Nowadays they would be all over television explaining bow it was done, but in trying to cobble a play together around them for earlier times and tastes, Gibson had to fall back on a Victorian family pattern of the overbearing father and the neglected sibling and al-though Catherine Holman is alternately touching and terrifying as Keller, it's like watching a very nld black-and-white movie

Having written and sometimes narrated musical-anthology tribotes myself, I am not in a strong position to complain about "Patsy Cline" at the Whitehall even if the show is just awful. Always beware entertainments in which the cast chats to you before the curtain goes up: it usually means they want you on their side when In its way, the play paved the way for "Whose Life Is It Anyway?" and "Children of a Lesser God" and all the other dramas in which the (in some way) disadly she died in a small-plane crash on March 5, 1963, when she was 33.

The producers thus give us, by way of an opener, the sound of a small plane's engine suddenly criting out. But that's about it for drama or plot development, and the rest is 30 songs, from "Blue Moon of Kentucky" to the revivalist "I Saw the Light." True, Cline also had a somewhat it offertual husband by the reverse the plant. ineffectual husband, but were she alive today I have a terrible feeling she'd be on "The Miracle Worker" also suffers, like early-morning television in Kentucky de-



Warrior and martyr: Imogen Stubbs as Saint Joan, with Philip Quast.

A Stark Look at Modern India

By Alexandra Viets

OMBAY -- The images used to express the condition of women by one of India's playwrights are startling and vivid; the dwarfed and stunted boughs of a bonsai tree, a young bride locked in her room for 30 years, a Siamese twin forced to sacrifice a limb for her brother, a spastic child from an unhappy and destructive marriage. Perhaps most startling of all is that this strong feminist voice belongs to

Mahesh Dattani at 35 is considered one of India's best and most serious contemporary playwrights writing in English. This month a collection of his plays, called "Final Solutions and Other Plays," is being published by East West Plays." is being published by East West Press. Its poblication accompanies other recent successes: a commission by India's oew Zee TV for a serial of his first and only comedy, "Where There's a Will," an upcoming London production of what Dattani calls his "ugliest play," entitled "Bravely Fought the Queen," and plans for the Bombay production of "Final Solutions?" — a play oo communatism and racial prejudice. nalism and racial prejudice.

orte of all his tani still cannot afford to be a fulltime writer. By day he manages an herbal cosmetics company, writing his plays at night. After growing up in a seemingly henign middle-class environment in Bangalore, in south India, Dattani's plays are strongly influenced by the oppressive restrictions he saw being placed upon his two sisters and his mother. When describing his sisters' interactions with their peers, Dattani talks about developing what he calls "a sympathetic view of the devious ways in which oppressed women come to nurture their intelligence." Dattani is quick to add, "It is a Western misnomer that intelligence doesn't surface under oppression. It is an intelligence of survival.

Dattani, who describes Indian men as very shallow subjects who all too easily give in to the roles prescribed to them," readily admits that he finds women more

readily admits that he finds women more interesting. "There are more layers to peel, artistically speaking."

"Bravely Fought the Queen," Dattani's fourth play, is a rather disturbing picture of the relations between men and women in a wealthy isolated suburb of Bangalore. The play traces the lives of two sisters married to two brothers, living side by side in identical hungalows. The play was partly inspired by Dat-tam's observation, while visiting the home of a Gujarati family, that the women of the bouse were always dressed up but had nowhere to go. Using the metaphor of a bonsai tree to express the condition of women in India, Dattani physicalizes the pain of his characters with striking symbolism. Lathina, a young woman drawn to making bonsai trees without really knowing wby, explains: "You stunt their growth. You keep trimming at their roots, you make sure the roots don't have enough space and then you bind their branches with

W N "Tara," written in 1990, Dattani comes up with another powerful metaphor for female oppression when male and female Siamese twins are physically separated by surgery. The twins' mother opts to take a limb and vital organ from the danghter in order to ensure the strength and physical perfection of the son. As a result, Tara gradually wastes away while her brother thrives. The play was a boxoffice success in Bombay, Calcutta and New Delhi.

Dattani, whose gentle easygoing manoer and boyish charm seem incongruous with the hard social realities of his plays, was originally a dancer of bharata natayam, a traditional dance of south India. Dattani, who had always been interested in acting, fell into playwrighting

good scripts." He decided to try writing a one-act play just for fun. When he submitted the play to local competition, he painfully recalls how "every single critic took the time to tear it apart."

Many of Dattani's admirers claim the key to his success is that he uses the family unit as the starting-point for all of his plays. Alyque Padamsee, founder of Bombay's Theatre Group, who has directed two of Dattani's plays, says, "In India, in one way we're still old-fashioned, we still live within the extended in the content of the still of the still old-fashioned." family, and need to know how things affect one another." Padamsee recalls audience members praising "Tara" as a play that concerns "all families."

Padamsee views Dattani as being one of the agents of change in India today. "Unlike so many of his cootemporaries, Dattani is oot writing plays that revive old myths and legends. He is one of the few, really the only playwright in English today who writes about modern India and who uses the theater as a forum for airing social and political issues."

Ironically, despite the social relevance of Dattani's themes, Iodian-English theater is still considered a theater of the clite, using a language that is used by only 10 to 12 percent of Indians. Unlike the scores of successful novels written in English by Indian authors, playwrighting is held to a different standard. People speak of Indian-English theater as selfconscious and unnatural. Indian intellectuals whose mother toogue is English often admit to preferring regional language theater, over an English language play. Dattani dismisses this as sunhbism. English is another Indian language. To most people English theater means Eng-lish plays and English accents. If they bear Indian-English it just doesn't ring true and they're disappointed."

Alexandra Viets is a writer based in

Big Screen: The \$4 Million Script

By Bernard Weinraub New York Times Service

OS ANGELES -- Over the weekend, producers, agents and studin executives temporarily furgot about the O. J. Simpson case. All the talk about management turmoil as the Walt Disney Co. was placed oo hold.

What riveted Hallywood was the re-cord-breaking sale on Thursday night of a movie script for \$4 million by Internation-al Creative Management, a top talent

The good news is that the script, "The Long Kiss Goodnight," by Shane Black, is one of those rare screenplays written for a woman. The not-so-good oews is that the woman, a former assassin for a government splinter group, kills with her hare hands. She uses plenty of other weapons, too, producing corpses every three or fnur pages of the script.

To executives here, the remarkable price of Black's script has far less to do with the quality of the screenplay, a slick, compelling, blood-splattered page-turner.

What drove the sale, said executives, the odd way studios toss around huge sums of money while professing to keep costs

The factors include the increasingly inense compection for a script by a successful action writer like Black, who wrote "Lethal Weapon." Another factor is the hunger of an upstart movie company. New Line Cinema, to compete in the big leagues. (New Line, a major movie company, is swimming in money after its purchase in January hy Ted Turner, the media mogul.) And a third factor is Hullywood's relentless pursuit of bloody dramas. Despite all the high-minded statements hy executives and the Mntion Picture Association of America that too many movies are just appallingly violent, the studios hunger for vinlent scripts, the bloodier the better. An action film's release ahroad can often

Black, 32, seems unusually modest about his success. Of his screenplays, be said simply, "It's oot brain surgery."
Besides "Lethal Weapon," he has been

involved action films including "Lethal Weapon 2," "The Last Boy Scout" and "The Last Action Hero," the Arnold Schwarzenegger flop last year. "It would take two hours in explain what went wrong with that one," he said.

It took him less than six months to write the current script, which involves a woman oamed Samantha Caine, a wife and mother whn suffers amnesia about her earlier life. In fact she was a professional killer. Soon enough, bad guys come back and threaten Samantha and her young daughter. (The front-runner for Samantha's part

is Geena Davis, executives say.) "What I wanted to do is not be afraid to give a woman character as serious a role as I would a man character," he said. "The temptation is to keep a woman soft and fluffy." He added, "I also wanted to do a story about a mother and daughter, about a woman who uses her skills as a professional killer and mother to protect her

Black said some of his writer irrends were more talented than he but had not struck gold, "I don't ever pretend in be

better than other people," he said. He completed the screenplay about 10 days ago and drove to the office of his loogtime ageot, David Greenblatt at ICM on July 15. By July 18 the script was ser to studios, and the next day the hidding war had begun.

The three major hidders were New Line, Warner Brothers and Columbia Studios. Even Disney was interested, but the film's nbvinusly high production costs and its violent nature needed the approval of Michael Eisner, the chairman of Disney, whn was just recovering from quadruple heart bypass surgery

Thm Strickler, were tempted by all the at a talent agency.

offers. Warner Brothers pledged that Joel Silver, the studio's top action producer and a friend of Black's since they worked no "Lethal Weapon," would oversee the film. Columbia was prodded into the hidding by James L. Brooks, who directed "Terms of Endearment" and "Broadcast News."

Brooks, who may seem an unlikely fan of Black's, said in an interview: "Shane has a real voice. The craft of the script is extraordinary. The guy can write dialogue, Anyone who's a sucker for a great line is going to have a great time with this."

But it was New Line that prevailed, after hours of meetings at ICM on Thursday, A dominant reason was, of course, the money, the most paid for a script after Joe Eszterhas's \$3 millioo for "Basic Instinct."

REENBLATT said New Lice had also pledged that filming would begin shortly, for release oext summer, and that the director Renny Harlin and Davis, to whom Harlin is married, would probably direct and star in it. They are soon to start a pirate film, "Cutthroat Island," but the fate of that movie is oow uncertain.

Greenhlatt said Black was especially enthusiastic about the Harlin-Davis combi-nation and the fact that New Line had pledged that the movie would be placed oo the fast track.

The actual deal involved \$3.5 millioo paid hy New Line to Black, plus a \$500,000 producing fee. Also involved as producers are Harlin (who has directed action films including "Cliffhanger,") and Steve Tisch.

Tisch, one of the producers of "Forrest Gump," the No. 1 film this weekend, said: "The special thing about this script is you were actually reading a movie. You see the movie while you read it."

Black is the screenwriter of "Lethal Weapon" and other action films. Had an unknown written the screenplay, executives said, it would hardly have generated the same money and frenzy. In fact, it Black and his agents, Greenhlatt and would probably have been on the slush pile

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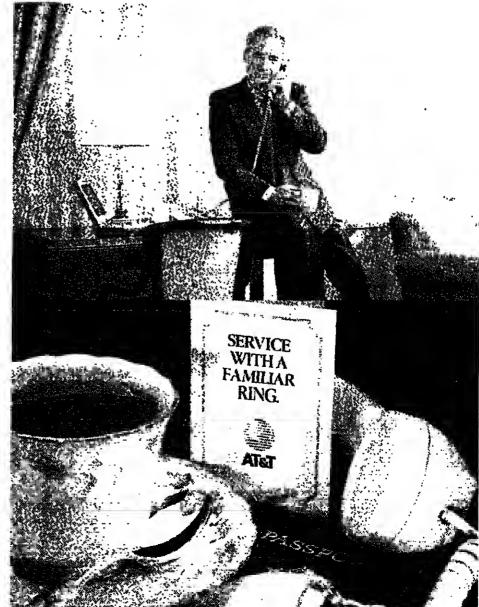
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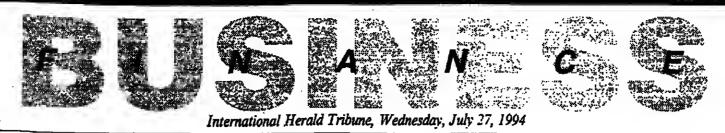
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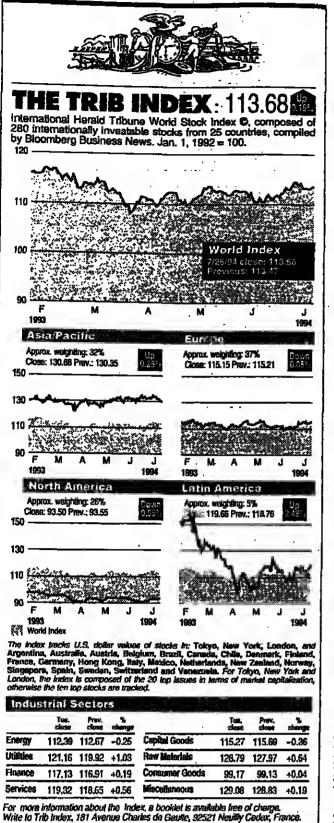
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(Continued on page 13)

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DEC Loss Shrank in Quarter

Firm Improves on Previous Period

Bloomberg Business News

MAYNARD, Massachusetts Digital Equipment Corp. shares rebounded Tuesday after the computer maker reported a fourth-quarter loss that wasn't as bad as some analysts bad

The United States' thirdlargest computer company reported a fourth-quarter loss from operations of \$160.4 million, or \$1.22 a share. It had profit of \$113.2 million, or 85 cents, in the year-earlier quar-

While the loss was worse than some estimates, it was an im-provement from the \$183 million, or \$1.34 a share, lost in the previous quarter, a figure that was four times analysts' expec-

"It's pretty bad, but it isn't shocking," said David Wu, an analyst at S.G. Warburg & Co.

In early afternoon trading, Digital shares rose 75 cents to \$19.50. The stock reached a three-month low of \$18.75 Monday analysts raised their estimates for the quarter's loss.

Meanwhile, Amdahl Corp., the second-largest U.S. maker of mainframe computers, reported its second consecutive quarter of profit after four con-secutive losing quarters. The positive result was due to lower manufacturing costs and a re-newed demand for mainframes, the company said.

Amdahl said second-quarter net income was \$12.5 million, or 11 cents a share, compared with a loss of \$23.69 million, or 21 cents, in the year-ago period. Revenue declined to \$396.9 million from \$463.2 million.

Wall Street was expecting Amdahl, based in Sunnyvale, California, to earn 10 cents a

Airwave Bids Draw Gasps

One Company Offers \$50 Million for License

By Teresa Riordan New York Times Service

WASHINGTON - The Federal Communications Commission is bolding the first auction for the right to use the public airwaves in America, and the opening multimillion-dollar bids — five times as high as analysts had expected — drew gasps from the audience and astounded perhaps everyone but the bidders themselves.

The auction for 10 nationwide licenses, which are expected to be used for advanced two-way paging services, began Monday and continued Tuesday.

It will end only when each of the 29 compa-nies doing the bidding has either dropped out or won one or more licenses. The limit for any single bidder is three licenses, and based on Monday's action, at least half of the licenses will sell for at least \$30 million.

[Top offers quickly soared to a total of \$307 million - including \$50 million for a single license - soon after the FCC opened the second day of bidding, Bloomberg Business

[In the 11th round of bidding Tuesday afternoon, 15 bids were submitted down from 20 in the closing round Monday night. High bids ranged from \$9 million for the least powerful licenses to \$50 million for the most powerful. More than a dozen companies. some of which submitted multiple bids, made offers on Tuesday.]

The licenses cover swaths of the radio spectrum that are to be used for nationwide networks that will enable subscribers to not only receive paging signals but also respond to

Banking Cartel to Remain

By Kevin Murphy

HONG KONG — Wary of unsettling its banking sector as Hong Kong approaches a return to Chinese rule in 1997, the government said Tuesday it would leave largely intact a banking

Currently, by government endorsement, Hong Kong's banks

decide the maximum rates its 174 members can pay savers for

Hong Kong dollar deposits, a policy cited by the local Consumer

Council as a way for banks to achieve high profitability interna-

"The government considers it important, while trying to en-

courage more competition in the market, to strike a balance with

the need to maintain stability of the monetary and banking

See BANKS, Page 15

cartel that sets savings deposit rates in the British colony.

them with either text messages or voice mail. Representatives of the participating companies entered their bids anonymously, from

computer terminals behind drawn curtains. The companies taking part included big players in the paging business. Adelphia Communications, Airtouch Paging, Bell-South Wireless, Mobilemedia Communications, the Nationwide Wireless Network, and

US West Communications. "Everybody is surprised about the amount of money that's showing up," said Mark J. Golden, vice president of the Personal Communications Industry Association. "The sky

The bidding is seen as something of a dress rehearsal for auctions to begin late this year for a set of potentially even more valuable licenses for the next generation of cellular communications, known as personal communications services, or PCS. The government had estimated that the

auctions later this year might bring in \$10 billion dollars. But if the competition is as intense then as during the bidding on Monday and Tuesday, the figure could go much higher.
Until now, the FCC has given away licenses to use the public airwaves. But last

year, Congress passed a law mandating that many types of nonbroadcast licenses be awarded to the highest bidder. When the results of the bidding on Monday were announced, many in the room registered their surprise with gasps. One company had

bid \$20 million each for two different li-

censes, which was twice the next highest bid.

Hong Kong Wrestles With Transition

Deutsche Bank **Defies Odds to Post Mild Gain**

By Brandon Mitchener International Flerald Tribine

FRANKFURT - Deutsche Bank AG said Tuesday that it posted a small gain in operating profit in the first half of 1994 in spite of sluggish lending and a sharp decline in income from trading for its own account.

Hilmar Kopper, the bank's chairman, said he expected the waning recession in Germany and elsewhere would not seriously damage the bank's full-year results, which be predicted would fall short of its record year-earlier earnings but remain "above average."

The prediction cheered shareholders and analysts, who who disappeared around Easter had expected greater problems.
"It looks as if they'll produce the same pretax figure as they did last year, by a different route, which is better than the market had dared to hope for." said Derek Bullman, an analyst

at James Capel & Co. The bank's shares rose 7 Deutsche marks to 735 DM a share on the Frankfurt Stock Exchange before the company's report was released and contin-

ued to rise in after-hours trading on the news of lower-thanexpected provision figures and speculation about a dividend

Despite a number of spectacular scandals involving major clients, the bank said the need for risk provisioning had fallen substantially "in line with the incipient recovery of the German economy.

The bank's first-balf operating profit included overall provisioning of 885 million DM (\$556 million), including 473 million DM in connection with the collapse of the real estate empire of Jürgen Schneider, with his wife, and 147 million

DM on bad bond trades. Overall, the bank was sanguine about its performance in "difficult year."

After risk provisions, the bank's first-half operating profit totaled 2.66 billion DM, a 3.9 percent increase over the first half of 1993. Net interest income was virtually unchanged at 5.82 billion DM, while net commission income rose 5.9 percent to 3.09 billion DM.

Profit from trading for the bank's own account took a 67 percent plunge, to 332 million DM, as a result of volatile bond markets early this year.

The bank's net profit for the first balf fell 12.9 percent, to 977 million DM, largely as a result of a 27 percent rise in its tax burden.

Its pretax profit, including about 238 million DM in extraordinary earnings from the sale of large stakes in Daimler-Benz AG and Karstadt AG, rose 7.4 percent to 2.47 billion DM. Mr. Kopper said the bank's total income from the sales - around 1 billion DM would be spread over the full year and mostly funneled into the bank's reserves to minimize the resulting tax liability.

MEDIA MARKETS

Are Creative Ads Effective?

C International Herald Tribune

By Daniel Tilles Special to the Herald Tribune
EW YORK — The view of consumer marketing companies toward advertising awards and the ad agencies that them might best be summed up by a remark once made to

Donald Gunn, director of creative resources for the Leo Burnett advertising agency.

"We don't care what you do on your other clients," said this marketing vice president in charge of one of the 10 largest advertising budgets in the world. "But if you win a creative award for any of our products, the business will be put up for review."

Mr. Gunn, sufficiently piqued by the widely

held client notion that award-winning commercials can't be effective, set out about one year ago to determine whether advertising honored as the best — typically meaning the most imaginative — does in fact sell the product.

In a speech appropriately titled, "Do Award Winning Commercial Sell?" Mr. Gunn and several invited guests presented the

results of this research at the recent international advertising festival in Cannes. The study examined 200 of the most honored TV commercials from 36 competitions held around the world in 1992 and 1993. The conclusion surprised Mr. Gunn himself: 86 percent, or 172 of the 200, "were associated

with marketplace success," he said.

The presentation focused on 52 prize-winning ads for brands and services, including Sugar-Free Jell-O in the United States, the Norwegian postal service, Tango orange drink in Great Britain and Volkswagen in Spain. In all of these cases, business measures such as market share, sales and favorable

image ratings increased during the airings of the television ad campaigns. For example, during the first run of the London ad agency Howell Henry Chaldecott Lury's "Orange Man" campaign for Tango, sales increased 26 percent.

A second example was for the electronics company Magnavox, developed by Bates Worldwide New York. Ads set out to make Magnavox's "old-fashioned image" more contemporary, and position it against leading brands such as Sony, Panasonic, RCA and Zenith, Mr. Gunn said. During the factor of a company of the country of a company of the country of the count run of a campaign starring comedic actor John Cleese, sales doubled. "I'm comfortable with the implication that,

all other things being equal, advertising with award-winning qualities will outsell mediocre ads in the same product category," Mr. Gunn said. But Mr. Gunn acknowledged he had not formally compared ads that had won awards with those that had not.

While focusing on successes, the presenta-tion also touched on failures. Mr. Gunn cited several factors that had contributed to the failure of a prize-winning ad to make a positive difference in the marketplace. Without citing specific cases, he blamed poorly identified creative strategies and incorrect target andience definitions as two culprits.

But despite the positive market results of most award-winning ads, client attitudes to-most award-winning ads, client attitudes to-ward them may remain difficult to change.

"About half the clients couldn't care less if ads are award-winning or not," said Sean Fitzpatrick, vice chairman at the McCann-Erickson advertising agency, a participant in the presentation. "They just want effective

See PRIZE, Page 13

RJR Says **Operations Earn More**

tionally at local customers' expense.

NEW YORK - RJR Nabisco Holdings Corp. said Tuesday that second-quarter earnings fell because of expenses from early debt retirement, but operating results

The maker of brands like Winston and Camel cigarettes. Orco cookies and Ritz crackers said operating carnings were up 11 percent from tobacco and 20 percent from continuing opera ions in food.

The company said the do-mestic tobacco business, caught in a fierce price war a year ago, continues to rebound from last year's weak earnings.

Including extraordinary items and preferred dividend payments, RJR said net income skidded to \$14 million in the three months ended June 30, compared with \$70 million a year ago.

The results for the latest quar-ter reflect a \$146 million loss on early retirement of debt and pre-ferred stock dividend payments of \$32 million. The results for a year ago were reduced by \$65 million for early debt retirement and reflected \$7 million in pre-ferred stock dividends.

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Land Sale Draws High Price

HONG KONG — The government sold a parcel of land Tuesday for a higher price than many analysts had expected, raising doubts about whether government measures to cool the overheated real-estate market had succeeded.

A consortium of developers paid g90 million Hong Kong dollars (\$115 million) for a 23,800-square-meter (28,560-square-yard) private residential site in the New Territories, well above

expectations of between 600 million and 700 million dollars. But

negative news for the property sector," a property consultant said. "But it's bedged with reservations."

The site went to a consortium comprising Hong Kong Park-

See LAND, Page 15

"From the bids, I could sense a little optimism after a string of

analysts said a note of caution permeated the auction.

uring the Renaissance, trust dadvisors helped administer the finances and protect the interests of private individuals. The role demanded judgment, commitment and skill.

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banking is more about people than numbers. It's about the shared valnes and common goals that forge strong bonds between hanker and

client. It's also about building for the future, keeping assets secure for the generations to come.

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substantially, a testament to the group's strong balance sheets, riskaverse orientation and century-old heritage.

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CURRENCY & INTEREST RATES

Weak Earnings **Shake Wall Street**

Compiled by Our Staff From Dispatches NEW YORK - U.S. stocks fell for the first time in four sessions as oil shares slumped after Chevron reported weaker-

than-expected earnings. Unexpectedly low profits at Eastman Kodak and a warning from Boeing of lower sales in the second half pushed their shares down and undermined the market as a whole. Declining bond prices and the dollar's

U.S. Stocks

weakness against the yen also took a toll on the market, deal-

ers said. The Dow Jones industrial average, which had risen by 14.47 points over the past three trading days, fell 6.16 points to 3,735.68.

Almost four stocks fell for every three that rose on the New York Stock Exchange. Volume totaled 231.1 million shares, down from 261 million shares Monday.

The yield on the benchmark 30-year Treasury bond rose as high as 7.56 percent before closing at 7.54 percent belofe closed at 7.53 percent Monday.

Oil shares fell a second day after Chevron reported second-

time charges of 40 cents a share, down from 87 cents last year and beneath many analysts' forecast of 58 cents a share. Chevron, which blamed disappointing refining and marketing results, dropped 4 to 43.

Texaco declined % to 62% after announcing lower-than-expected earnings Monday. Amoco dropped 11/2 to 58%, Royal Dutch Petroleum fell 1% to 110%m and Shell Transport & Trading's American depositary receipts, each standing for six ordinary shares, dropped 11/8

Kodak's second-quarter net income dropped to 79 cents a share from \$1.13 a year ago, less than analysts' forecast of 8g cents and enough 10 drive down its shares by 1½ to 48.

Boeing's quarterly earnings dropped to 65 cents a share from \$1.25 last year, still better than many analysts' estimate of 54 cents. Even so, the stock fell % to 45% after Boeing officials said second-half sales would fall 20 percent from the first six months of the year.

Bear Stearns slipped 1/2 to 16% after reporting a 74 percent drop in quarterly earnings. It cited volatile markets and rising interest rates. (Bloomberg, AP) quarter earnings before one-

Dollar Slips as the Yen Stays at Center Stage

Compiled by Our Staff From Dispatches NEW YORK - The dollar fell against the yen and other major currencies on Tuesday amid concern that the U.S. and Japan would not reach an agreement in trade talks before

Foreign Exchange

the U.S.-imposed deadline was reached Sunday.

The yen received additional support on investors' view that Japan's economic fundamentals are more stable than those of Europe or the United States, traders said.

The market also put dollar trading on the sidelines as it awaited the release Friday of U.S. gross domestic product

But the market focused on the U.S.-Japan trade talks. By Sunday, Washington is to decide whether Japan's public procurement procedures in the relecommunications and medical technology sectors are dis-criminatory, a first step toward possible trade sanctions.

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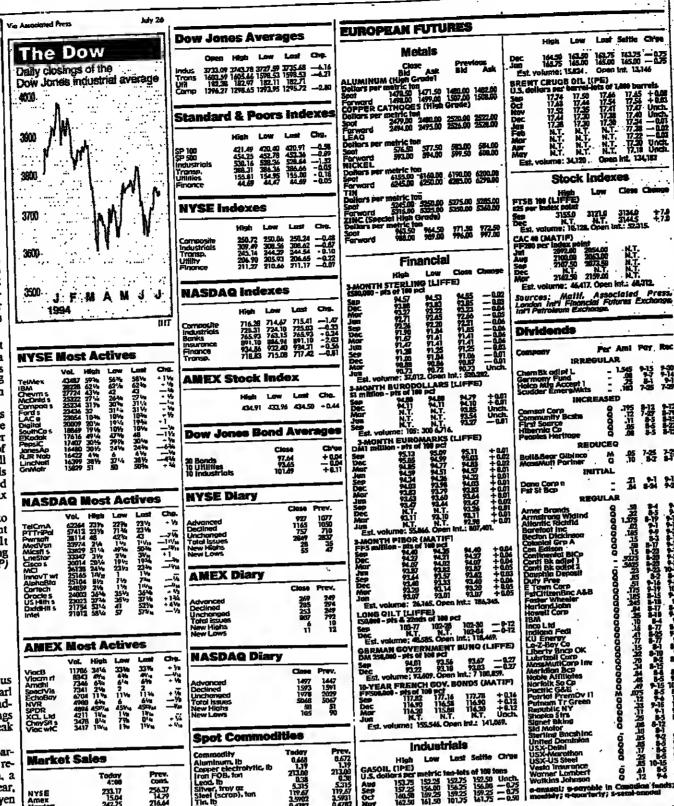
"People are very nervous about the trade talks," said Earl Johnson, foreign-exchange ad-viser at Harris Trust & Savings Bank in Chicago. "If they break down, the dollar will sink."

Without progress at the bar-gaining table, officials could resume calls for a strong yen, a strategy they pursued last year, Mr. Johnson said. A strong yen makes Japanese exports more expensive.

Dealers said the yen proba-bly would maintain its stronger tone, especially after a spokesman for the Office of the U.S. Trade Representative said Washington and Tokyo had not decided to hold last-minute

The dollar closed Tuesday at 98.250 yen, compared with 98.625 yen Monday, at 1.5850 Deutsche marks, down from 1.5902 DM, and at 1.3479 Swiss down francs,

1.34541.3486. The pound slipped to \$1.5244



Foreign Banks Wary of Shifts in U.S. Interstate Rules

By Lawrence Malkin International Herald Tribune

NEW YORK - A new U.S. banking law will not overtly discriminate against foreign banks seeking to expand across state lines, but the overseas institutions said Tuesday that they were likely to be at a disadvantage to American competitors. In Congress, a House-Senate conference

committee agreed Monday on legislation that would remove most barriers to branch banking across state lines by 1997. The with approval of local regulators, bill, which was supported by big U.S. proval may be difficult to obtain

banks and by President Bill Clinton, is now virtually certain to pass.

Legislators rejected amendments that would have effectively blocked more than 200 foreign banks operating in major U.S. centers from setting up regional branches.
The amendments, opposed by the European Union, had been championed by re-

gional banks fearing competition.

Although U.S. and foreign banks will be able to establish new branches nationwide approval of local regulators, such ap-

states. So most expansion will probably take place as big banks buy up small ones
—a bonanza for the owners of small banks - and convert them into their branches.

This mode of expansion fits with the strategy of most American banks, said Lawrence Ulick, executive director of the Institute of International Bankers, but it may prove "cumbersome" for foreign banks specializing in wholesale business to buy a regional bank interested in retail

vert its operations.

U.S./AT THE CLOSE

Chevron Net, Freed of Charges, Rises:

SAN FRANCISCO (AP) — Chevron Corp. on Tuesday reported a fivefold gain in second-quarter profit, while Phillips Petroleum Co. reported a 37 percent decrease in earnings.

Chevron earned \$257 million in the quarter on revenue of \$8.8 billion. But the Unevron earned \$257 million in the quarter on revenue of \$5.8 billion, up from \$50 million on revenue of \$9.9 billion. But the billion, up from \$50 million on revenue of \$9.9 billion. But the year-earlier results included a \$515 million restructuring charge. Without that charge, the comparison would have reflected a drop of 54 percent in net income, which Chevron blamed on a rise in crude oil prices and leaves a few parts and productions and the production of \$400 million and \$400

crude-oil prices and lower refining and marketing results. Phillips carned \$76 million in the period on revenue of \$3 billion, down from \$121 million on revenue of \$3.3 billion in the 1993 quarter. The latest quarter was helped by a \$16 million gain from favorable level relicant to the state of \$1.00 million and \$1.00 million to the state of \$1.00 million to the from favorable legal rulings, the company said.

Settlement Reached in Salomon Suit

NEW YORK (Renters) — A federal judge Tuesday approved a \$\)
\$100 million settlement of a lawsuit alleging that Salomon Brothers Inc. broke antitrust laws in a 1991 Treasury bond scandal. Salomon, which will pay \$66 million in the settlement, admitted illegal bidding in the Treasury market and in 1992 agreed to pay more than \$290 million to settle federal charges without admitting or denting entits.

or denying guilt.

Tuesday's approval was a result of a suit brought by certain government agencies, individuals and financial institutions who had bought two-year Treasury notes in auctions in 1991. They alleged that Salomon and two hedge funds had conspired to make the notes more expensive to those who needed to buy them.

Slow Aircraft Sales Dent Boeing Net

SEATTLE (Bloomberg) — Boeing Co. said Tuesday its second-quarter earnings fell 43 percent because of weak demand for commercial aircraft that was likely to continue through 1995. The company said it earned \$222 million in the quarter on revenue of \$5.40 billion, down from \$426 million on revenue of

\$7.99 billion in the 1993 quarter.

Boeing said sales in the second half of the year were likely to decline 20 percent from the first half. The company is sticking with its estimate of total 1994 sales of \$21 billion and deliveries of about 260 aircraft.

Strong Sales Lift Tenneco Net 67%

HOUSTON (Combined Dispatches) — Higher product prices, improved margins and stronger sales helped lift Tenneco Inc.'s second-quarter net income 67 percent, the company said Tuesday. Net income at the energy concern and heavy-equipment maker rose to \$142 million from \$85 million in the 1993 quarter. The result included charges of \$24 million from the pending sale of its Tenneco Brake unit and \$5 million for prepayment of debt from the initial public offering of its Case Corp. unit. (Bloomberg, AP)

Avon Posts Lower 2d-Quarter Profit

NEW YORK (Combined Dispatches) — Avon Products Inc. said second-quarter net income was \$50.1 million after charge of \$25 million for discontinued operations, compared with \$65.6.

million a year ago.

Revenue for the quarter rose to \$1.01 billion from \$920.2

million a year earlier.

The world's largest direct marketer of cosmetics and related products, with annual sales of \$4 billion, also said it was selling its Giorgio Beverly Hills Inc. fragrance unit to Procter & Gamble Co. for \$150 million in cash to focus its resources on direct selling. (Bloomberg, AFX)

Increased Revenue Lifts Loral Net

NEW YORK (Bloomberg) — Loral Corp. said Tuesday fiscal first-quarter earnings rose 36 percent as revenue jumped on

The maker of defense and space electronics systems said its net income was \$55 million in the quarter ended June 30, up from \$40.4 million in the 1993 quarter. Revenue rose 58 percent, to

\$1.34 billion. For the Record

The New York Times Co. said Tuesday it earned \$34.3 million in the second quarter on revenue of \$635.5 million, up from \$22.4 million on revenue of \$438.6 million in the comparable year-

cartier period. Consumer confidence in the U.S. economy slipped in July but remained high, as the Conference Board's index dropped to 91.6 from 92.5 in June.

(Reuters, Knight-Ridder) **WORLD STOCK MARKETS** 1455 1455 1452 1510 1530 1530 1551 1400 -3 36,566 -1 18,761 -5 7,837 -7 2,935 -7 1,344 -7 1,072 -7 4,344 -7 1,09 1275 1876 1976 1976 1974 1874 10 1874 1 N.G. 1275 11 32,273 2,664 562 401 69 3 17% 19% 19% 19% 19% 18% 17% 49,60 121 162 146 420 104 384 9.289 4.859 3.46 9.92 5.95 11.28 11.28 11.28 11.28 11.28 12.55 12. 8 112 9 1153 9 1 2.21 % 2.30 % 2.40 % 2.40 % 2.40 % 2.40 % 114.20 114.50 114.50 111.30 111.30 111.40 111.40 114.60 114.60 115.05 115.05 115.00 115.00 115.00 116.00 114.40 2.35% Nove % ZAR 2.44% 2.2 JAPP 3 2.000 Moor's soles 27,809 Dennini 211,809 off 1837 MMS (CROTT) Soon to enhancem-5.724 Aug 94 5.90 5.804 5. 5.42 5ep 94 5.74 5.76 5. 5.41 lon 95 1.70 5.47% 5. 5.41 lon 95 1.70 5.47% 5. 5.47 5.47% Moor's 5.27% 5.57% 5. 5.47% Moor's 5.27% 5.57% 5.57% Moor's 5.27% 5.57% Moor's 5.27% 5.57% 5.77% 5.77% Moor's 5.27% 5.57% 5.77% Moor's 5.27% 5.57% Moor's 5.27% 5.57% 5.77% 5.77% Moor's 5.27% 5.57% 5.77% 5.77% Moor's 5.27% 5.57% 5.77% 5.77% Moor's 5.27% 5.77% 5.77% 5.77% Moor's 5.27% 5.77% 5.77% 5.77% Moor's 5.27% 5.77% 5.77% Moor's 5.27% 5.77% 5.77% 5.77% Moor's 5.27% 5.77% 5. Est. 9045 Mont's op Silver Sil +0.10 +0.29 +0.50 +0.50 +0.40 +0.70 +1.70 +1.70 +1.70 +0.06 14,254 +0.11 20,631 +0.09 13,434 +0.09 1,723 +0.09 3,633 +0.09 3,633 +0.09 1,722 +0.01 1,122 +0.07 40 Singapore tas 7.36 7.75 tas 7.36 7.75 tas 7.36 7.36 7.55 tas 7.36 7.36 7.35 tas 7.36 7.36 7.35 tas 7.36 7.36 7.35 tas 7.36 7.36 7.35 tas 7.36 7.36 7.36 tas 7.36 7.36 7.36 tas 7 7,204 47,034 10,409 5,842 9,811 3,634 1,497 5,857 1,149 1,135 2,852 | Macurical | Sept. | CATTLE (CMERI) alabete control (1.87 of 1.65 Aug 94 81.55 6.9 81.55 6.9 1.48 6.50 6.9 1.00 6. Johannesburg AECI 21,50 22,50 Alech 110 N.A. Arislo Amer 277 Burlevas 225 Bityvas 45,50 De Beers 167 102,51 De Beers 176 113,51 De Beers 185 114,51 De Beers 185 114,51 De Beers 197 125,51 Highresid Steel Klood Highresid Steel Klood Klood 197 125,55 Rondfontein 100 100 SA Brews 57,9 84,50 San Steelens 57,9 84,50 Western Deep 172, 172 Composite lader: 5817,29 Previous: 5326,44 CONTR POR B. 66.50 G.42 71.30 70.70 70.85 70.50 70.15 70.70 47.15 70.70 67.50 G.40 13,402 +0.28 +0.30 +0.32 +0.32 +0.35 +0.35 71.07 17.00 74.92 77.70 17.10 74.10 75.25 74.00 +0.22 4.77 47.45 47.45 47.45 47.45 47.80 4 8,490 10,850 4,616 1,498 895 399 111 Adio Intil B Alassuisse 8 new 8 to Brwm Bov B Clas Gelgy B C3 Holdings B Elektrow B Fischer 8 Interdiscount B Jelandis Gyr R Moevensick B Hestie B Londis Gyr R Moevensick B Hestie R Londis Gyr R Solitan Hestie S 20 8.49 4.90 250 721 99.99 245 14,03 117 5.325 42,70 106 97 99-16 70-13 Est. soies. 195.01 Akor's coen let all minor part 196.01 Feb. 27 2-1 Est. soies. N.A. Akor's coen let Est. Soies. N.A. Akor's coen let Est. Soies. N.A. Soies. N.A 271.00 271.00 271.00 271.00 271.00 378.50 -1,10 20,216 -1,25 11,728 -2,80 5,165 -2,40 1,780 -2,35 351 -2,55 39 -2,55 37

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Investor's Europe

EUROPE

Investors' Run On Russia's MMM **Prompts Shutdown**

MOSCOW - Russia's bestknown investment company sharply restricted its operations Tuesday amid panic selling of its shares and investors' fears that it could collapse.

Police estimated as many as 3,000 people gathered outside the company's headquarters on the outskirts of Moscow, hoping to cash in their shares, the Interfax news agency reported.

The company, MMM, has been criticized by President Boris N. Yeltsin and others who said they were skeptical of its promises of returns of 400 percent to 1,000 percent a year.

Tax authorities have filed charges against MMM affiliates, alleging tax fraud and other violations reportedly amounting to some 50 billion ruhles (\$25 million).

Sergei Mavrody, the head of MMM, has warned that government actions against the company could cause civil strife. He has also threatened to seek a national referendum in his battle with authorities.

The panie selling was sparked late last week when the government said it would not guarantee money put into in any of the numerous investment funds that have sprung up in the past year.

MMM on Tuesday stopped redeeming shares at all but one of its Moscow offices because of the panic among shareholders, said Sergei Taranov, the company spokesman.

"The sale of shares has been discontinued due to the disruption of the work of cash-delivery services," Mr. Taranov told

By early Tuesday, there were Lukoil assets 600 people on a list waiting to lion, are valid.

sell their shares at MMM's cen-tral office — the only one still redeeming shares, he said.

MMM, which is reportedly the largest investment company in Russia, says it has about 5 million shareholders.

Company officials, who only publish statements in the media and refuse to give interviews, have said the fund speculates on currency markets, offers short-term business loans and invests m stocks.

MMM had won nationwide fame with its aggressive advertising, which promoted dreams of easy money in post-Soviet

Some have called MMM's and other similar companies' mvestment plans classic pyramid schemes that will inevitably

Hundreds of smaller investment funds have already folded, defrauding hundreds of thousands of people of millions of dollars. Those hurt have blamed the government for their losses and demanded com-

■ Lukoil Plans Sale

Lukoit, Russia's leading oil company, plans to raise more than \$3 billion by selling a 15 percent stake to foreign investors, Knight-Ridder reported, quoting company officials.

Lukoil, whose total assets are estimated at \$20 billion to \$45 billion, plans to use the proceeds from the share issue for oil production and refining pro-

One company source said the proceeds could be more than \$4 billion if auditing estimates by Western companies, which put Lukoil assets at over \$30 bil-

Banco Santander Expands Horizons

MADRID - Geography may not be destiny, but the location of Banco Santander SA provided a clue to its future.

Overlooking the Bay of Biscay and dominating the waterfront promenade in the northern port city of Santander, the tightly run regional bank, founded in 1857 to finance trade between Spain and South America, was built facing the horizon beyond the seas.

Banco Santander is now an international financial player, with a presence in 27 countries and one of the largest international banking networks in Latin

Indeed, Emilio Botin 3d, chairman like his father and grandfather before him, spends half his time flying around the world checking into Santander's for-

Just last month, he inaugurated Santander's new building in Manhattan as beadquarters for the bank's rapidly expanding operations in the United States, where one of its most profitable ventures has been a stake in First Fidelity Bancorp., based in Lawrenceville, New Jer-

Santander increased its stake in First Fidelity last month to 24.9 percent, making it the main shareholder in the bank. Foreign operations accounted for more than 42 percent of Santander's consolidated profit last year, compared with

LONDON . - Royal

Dutch/Shell Group said Tues-

day it would sell its unprofit-able Billiton metals and mining

assets to Gencor Ltd. of South

Shell said the sale would re-

sult in a \$170 million after-tax

charge against its second-quar-

ter earnings hut that it expected

that amount to be offset by

The Billiton operations post-

ed a loss of \$3.2 million in 1993.

mostly because of low alumi-

Africa for \$1.22 billion.

gains from other sales.

a mere 10 percent in 1988. This year, the became Spain's largest hank in both de-[The bank reported Tuesday that its

net profit in the first half was 51.05 billion pesetas, up 8 percent from a year earlier, Bloomberg Business News re-

> There is a widespread belief that Botin always makes good deals.'

José Sevilla, analyst with FG Inversiones Bursatiles.

ported from Madrid. Operating income rose 13 percent, to \$1.6 hillion pesetas. [Net interest income rose 8 percent, to 125.5 billion pesetas, while the operating margin rose 14 percent, to 176.2 billion

Santander was one of the few Spanish hanks in a position to absorb troubled Banco Español de Crédito SA, or Banesto. That bank was seized by Spain's central bank in December, reorganized and auctioned off in April.

half of its net income, which totaled 24.55 hillion pesetas (\$187 million) for the first quarter of 1994, up 9.7 percent from the comparable period a year earli-

Outbidding its rivals by more than 15 percent to acquire 60 percent of the re-

Gencor, a South African cor is acquiring are involved in

Gencor said it would finance

the acquisition with a mix of

cash from accounts outside

South Africa, bank loans and \$300 million in bonds Shell will

The transaction does not in-

clude Billiton's prized 33.3 per-

cent stake in the \$500 million

Collahuasi copper exploration

Australia, which will be sold as a

public company in that country,

nurchase from Gencor.

rately, Shell said.

Shell said.

mining company, will take over the production and marketing

Billiton's stakes in mining and of aluminum, nickel, zinc, cop-

\$1,955 in 1989 hut rebounded property in Chile, which Billi-

to about \$1,535 a ton this ton owns with Minorco SA and

month after the world's largest Falconbridge Ltd. The Colla-producers agreed to cut produc-huasi stake will be sold sepa-

metals operations in Australia, per and gold.

posits and assets, with Banesto's vast domestic retail network complementing its own rapid international growth.

"Even though the hid seemed excessive for an overbanked market," said José Sevilla of the hrokerage company FG Inversiones Bursatiles, "there is a widespread belief that Botin always makes good deals."

Mr. Botin declined several requests for an interview, responding only to written questions through a spokesman. Federico Ysart.

"The acquisition of Banesto is a fundamental strategic step ahead," his answer read. "Doubling our husiness quota in Spain will allow us to continue with our international expansion from a strong domestic base.

Before acquiring Banesto, Santander was already among the world's most profitable banks, with a return on equity of almost 24 percent for the first quarter of 1994. Its capital adequacy ratio stood at 13.4 percent, well above the 8 percent yardstick established by the Bank for International Settlements for 1994.

Santander's bad deht coverage of 104.53 percent is also well above the

provisions of other Spanish hanks. Uofazed by Banesto's problems, Santander projects profit from Banesto of 20 hillion pesetas by 1995.

Greece Says EU Clears Olympic Air Bailout

ATHENS—Greece's survival plan for its debt-ridden state airline, Olympic Airways, has been approved by the European Commission, Transport Minister Theodoros Pangalos said Tuesday at a news conference.

Mr. Pangalos gave no details of the final version of the plan agreed to by the commission, hut the core of the program, which has been under negotiation for months, involves a \$2 hillion deht write-off.

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Very briefly:

 West German factories were running at 82.2 percent of capacity in the second quarter, the highest rate since the third quarter of 1992, the Ifo economic research institute said.

 The European Union said it would examine the recent acquisition of the French supermarket chain PG Group by a unit of Belgian food retailer Delhaize Frères & Cie. 'Le Lion' SA.

 Swissair said it expected to report better results for the first balf of 1994 because of a 10.3 percent rise in traffic from a year earlier. West German import prices rose 0,3 percent in June over May, while export prices were unchanged month-on-month, the Federal Statistics Office said.

• Fokker NV, the Dutch aircraft maker, said that if McDonnell Douglas Corp. decided to start production of a 100-seat aircraft, the move would cause increasing pressure on a crowded market. • Two-thirds of Germans favor economic liberalization, including more flexible hours for stores and lower labor costs, a survey commissioned by a German husiness group found

National Power PLC Chairman Sir Trevor Holdsworth said the British government may sell its remaining 40 percent stakes in the utilities National Power and PowerGen PLC early next year.

Outokumpu Oy, a Finnish mining and metals concern, said it intended to seek a balance in its metals portfolio, which is now heavily dependent on zinc.

• Banco Comercial Portugues SA, the state-owned Portuguese hank, said it had launched a bid for 40 percent of Banco Portugues do Atlantico SA, Portugal's largest commercial bank. The bid is valued at \$809 million. Reuters, Bloomberg, AP, AFX

Munich Re Sees Drop in Disaster Claims

FRANKFURT - Münchener Rückversicherungs-Gesellschaft AG, the world's largest reinsurer, said Tuesday that a fall in disaster claims had improved earnings in the financial year ended on June 30 and had helped narrow

underwriting losses. In a letter to shareholders, the company said that a fall in natural-disaster claims abroad and improved fire-insurance activities helped Munich Re more than halve the parent company's underwriting loss of 1.09 billion DM (\$685 million) from the previous year.

"Munich Re, in contrast to previous years, was spared larger natural disasters," the company said, noting that Hurricane Andrew had hurdened results for the previous year.

But the destruction of the European Space Agency's Ariane rocket in January would cost

Munich Re some 75 million DM, the company noted.

The company said that the improved par-ent underwriting results and better earnings at reinsurance units also helped narrow the group underwriting loss from a figure for the previous year of 1.3 hillion DM.

Munich Re noted that its units involved in the property, accident and credit insurance sectors posted underwriting profits but below

But it was optimistic for net earnings. "We expect improved earnings at the parent level" and a "satisfactorily positive result in the group," the letter said, without providing fig-ures. In the year ended June 30, 1993, the group earned 287 million DM while the parent earned 71.5 billion DM. (Reuters, Bloomberg)

If aluminum prices in 1993 Also excluded will be Shell's had been \$150 a ton higher, Boddington gold joint venture Billiton would have hroken and other exploration projects in

Shell to Sell Metals Unit to Gencor

Canada, Colombia, Ghana, In-

donesia, South Africa, Brazil,

and its success will depend on

the price of aluminum," said

Mark Wellesley-Wood, a direc-

tor at Kleinwort Benson Securi-

Aluminum prices tumbled to

\$1,139 a ton in 1993 from

even rather than lost money,

The Billiton operations Gen-

"This is an aluminum play,

Surinam and Chile.

ties in London.

British Manufacturers' Orders Rise

LONDON — Business is booming for British manufacturers. Nike, a company whose adverwith orders coming in at the fastest rate in the past five years, the Confederation of British Industry said Tuesday.

The group's quarterly survey found that a surge in demand had lifted output, and it said the trend was likely to continue.

Economists said the survey showed an economy that was forging solidly ahead, although they were less sure what it implied for inflation and interest rates. About 20 percent of the companies responding expected prices of their goods in the domestic market to rise in the next few months.

PRIZE: Client Attitudes May Be Difficult to Change

Continued from Page 11 ads for their products. The oth-

er half are secretly pleased. I'm not sure it means anything ei-

Joe McCarthy, North American advertising director for Nite a company whose advertising director for counterattack" advertisers winning advertising qualities." tising has consistently heer showered with awards, said: "Some clients, mostly large packaged-goods clients, think advertising must be dry to be effective. It's good to have a study that talks to them in their

own language."

Mr. McCarthy also said be

had seen instances where agencies chased awards strictly for campaigns are misplaced. The cies chased awards strictly for self-promotion: "People can get too caught up in the entertain-

study, he said, could provide an additional source of ammunition for persuading clients

For investment information

read THE MONEY REPORT every Saturday in the IHT

Tuesday's Closing
Tables include the nationwide prices up to the closing on Wall Street and do not reflect to trades elsewhere. Via The Associated Press

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To New NEC Chief, Multimedia Is Key

TOKYO — In the chandelicred ballroom of a top Tokyo. hotel, a Who's Who of corpo-rate and political Japan lined up Tuesday to exchange business cards with the new president of the electronics giant

NEC Corp. Wearing formal morning dress, Hisashi Kaneko, 60, met with NEC's elients and competitors, members of Japan's defense establishment and a lineup of politicians that included former Prime Minister Toshiki Kaifu.

It was the kind of splashy bash that hasn't been seen much in Tokyo since the economy went into a slump three years ago, and Mr. Kaneko used the occasion to lay out his vision of NEC's future: multimedia.

Hitachi Makes Move to Cope With High Yen

The Associated Press

TOKYO - Hitachi Ltd. Japan's largest electric ma-chinery maker, said Tuesday that the high yen was forcing it to move more of its manufacturing opera-

Under a new plan, about 70 percent of what Hitachi sells overseas and about 35 percent of domestic sales will be foreign-made, said Yoshiko Shibato, a Hitachi spokeswoman. The plan will be phased into effect over a three-year period, Miss Shibato said.

"The biggest reason is to avoid the risk involving currency exchange-rate fluctuations," she said.

The rapid rise of the yen since last year has made many of Japan's products costlier abroad. As the yen rises in value against the dollar, Japanese profits on exports drop in yen terms costs rise, forcing up the dollar prices of goods.

before the reception, Mr. Kan-eko said that multimedia operations would propel NEC to re-cord profit by the end of the decade. NEC. Japan's 17th-largest company in terms of sales. has strengths in telecommunicaions, computers and semiconductors that will combine to put it at the forefront of the multimedia revolution, he said.

"Multimedia is the key to rowth and will make up some 60 percent of our business by 1999," Mr. Kaneko said. He declined to say what percentage of NEC's business multimedia ac-

counts for today.

Mr. Kaneko also said he expected NEC's current profit to reach 200 billion yen (\$2 hil-lion) by that year, which will be the 100th anniversary of NEC's founding. NEC is Japan's largest personal-computer maker and the world's second-largest maker of semiconductors. Its current profit in the year ended March 31 was 31.8 billion yen.

The new president did not specify just how multimedia, a catch-all term for technologies combining video, computer and telecommunications, would help NEC reach his ambitious target. NEC is a leading maker of all the ingredients of multimedia, but Mr. Kaneko did not say how he intended to change the company to take advantage of this.

Mr. Kaneko, who replaces Tadahiro Sekimoto, who stepped down after 14 years at NEC's helm, was president of NEC America from 1989 to 1991. He is a graduate of Tokyo University and holds a master of science degree from the University of California at Berkeley. He joined NEC in 1956.

The outspoken Mr. Seki-moto, who currently chairs the Electronic Industries Associawatched as the company slipped to a profit of only 18.1 billion yen two years later.

Mr. Kaneko will probably company policy, as Mr. Sekilection for the job, according to said. "But what course it will

Big and Broke in Japan Large Firms Seek Funds on OTC Market

TOKYO - Japan's cash-strapped corporate groups are infiltrating the country's overthe-counter share market, threatening to hlunt the performance of what has been one of the world's strongest indexes.

Effectively banned from issuing more shares themselves, and in need of funds, some major corporate groups, or keiretsu, have raised equity capital hy listing subsidiaries on the OTC market, traditionally home to small, high-growth companies. Analysts say that many more covet a listing on the OTC market, which has gained about 40 percent so far

this year.
"First-section companies are taking advantage and starting to crowd out growth companies," said Craig Chudler, managing director of the investment advisory firm Thomas Norton Associates Inc.

Mr. Chudler said the listing of keiretsu companies was likely to undermine investor confidence because they were being sold under false pretenses as growth companies. He added that keiretsu companies were constricted by their culture, which renders them unable to fire people or to react quickly to changing market conditions, as growth companies are often able to do.

Mr. Chndler warned that when these companies failed to produce strong growth, their shares would slip, disillusioning investors and undermining the OTC market's bull run. He also warned that keiretsu companies were reducing the pool of money available to

small companies unable to Jap bond markets He said Japan's corporate giants were turning to the relatively small OTC market — 519 firms are listed - to save money.

The most recent keiretsu companies to be listed on the OTC market were Canon Software loc. and Bridgestone Metalfa Corporation. A spokesman for the camera maker Canon Inc. said Canon Software, its subsidiary, was listed to raise money for its expansion. The spokesman argued that the listing would have no impact on OTC share prices, market sentiment or the pool of money available for other companies.

He acknowledged, however, that Canon Software was likely to grow less quickly than many other OTC companies, as 70 percent of its husiness comes from Canon companies. A spokesman at Bridgestone Metalfa, a

subsidiary of the tire maker Bridgestone Corp., said its shares had been listed to finance the liquidation of a failed joint venture. "If the market decides that our listing will hit market sentiment, then there's really noth-

ing I can say," he said. To put a stop to such issues, some analysts have called for the Japan Securities Dealers Association, the OTC market regulator, to refuse to list keiretsu companies. But that does not appear likely, at least in the near future.

'We don't look at whether a company's listing has a bad effect on the market," an association spokesman said. "We have certain criteria, and if companies meet them, then we

India Levies Mild Fines on Banks

BOMBAY --- A group of 20 banks appear to have escaped with little more than a rap on the knuckles for their involvement in India's worst-ever financial scandal, hut analysts said Tuesday they expected fur-

The Reserve Bank of India, the country's central bank, said Monday it was coosidering tion of Japan, a trade group, led fines totaling 1.47 billion rupees NEC to record profit of 140 (\$47 million) on the 20 banks, billion yen in the year ended mcluding nine foreign banks, March 31, 1991, and then for misusing funds in the \$1.28 billion securities scandal. But B. Ramparasad, the

economist for the Indian Banks' Association, said further action could be expected. moto was influential in his se- against individual banks," he

case against an individual bank, were found to have colluded to concrete evidence is oeeded."

The central hank gave the banks four weeks to explain why they should not pay for breaking various rules on portfolio management and transactions in securities. The 20 hanks are accused of

diverting deposits to portfoliomanagement schemes to huy shares on the stock market. They are also accused of not meeting the reserve requirements set by the central hank and breaking its rules by carry-ing out forward deals with non-

"Such hanks may be required to pay penal interest for the shortfall in cash halances," the central bank said.

The scandal erupted in April take is oot certain. To make a 1992 after hankers and brokers

does not have many options and that it could have come down hard on the foreign banks only at the risk of endangering a three-year-old liheralization program aimed at opening up its long-protected economy.

divert funds from the interbank

Qingling Sets a Low **Stock Price**

HONG KONG - China's state-owned Qingling Motors Co., bowing to market realities, will be selling 500 million new shares to foreign investors at 2.07 Hong Kong dollars (27 cents) each, Hong Kong-based

investment managers said.
The price equals about nine times the company's estimated 1994 earnings per share, the lowest pricing/earnings ratio offered so far hy a state-owned Chinese company listing its shares in Hong Kong.

Qingling had net profit of 481.6 million yuan (\$55 million) in 1993. It is expected to earn 23 Hong Kong cents a share this year, according to projections by two fund managers.

The lead underwriter for the share offering Smith Barney Shearson of Asia, refused to comment on the pricing

Investor enthusiasm for "H" shares, or Chinese shares listed in Hong Kong, has wanted this year because of doubts about the Chinese economy and mounting dehts at many state enterprises.

A Smith Barney spokesman

said a pricing announcement would be made Thursday, when the second part of the sale -an initial public offering of 100 million shares — is to begin.

Qingling, which assembles 1suzu light trucks and minihuses, has already sold 400 million shares through a private placesecurities market to the stock ment to international investors.

markets that were booming at The 500 million-share combined offer represents 25 per-cent of Qingling's enlarged share capital and values the company at \$535.7 million. Bankers say the government

One of the fund managers, who asked not to be identified, told Bloomberg Business News that the private placement had

Investor's Asia Singapore Hong Kong Exchange Change 9,174.62 9,194.36 Hong Kong Hang Seng +0.22 2,212.26 -0.28 Straits Times All Ordinaries 2,041.30 2,048.30 20,345.40 20,297.70 Nikkei 225 Tokyo-Kuala Lumpur Composite 1,008.31 1,004.38 1,346.50 1,348.06 Bangkok 935.20 939.12 Seoul Composite Stock

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Very briefly:

Stock Index

NZSE-40

Manila

Coles Myer Ltd., the higgest retailer in Australia, and Rank Commercial Ltd. of New Zealand dropped their hostile takeover hid for Foodland Associated Ltd.

 Telekom Malaysia Bhd.'s pretax profit rose 12 percent in the first six months of the year, to 788.8 million ringgit (\$304 million). Japan's leading economie index fell to 60 points in May from a revised 72.7 points in April hut remained ah we the 50-point level that signals economie expansion for the fifth month.

China fined a Beijing hranch of Kentucky Fried Chicken 1,000 yuan (\$115) for falsifying staff income reports to understate

Vietnam plans to raise the price of electricity starting in August to keep consumption from outpacing power-plant development.

President Enterprises Corp. earned 1.65 hillion Taiwan dollars (\$62 million) before taxes in the first half of the year, up 51 percent from the 1993 first half, helped by higher sales. Ishikawajima-Harima Heavy Industries Co. plans to merge one of

its Brazilian units with Emaq-Verolme Estaleiros SA to form one of the largest shiphuilders in South AMerica. Keppel Bank of Singapore Ltd. plans to finance a hotel, shopping

and entertainment complex in Singapore for 480 million Singapore dollars (\$318 million).

Tsingtao Chief Steps Down

Daimler Looks to Vietnam

Compiled by Our Staff From Dispatches HANOI -- Daimler-Benz AG has told Vietnam it wants to

set up a plant to assemble commercial vehicles and cars in Ho Chi Minh City, company officials said Tuesday. The proposal was mentioned during a company presentation on mining equipment Mooday, regional manager Siegh-

The company planned to apply sooo for a license for a joint-venture plant with a Vietnamese partner. The company would produce as many as 10,000 vehicles — mostly trucks. huses and minivans hut also 1,000 Mercedes-Benz passenger

cars - after seven to 10 years, he said. The German carmaker said it would want to huild a second assembly plant depending oo how the market developed, a

Although Daimler-Benz would have a Vietnamese partner, it did not plan to go in with either of the two local foreignowned assembly operations, Mekong Corp. and Vietnam Motors Corp., Mr. Ebner said.

If its plans are approved, Mercedes-Benz would become the second German automaker to build cars here. Victnam Motors, a joint venture owned by Japanese. Philippine and Vietnamese companies, said last month that it expected to begin assembling BMW luxury cars at a plant in Hanoi by the

many responsibilities to be too in the reorganization of the

HONG KONG --- The chair-

man and general manager of

Tsingtao Brewery has resigned,

and the company said he want-

ed to pay more attention to his

work as secretary of Tsingtao's

Tsiogiao, China's largest

beer maker, whose shares are

Communist Party committee.

De Yuan, a former head of the Qingdao municipal hureau of mechanical works and officerin-charge of the Qingdao Municipal Ecocomic Commission. Tsingtao's new general man-

ager will be Shao Rui Qi, a senior engineer who was director and general manager of an affiliated brewery. listed on the Hoog Kong Stock
Exchange, said Zhang Ya Dong
had found the workload of his

Tsingtao said Mr. Zhang had
made important contributions

BANKS: Hong Kong Government Allows Rate-Setting Cartel to Continue

systems," said Michael Cart-

for financial services. The Hong Kong government will push banks to reveal more information about their balance sheets and allow competitive rates for the deposits banks pay for fixed time deposits, now only 4 percent of the overall Hong Kong-dollar savings mar-

But the changes, announced in response to a Consumer Council study of the banking sector, will have little effect on hanks' bottom line, analysts

Laura Grenning, an analyst with Credit Lyonnais Securities in Hong Kong, said she welcomed the government's more stringent disclosure require-ments on banks but said, "In terms of impact on the banks'

"compelling" reasons for fullscale liberalization of all inter-The government said it stands."

would assess the consequences of removing a cap on fixed de-posits in 1995 before deciding upon greater liberalization in the marketplace. It effectively ruled out substantial changes

"Contrary to popular belief, small depositors might be worse off, as banks would probably react by introducing additional charges and tiered interest rates in favor of larger depositors, as well as scaling down on services," Mr. Cartland said.
"The pressure has heen building up to see the govern-

performance, it's a nonevent." ment's response," said C.S. banks' halaoce sheets more Citing a study by Hoog Chung, executive director and spanyer of Wing Lung convivalent of a central bank, Bank Ltd., a prominent mid-banks can maintain so-called

Mr. Cartland said there were no sized local bank, "Our initial hidden reserves, which are seresponse is that the area of de- cret to all but the Monetary posits affected is quite small - Authority, and can make transthe interest-rate agreement still But bankers will be forced to

stitutions' true condition.

TRANSPACIFIC FUND

Société Anonyme Siège social: Luxembourg, 14, rue Aldringen Registre de Commerce: Luxembourg Section B n° 8.576

DIVIDEND ANNOUNCEMENT

The shareholders are hereby informed that the Annual General Meeting of July 26th, 1994 has approved the payment of e dividend of JPY 150 per share.

The shares are quoted ex-dividend as from July 27th, 1994 and the dividend will be payable as from July 27th, 1994 against presentation of coupon n° 23 at the following banks:

BANOUE DE NEUFLIZE SCHLUMBERGER, MALLET 3, Avenue Hoche, PARIS 8ame

ABN AMRO BANK

597; Herengracht - AMSTERDAM

MEES & PIERSON N.V.

548, Herengracht - AMSTERDAM

BANOUE GENERALE DU LUXEMBOURG

14, rue Aldringen - LUXEMBOURG

- SOCIETE BANCAIRE JULIUS BAER (SUISSE) S.A.

2, Boulevard du Théâtre - GENEVE

The Board of Directors

change their attitudes toward disclosure of their financial in-Currently, among the accept-

ed practices that make local it.

fers to and from them without full disclosure. "It's something that is bound

to happen sooner or later," Mr. Chung said of the move toward greater disclosure. "A lot of the bankers are now preparing for

The Board of Directors

INDOSUEZ HIGH YIELD BOND FUND

Societé d'Investissement à Copital Vorioble Registered Office: 39, Allée Scheffer 1-2520 Luxembourg

R.C. Laxembourg B: 48.962

NOTICE TO THE SHAREHOLDERS

This is to inform the shareholders of the INDOSCEZ (IIGH YELD) BOND FUND Sieav that the Board of Directors held on July 22 1994, has decided to pay a dividend of IISD 4 per share to the holders of Distribution Shares.

This will apply to shareholders of record July 26, 1994, payable August 8, 1994. The shares will go ex-dividend on July 27, 1994.

The Board of Directors.

and

The oew chairman will be Liu ing in Hong Kong a year ago. INTERNATIONAL

CLASSIFIED

MARKETPLACE Monday

International Conferences and Seminars Tuesday

Education Directory Wednesday

Business Message Center

Thursday

International Recruitment Friday

Real Estate Marketplace, Holidays and Travel Saturday

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Herald Eribune

LAND: Hong Kong Prices Rise

view Group, China Travel Ser-

vice Group and Hong Kong's Lai Sun Development Co. Official efforts to curh the colooy's rampant land prices were expected to drag prices down 20 percent from record levels reached at an auction for a similar site in March.

The trend toward firmer interest rates and expectations that the government may soon turn its attention to the spiraling commercial-property market have been dampening investor enthusiasm at government land auctions.

"Developers have obviously turned cautious about offering higher bids because the government has made clear that there ought to be a limit," the proper-ty consultant said. "I don't think we are going to see any more of runaway prices at land auctions in the foresecable fu-

Eric Yuen of Asia Equity said that although the price fetched at the government auction indicated demand for low-rise development was still strong, "it is not good enough to stimulate the

This was the first auction since the government look steps 's month to slow the raging growth of Hong Kong's property market by banning the resale of unfinished apartments and freeing up more land for devel-

opment. What was less certain after Tuesday's sale was the impact of last week's changes to the auction rules, which were designed to prevent the sort of low hid-rigging that went on at the last land auction in May. Analysis said the prices then

were lower than expected because 12 property companies had decided not to bid against each other. They instead used the auction to display their

On September 5th, the IHT will publish a Special Report on

Aviation

Among the topics to be covered are:

- Developments of the GE90, a new aircraft engine.
- Future of mergers and acquisitions in the industry.
- Importance of the Chinese market in aircraft sales. Privatization of airports.
- Secrets of success for the European charter industry.

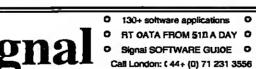
This Special Report coincides with the Famborough Air Show, September 5-11. For more information about this Special Report, please contact Bill Mahder in Paris at (33-1) 46 37 93 78.

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Herald Eribune

DUBAI







GROWTH OF SHOPPING

TO LOCAL ECONOMY

Free trade, under the guidance of the ruling Maktoum family, bas been the secret of success for Dubai, one of the

United Arab Emirates. Its prosperity was founded on a thriv-ing re-export business. In 1970, before the high-rise con-crete and glass banks, offices and hotels towered over the creek, it was common to see bars of gold stacked by the side

of a moored dhow, watched over by a bearded guard.

Gold and Dubai have always been synonymous. Today, gold is the largest-selling item at the international airport's duty-free shopping complex, which just celebrated its 10th anniversary. Last year, it sold over two tons of gold, more than any other duty-free shop in the world (it also sells more Toblerone choosed for hygings in December 1983, few necessary in

When it opened for business in December 1983, few peo-

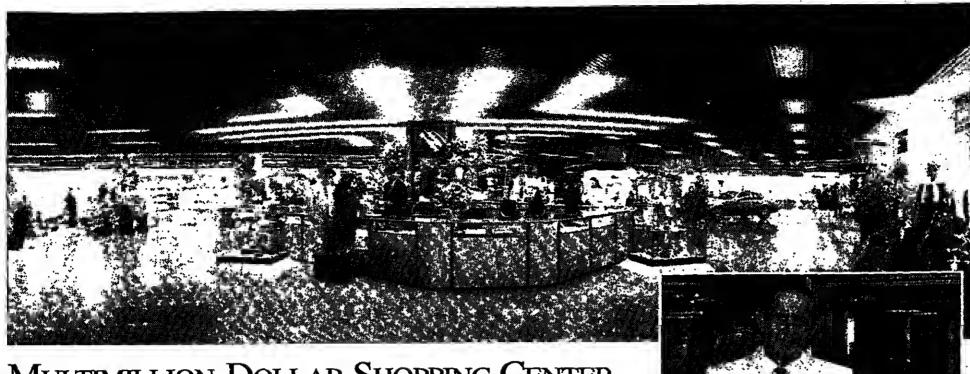
ple would have believed it could achieve such success.

ith its sheltered deep-water creek, Dubai has been a major trading port for more than a century. Dhows moored five abreast were a common sight in the port until the early 1970s. They are

COMPLEX LINKED

still in use, but now have their own harbor.





MULTIMILLION-DOLLAR SHOPPING CENTER OWES SUCCESS TO INNOVATION AND SERVICE

DCA HEAD HAD IDEA FOR AIRPORT SHOPS

be credit and inspiration for the original concept for a duty-free complex must go

or in transit.



Irishmen and an international staff of more than 500 people led by Colm McLoughlin have helped to create in Dubai one of the

duty-free shops in the world. Success has been largely achieved through positive diplomacy, commercial shrewdness and the undeniable charm and sincerity of

most talked-about airport

its general manager. If Colm McLoughlin, a

shopping complex must go

general of Dubai's Depart-

ment of Civil Aviation

the United States, is a man

who likes to get things mov-ing, and when he visited

Shannon Airport duty-free

shop in 1983, he at once de-

cided that Dubai had to have

place its drab duty-free

shopping counter.

a similar operation to re-

Mr. Binhendi, educated in

to one of the emirate's lead- he set about creating the

ing young technocrats, new complex.

Mohi-din Binhendi, director By Decer

top-level team of man in London, he might never have gone to Dubai, where he has been general manager of Dubai Duty Free since it began in late 1963.

Mr. McLoughlin had also tried his hand at bus conducting, although his parents had wanted him to become a dentist. As a student more than 30 years ago, he had gone to London to earn extra money for his university fees back in Ireland.

But he was just not suited to selling or bus conducting. quiet-spoken man from As a salesman he had County Galway, had not covered the whole of Lonbeen a complete failure as a young encyclopaedia sales ple 10 buy his encyclopae worst salesman in the covered the whole of Lonbeen dias, without any success. the top duty-free operations in Europe. He became manager four years later.

By December 1983.

Turnover in our first year

exceeded all our expecta-

tions - \$20 million - which

equaled several of the long-

established airport duty-free

shops in other parts of the world," Mr. Binhendi points

Mr. Binhendi, like Irish-

man Colm McLoughlin, the

man he chose to be his duty-

Dubai Duty Free

for business.

out proudly.



Mohi-din Binhendi, who first conceived the idea of the dutyfree shopping complex.

world," Mr. McLoughlin says. Today he manages a sales empire with a turnover of more than \$140 million a year. The route from fruttrated salesman to manager passed through a Woolworths store in a London suburb, where he began by sweeping up the floors as a trainee manager.

It was a humble beginning, but nine years later, following a return to Ireland, he got a job as assistant manager at Shannon Airport dury-free shop, then one of

"We want to pass on all

the advantages to the cus-

tomers," says Mr. Binhendi,

pointing out that this is why Dubai can offers some of the

best-value goods in the

right product at the right

price and in the right envi-

ronment, and you can al-

ways be successful. This is

exactly what has happened here," Mr. Binhendi asserts.

"Give the customer the

plans for the airport, or trav- at preferential freight rates,

eling the world seeking new and profit margins are low.



Colm McLoughlin, general manager of the Dubai Duty Free shopping complex, with 1985 and 1986 International Duty Free

Chance, or maybe the town to the souks and seek out local traders who would provide him with some of Binhendi, director general of Dubai's Department of Civil Aviation, made n stopover in Shannon on his way to the United States. Always quick to recognize a good idea, he decided that Dubai should have a similar duty-free op-eration, and asked Mr. McLoughlin to put together a team and come to Dubai to investigate the possibility of opening a duty-free sbop-

ping complex.
When the feasibility study was completed, Mr. McLoughlin, much to his surprise, was offered the job of establishing and managing the proposed new operation. He kept some of his original Irish team, including George Horan, now his deputy manager, and John Sutcliffe, who now manages the duty-free airport shop in

Bahrain. They soon became known as the "Irish Trinity" and set about making a few miracles happen, working up to 20 hours a day. The first new-style duty-free shops were set up in the only space available at the airport, an unused kitchen area.

In the early 1970s, when the United Arab Emirates was created out of the old Trucial States (a British colonial protectorate), the then new Dubai airport terminal bad a single counter

selling duty-free goods.

Mr. McLoughlin likes to relate the story of those early days when a friend went to the counter and asked for a bottle of Bells whisky. "No Bells," said the assistant. "A bottle of J&B then," said his friend. "No J&B," said the assistant, adding, "No whisky." Today, well over 600,000 bottles of whisky are sold annually in Dubai's duty-free shop. Some 70 percent of everything sold is purchased locally.
One of Mr. McLoughlin's

first jobs in the early days, after he had finished work at the airport, was to go downthe goods on his duty-free shopping list.

Dubai is in practice a "duty-free area," and Mr. McLoughlin has always been at pains to establish good relations with the the local market. The airport duty-free shop provides an additional outlet for Dubai traders.

Improvement, innovation and, above all, service to the traveling public are key ele-ments of Mr. McLoughlin's approach to the duty-free business.

He has revolutionized the traditional approach to dutyfree operations by creating an entirely new environment for the 5 million passengers passing through the airport. Many of the airlines stop in Dubai late at night and early in the morning, and shoppers usually have a maximum of 30 minutes to visit the marbled halls of the duty-free complex.

"We have strived to make Dubai a really pleasant place for visitors to shop. We have plenty of space, with soft lighting that makes for a friendly atmosphere. Our staff are trained to be both courteous and knowledgeable about the products we

We are providing a service - one of the best, we bope - for airline shoppers as well as giving them value for money," says Mr. McLoughlin. He also points out that none of this could have been achieved without the support of his staff and of Mohi-Din Binhendi and Sheikh Ahmed bin Saced Al Maktoum, president of the Dubai Department of Civil Aviation.

"I have a very close work-

ing relationship with my boss, and the people wbo make the policy decisions are right here beside me, says Mr. McLoughlin, who now oversees an annual turnover of more than \$150 million.

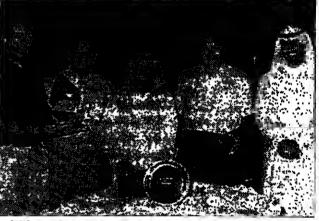
Since sales reached \$20 million in the first year of trading,

Since sales reached \$20 million in the first year of trading, the duty-free operation has rarely been out of the headlines. This year, its sales will probably exceed \$150 million. It has achieved worldwide recognition from the tax-free industry and travel trade, and has won scores of accolades. It has now become one of the top three airport duty-free shops in the world, along with Amsterdam and Singapore.

The inspiration for the shop came from a chance visit early in the 1980s by a young Dubai technocration to the duty-free shopping complete. It held a sharmon a port Mohi-din Binhendi, director-general of Dubai Department of Civil Aviation, liked what he saw and decided on the spot that Dubai had to have the same service for the rapidly growing passenger traffic through his city airport. Little did he know passenger traffic through his city airport. Little did he know that Dubai was to start a revolution in duty-free shopping presentation and service that was to be emulated throughout the Middle East and even farther afield. Apart from being the first modern duty-free shopping complex in the Gulf, the Dubai operation has also been of key strategic value in promoting Dubai as a business and tourist destination. Last year, more than I million guests stayed in Dubai's hotels, a 15 percent increase over the previous year. Americans and

Europeans accounted for nearly one-third of the total.

"The promotion of Dubai is high on our list of priorities," says Colm McLoughlin, the Irish general manager of Dubai Duty Free. "When Mr. Binhendi first envisaged a duty-free facility, he saw it as a service to passengers that would complement the other facilities at the airport. Over the years it has become a most efficient promotional tool for Dubai, and we are delighted to continue in this way. It is very satisfying for us to hear both our own organization and the United



Participants in and supporters of the 14th World Airline Golf Tournament, held in Dubai and aponsored in part by Dubai Duty Free.

Arab Emirates spoken of in such an enthusiastic way all around the world.

While the 26 shops in the marbled hall of the duty-free complex have gained an undeniable reputation for good value, the duty-free marketing and sponsorship programs have greatly enhanced Dubai's global image. The "Finest Surprise" huxury-car raffle, now in its fifth year, has been one of the complex's most successful marketing innovations and has been copied by others around the world. Dubai Duty Free has sponsored the PGA Desert Classic golf championship, international tennis, snooker and powerboat racing competitions and many other sporting events. Why does Dubai Dnty Free get involved in sponsorship? Mr. McLoughlin explains, "We do it for several reasons. Each time a race is won, a red is sunk, a blow is struck and a ball

is hit, the name of Dubai Dury Free gets into 300 or 400 million homes around the world. We do it for corporate Dubai."

Together with other organizations, the dury-free operation helps ensure that Dubai is seen for what it is - one of the top places in the Middle East in terms of the quality of social and business life.

"Companies setting up Middle East headquarters don't usually look any farther than here," Mr. McLoughlin says. But improving the shopping outlets and providing unprecedented service for the 5 million passengers who use the airport remain the priorities of Mr. McLoughlin and his international staff of 500.

By constantly reviewing product lines and adopting a "listening" approach to customers, Dubai Duty Free tries to ensure first-class service to its customers. This strategy has been rewarded, as witnessed by the dozens of accolades the complex has received, beginning in October 1985 with the Frontier marketing awards for "operator of the year" and best marketing campaign." Last year, the complex was voted the best duty-free shop in the world in a joint poll conducted by Executive Travel magazine and Wagon Lits.

Dubai has set a new pace for duty-free shops with its award-winning promotions and quality of service. Says Mr. McLoughlin: "When Mohi-din Binhendi set up the dutyfree shops in 1983, he had very definite aims and objectives. Ten years later, we can say that, as a result of a massive team effort, we have achieved many of those objectives. However, the message for the next decade will be to constantly review our position in the marketplace and continue

Dubai Duty Free is now looking forward to the year 2000 and beyond. By that time, a new \$500 million international airport will have been completed, along with a totally new duty-free complex capable of providing service to the expected 10 million passengers a year who will be using Dubai's airport in the coming decade.

This advertising section was produced in its entirety by the supplements division of the International Herald Tribune's advertising department. • It was written by Michael Frenchman, who is based in the United



When Dubai's airport

shops first opened, about 3.5

million passengers used the

airport per year, of which

2.5 million were departures

Today, the shops serve

over 5.2 million passengers

per year, and plans are under

way to expand both the air-

port and its duty-free shops

to cope with the 10 million

passengers that are expected

GIORGIO ARMANI NINO CERRUTI

ELIZABETH ARDEN FAMOUS NAMES Parfums Lagerfeld REPRESENTED BOUCHERON IN THE UAE BY Jashanmal **GUCCI**

JEAN-LOUIS SCHERRER

Nintendo



YASHICA



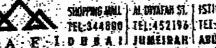


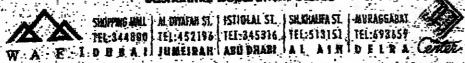
Russell Hobbs





Jashanmal Department Stores







FROM Rothmans of Pall Mall

CONGRATULATIONS

WITH

10TH ANNIVERSARY

OF

DUBAI DUTY FREE





Whatever is good for Dubai is good for the Department of Civil Aviation and, thus, for Dubai Duty Free... for many people their first taste of Dubai is the duty free. Many of our transit passengers bave never visited the emirate and gain their first impressions from the duty free." BH Sheikh Ahmed bin Saced Al Maktoum



"Give the customer the right product at the right price and in the right environment and you can always be successful. This is exactly what has bappened."

Mohl-Dia Binhendi Department of Civil Aviation, Dubai.



"We are pleased that Dubai Duty Free bas been able to reinstate the original concept of duty free shopping. We believe in offering our customers value for money, an extensive range of high quality products, outstanding service and comenient shopping."

> Colm McLoughilla General Manager, Dubai Dury Prec.

DUBAT DUTY FREE SPONSORED EVENTS

1988 1989 Duboi Spooker Classic Dubai Snooker Classic



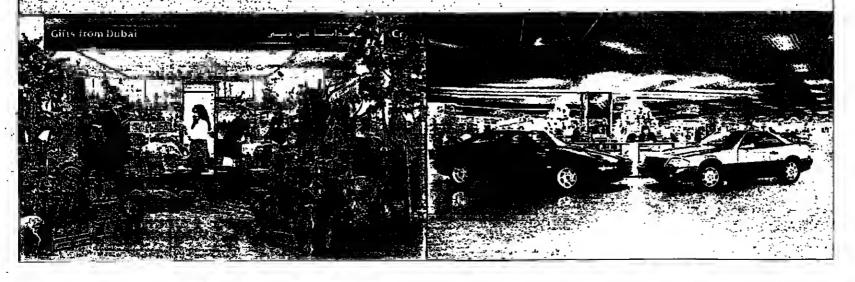
nedon Beskutball Tou Duboi Snooker Classic



d Duty Free Golf World Cap Robol Tennis Open ATP Sonctio DDF Cup Creek Golf Clisb Dubel Snooker Classic Dubni Grand Prix



en years ago, no one expected Duboi Duty Free to become one of the world's top three duty free operations. Today, it has seldom been out of the headlines. I Sales at the end of 1993 were \$132 million—a 435 per cent increase over the first full year's trading! To Dubai Duty Free has not only revolutionized the style of duty free operations in the Middle East, it has set new standards of presentation and services for the tax free industry worldwide Dubai Dudy Free has played a key role in promoting Dubai as a unique business and tourist destination with the sponsoring of a host of world class sporting and leisure events. The promotion of Dubai is high on our list of priorities, says Colm McLoughlin, who has been general manager of Dubai Duty Free since its inception. When Mr. Mohi Din Binhendi; director general of Dubai Civil Aviation, first envisaged a modern duty free facility of Dubai, he also saw it as a service to passengers to complement the other facilities offered at the airport. Over the years it has become a most efficient promotion tool for Dubai and we're delighted to continue in this way.



DUBA! DUTY FREE ROLL OF HONOUR

مكذا من الأصل

Oct 1993 est duty free worldwide- 2nd Best duty free in the work Nov 1992 Africa Duty Free Magazin Morit of distinction award

sion Review of Business and Technolog Best duty free in Asia Dec 1991 Pak-Emirates Forum Award for excellence May 1991

Pak-Emirates Forum Award for excellence-Colm McLoughlin - general manage Dec 1990 Pak-Emirates Forum Award for excellenceutstanding duty free 1990



Jan 1990

Pak-Emirates Forum Award for industry- best duty free Retailer of the year

Best duty free worldwide-2nd Oct 1986



DUBAL REFER

AIRPORT: SIXTY YEARS OF GROWTH



ince the first British Imperial Airways flying boats landed on the creek in Dubai in the 1930s en route from Europe to the Asian subcontinent. Dubai has become a major transit point between

The growth of its airpon and aviation services reflects its increasing prosperity as the commercial and aviation crossroads of the Gulf. When the first modern airport opened in 1960 with a single 3,000-meter runway, the terminal could handle only 150 passengers at any one time.

Ten years later, the situation was transformed by the opening of a new \$5.1 million terminal that could accommodate 1,500 people. When the duty-free shop started in 1983, approximately 140 planes were landing and taking off daily. and 3.57 million passengers passed through the airport during the year.

More than 5.2 million passengers used the airport's newly extended terminal building and other facilities last year.

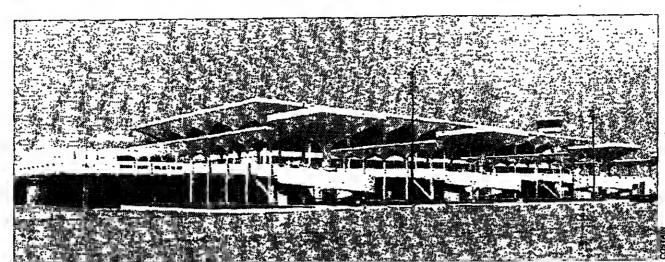
The airport is also the home base for the UAE's own

award-winning airline. Emirates, which first took to the skies in 1985. Emirates has expanded rapidly and is now a truly international airline, serving more than 30 destinations; it has set new standards in comfort and service for its passen-

According to Sheikh Ahmed hin Saeed Al Maktoum, president of the department of civil aviation and chairman of Emirates, 7 million passengers are expected to use the airport by the end of 1997, and 10 million at the turn of the mil-

Much has been achieved in the 32 years since Dubai Airport began as a lonely desert landing strip. Today, it is one of the world's best airports, because we devote great attention to providing top-quality service for all our customers - passengers, airlines, cargo agents and cargo shippers," says Sheikh Ahmed.

Awards ceremony for the Dubai Tennis Open.



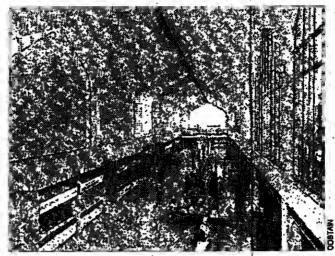
Now Dubai is planning an even bigger and more sophisticated airport, which it hopes will serve its needs well into the next century. The unusually rapid growth of tourism in Dubai is another factor that the airport has to take into ac-

"This is becoming very active as we are trying to encourage people to come here, and it is now beginning to pay off. We are forecasting between 7 and 8 million passengers for the airport by 1997," says Mohi-Din Binhendi, director general of the DCA. eral of the DCA.

He adds. "We are planning some very extensive developments for the future new airport. We want it to be clean and spacious. We want it to be an 'easy' airport for passengers, with as little hassle as possible."

Mr. Binhendi's dream is to create what he calls the "fiveminute airport." The proposed new \$500 million airport terminal will have 56 departure gates and the latest security technology. "We want an airport where security, immigration and check-in procedures are minimal but are still, of course, effective, and where service is first class.

"If we can find the solutions, we will become the fastest airport in the world," Mr. Binhendi says.



Ultramodem facilities at Dubai International Airport: 10 million visitors per year are expected to land here in the year 2000.

SPORTS PROGRAM: EVENTS RANGE FROM SNOOKER TO GOLF



ship since the mid-1980s. We became involved in a wide range of events, including football, basketball, rugby, ice hockey and water skiing, according to Colm McLoughlin, general man-ager of Dubai Duty Free.

In 1988, the first international event, the Dubai Duty

Free Masters Snooker Tournament, was staged. The tournament has now become one of the world's biggest snooker events to be held outside of Britain, with prize money totaling more than \$300,000.

The duty-free organization's most recent prestigious event was the 1994 Dubai Tennis Open champi-onship, now in its second

This year's event, jointly sponsored with BMW, was held at the Aviation Club Tennis Centre in February and attracted many of the world's top players, who competed for \$1 million in

The top prize of \$144,000 fans.

went to Sweden's Magnus Gustafsson, who defeated the Spanish player Sergi Bruguera 6-4 6-2 before a packed center-court crowd. Other major sporting events sponsored by Dubai Duty Free include the Duty Free Cup Creek Golf Course in July, the Spooker Classic in October, the Grand Prix World Offshore Power Boat

Race Championship (U.I.M. Class 11 in November, the Dubai Aviation Cup '94 tennis tournament, also in No-vember, and the Duty Free Golf World Cup '94 event in December.

All these events are expected to draw a large numr of international sports



Stephen Hendry, eventual winner of the Dubai Duty Free Snooker Classic 93, one of the world's biggest snooker events.

CONGRATULATIONS

 Jashanmal National Company, founded 75 years ago as a general store, has expanded throughout the Gulf and is now a major distributor of fragrances representing more than 50 brands.
Congratulating Dubai Duty Free on its success, Gangu Batra, chief executive officer, says: "[The Dubai Duty Free staff is] tremendously productive, completely professional and manages to combine this with a friendly, personalized relationship with us suppliers. When our duty free sells more Tomost a million bars a year without a doubt, everything

is in place. Congratulations from Mustafa Bin Abdullatif, Dubai agents for Rothmans of Pall Mall. "Dubai Duty Free certainly ranks as one of the best in the world. Its wide variety of beautifully decorated shops offers the discerning traveler a bewildering choice of merchandise at some of the best and most economical prices. A further attraction that has created considerable interest and has been an example for blerone bars than any other other duty-free outlets

duty free in the world - al- around the world to follow is

AN ALADDIN'S CAVE OF GOODS

When the new duty-free shopping complex first opened at the end of 1983, it had such an impact on regional tax-free shopping in the Gulf that even describing it was difficult.

An "effective of excellence" or a "veritable Al-addin's Cave" were just two of the most quoted phras-

es to déscribe this revolution in airport shopping, which began with 24 shops within a shop.

The original shops have changed over the years to keep abreast of customers demands and needs. New shops have been built and old ones modernized or refurbished with special displays to bring a fresh look to the pink marble shopping mail.

> United Arab Emirates is the world's top travel shopping center

The mail's main entrance is by way of an escalator from the main departure terminal, from which shopfrom the main departure terminal, from which shoppers have a bard's eye view of the gleaning counters loaded with gold chains and bangles, Italian gold jewelry, and watches from the world's leading manufacturers. Cartier, Breitling, Longines, Omega, Raymont Weil and Rolex, to name but a few.

To one side is a packed electronics and domestic equipment outlet, including cameras and computers. On the other is a bustling food store, which has grown confidently other the wears. Surgrisingly, outly, with

significantly over the years. Surprisingly, nuts. milk powder and chocolates are big sellers. Other sections include liquid and tigaretic areas and special humidified folians for cigars and wittes:



The levelry and gold boutique, one of the most popular stricing passungers in the Dubei duty-free shopping complex.

There are also sections devoted to toys, the latest fashions, sporting goods, CDs and tapes. One of the busicst counters is for fragrances and cosmetics. The decor is in soft pastel studes designed to create a retaxed atmosphere for travelers, particularly those in transit, who typically have only 30 minutes in the terminal to choose from an average of 60,000 items.

The overriding philosophy is to to make the mall a pleasure place for passengers to spend dien money, "We want to sinta, fliers into buyers," says Colm McLongillio, the dairy free general manager. In 1987, its introduced one of the first-ever duty-free shops for anisons at time passengers.

Issually dominating the snopping mall are two luxuities cars, perhaps the latest Porsche or a Rolls-Rope. These snepstages for Ediba's "Piness Surprise," in introduced the contest of the latest Porsche or a Rolls-Rope. These snepstages for Ediba's "Piness Surprise," in interestive formightly ratific that has produced more than 200 winners since it began in 1989. Tickets, which cost \$124, are limited to 1,000 per draw and most are usually sold within the first week of being without. There are also sections devoted to toys, the latest.

and most are usually some to his late in the me officed.

The days free mail really comes to his late in the evening usually around undanging as jumbo and wide-bodied jets touch down on yours to and from the west and east. Up to 2000 passengers may be in transit at the airport at any one line; and most visit the duty

East velst passengers spent a total of \$1.32 million on duly the gentle in Lubbat, equivalent to 6 percent of the world's total passencessies.

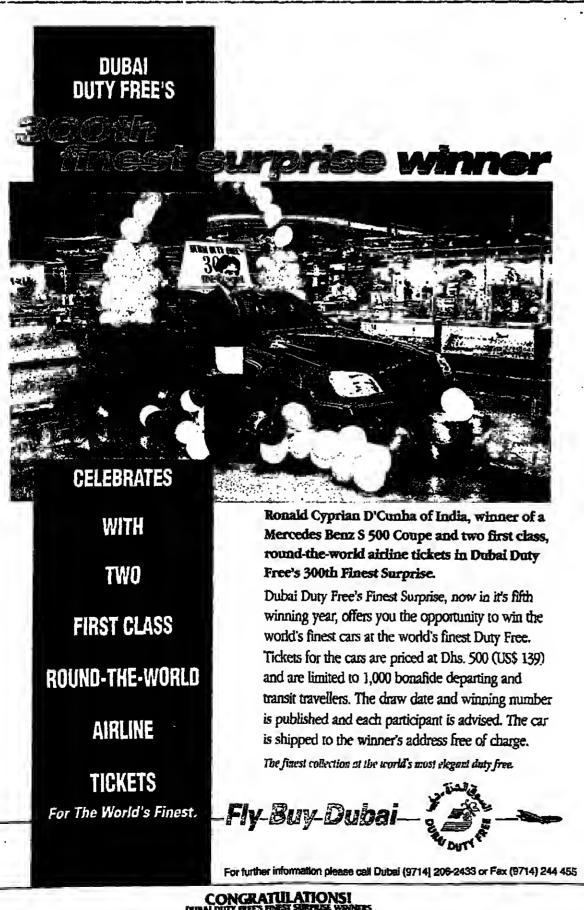
A Sweetch publication. World of Travel Shopping 1994-keys the United Arab Eminates is the world's non-newest shopping country, with passenger spending averaging 1894 perspecson in 1992, compared with \$553 at Singapore and SME in Hone Korty.

the luxury-car raffle. The choice of such an array of reasonably priced goods combined with the possibility of winning a Porsche or a Mercedes certainly makes Dubai Duty Free irresistible. We wish Dubai Duty Free all the best for the coming years, and hope it will grow

from strength to strength. To all concerned with this successful venture: Well done and the best of luck!"

Spinneys Dubai says: "The Dubai Duty Free has been instrumental in determining Dubai as a free port worldwide. With its sponsorship of various international events, it has contributed significantly toward putting Dubai on the world tourist map. The DDF shopping complex gives value for money and offers quality

"Leading brands of con-Leading brands of confectionery, dairy products and beauty items are supplied in bulk to the DDF by Spinneys Dubai. Success can be determined by the 21) percent increase in demand percent increase in demano over the last two years. Colgate, Nestlé. Rowntree Mackintosh, Kraft, Reckitt & Colman, Libby's, Ross Foods and Kimberly Clarke are among some of the inter-nationally renowned brands represented by Spinneys in the Dubai Duty Free."



309th Winner 308th Winner AFZAL HUSSAIN AMUR ALI (Series #308 - Ticket #0878) Pakistani, from Dubai, UAE, winner of a green BMW 750 iL car. Porsche 911 Carrera car.

FAWZI ASHRAFI (Series # 309 - Ticket # 0493) Iranian, from Dubai, UAE, winner of an Oxford green

(Series #310 - Ticket #0230) Indian, from Unun Al Quwain, UAE, winner of a zircon silver Mercedes Benz SL 500 car.

311th Winner KRISHNA SREEKUMAR (Series #311 - Ticket # 0674 Indian, from Abu Dhabi, UAE, winner of an Oxford green

With Compliments From



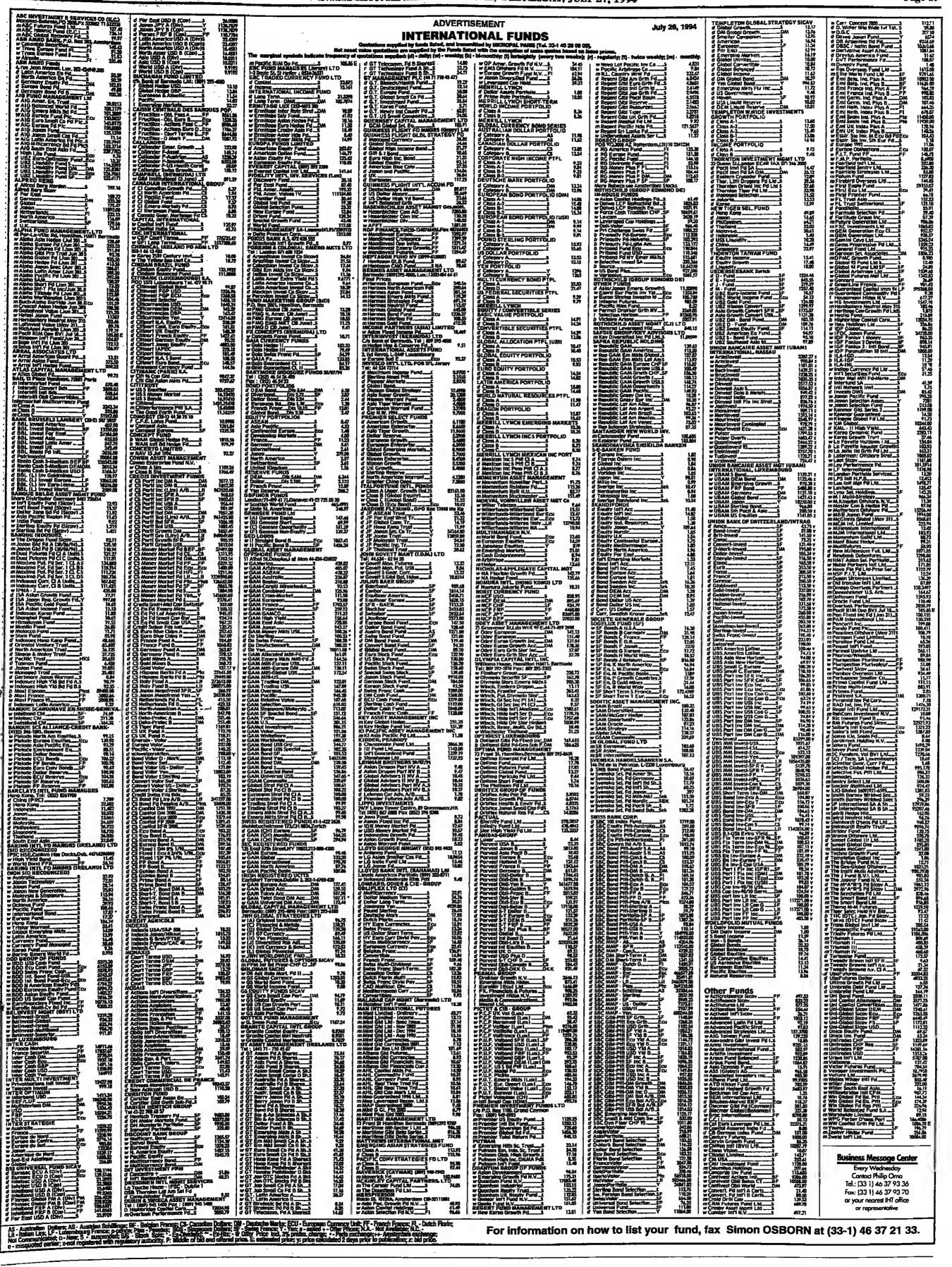
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telecommunications,

transportation and energy.

INVESTING IN NEW INFRASTRUCTURE FOR EUROPE

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SPORTS

Edging Braves, Expos Extend Lead in NL East

The Associated Press

A tiring trip around the bases by John Smoltz may have cost the Atlanta Braves in their National League East division battle with the Montreal Expos.

The Expos' manager, Felipe Alou, is convinced; Smoltz admits it helped end his night. That, coupled with a two-run triple by Moises Alou off Mark

NL ROUNDUP

Wohlers in a three-run seventh inning Monday night in Atlan-ta, helped the Expos to a 6-4 triumph over the Braves.
The victory extended Moo-

treal's winning streak to seven games — their longest of the season — and gave the Expos their biggest lead of the year over the Braves at 21/2 games. Atlanta has lost six of nine.

Smoltz walked in the fifth inning and scored from first on David Justice's double, sliding in just ahead of the tag by Mon-treal's catcher, Darrin Fletcher. It gave the Braves a 4-1 lead, but the run proved costly.

Smoltz gave up a one-out walk to Fletcher in the sixth and Wil Cordero followed with his 15th homer of the season.

Dodgers 10, Giants 5: Ramon Martinez cooled off Darryl Strawberry and surging San Francisco, pitching the visiting Los Angeles Dodgers to a vic-tory that stopped their seasonhigh five-game losing streak. Eric Karros homered twice, doubled and singled, driving in four runs as the Dodgers took a 21/2-game lead over San Francis-

co in the NL West.

Matt Williams hit his major league-leading 37th home run for the Giants, who lost for only the third time in 15 games. The Giants were 9½ games behind the Dodgers before ac-quiring Strawberry, making his

first appearance against the team that released him May 25 following his treatment for substance abuse.

Reds 7, Astros 4: In Cincinnati, Kevin Muchell homered twice, rallying the Reds to a victory over Houston that secured the Reds' month-long hold on first in the NL Central. Mitchell wiped out deficits by

connecting on both of his swings against Greg Swindell, and Bret Boone doubled home the goahead runs to give Cincinnati a two-game lead over Houston. The Reds have been in first place alone since June 21.

Phillies 8, Marlins 1: Curt Schilling, sidelined the past two months by injuries, allowed one uncarned run in five innings for his first victory since last year's World Series as Philadelphia won in Mismi

Schilling last pitched in the



Second baseman Chuck Knoblauch went airborne to throw Ivan Rodriguez of Texas out at first in Minnesota's 7-4 loss.

majors on May 16. During the straight decision, leading New layoff he had a bone spur removed from his pitching elbow and underwent surgery on his left knee. The victory was his left knee. The victory was his left knee with the straight decision, leading New Neagle ended a string of poor starts and hit his first major-league homer, leading Pittsburgh past visiting Chicago.

Neagle, who had allowed in two runs, has hit safely in his first since pitching a five-hit shutout in Game 5 of the Series.

Mets 7, Cardinals 1: Rico Brogna went 5-for-5 and Bret Saberhagen won his fifth

in two runs, has hit safely in his last 11 starts while batting .514 (19-for-37). His five hits tied a lub record last reached by Howard Johnson in 1988.

Pirates 6, Cubs 2: Denny

nearly a run an inning in his previous four starts, pitched five-hit ball and struck out nine in seven innings. Dan Miceli pitched two scoreless innings for his second career save.

Rockies 4, Padres 3: Andres Galarraga hit his 31st home run to help Colorado overcome an 11-strikeont performance by Andy Benes in San Diego.

Danny Sheaffer broke a 2-2 tie in the seventh by leading off with his first homer of the year, hitting a 3-2 pitch from Benes into the left-field seats.

3-Run Homer in 12th **Puts Royals Past Chisox**

The fireworks returned to Kansas City's Kauffman Stadium, thanks to Bob Hamelin. Hamelin's three-run homer with one out in the bottom of the 12th inning Monday night gave the Royals a 6-4 victory

AL ROUNDUP

over the first-place Chicago White Sox and set off the fire-works, suspended since an aerial bomb exploded in the rightfield bleachers on July 15.

The Royals' manager, Hal McRae, was much more elated over the fireworks on the field. "This could be the turning point," McRae said. "I think

we'll get it dooe this time." The Royals' third consecutive victory lifted them to two games over .500 at home for the first time this season and to five games over .500 for the season. They still trail the White Sox by

7½ games. "It was a must win and should give us some momentum for tomorrow," McRae said. "I saw nothing but positives." The biggest positive was Ha-

melin's homer, his 20th of the season and third in three games. "I was just trying to get the run in from third and got a pitch I could drive," said Ha-melin, whose towering blast on Roberto Hernandez's first pitch just cleared the 410-foot mark n center field. It scored Dave Henderson and Wally Joyner,

who both singled. The White Sox took the lead in the top of the 12th when. Ozzie Guillen doubled with one out and scored on Tim Raines's

Rangers 7, Twins 4: In Ar-lington, Texas, Jose Canseco hit his 27th home run, leading Texas past Minnesota as the Rangers ended their four-game los-

ing streak. Canseco broke out of a 2-for-18 slump with a 423-foot, solo homer in the fifth inning. Rusty Greer had a pair of RBI singles and two walks for Texas.

Brian Bohanon won for the first time in the majors since. July 15, 1993. He started in place of Kevin Brown, whose scheduled turn in the rotation was pushed back a day because of a stress fracture in his foot.

Double Comeback For Strawberry And Surging Giants

Washington Post Service

When the San Francisco Giants signed the outfielder Darryl-Strawberry on June 19, it was a new start for a talented player and,

Strawberry on June 19, it was a new start for a talented player and, for a team that was not expected to need one this season.

Since his first game as a Giant on July 7, they are 12-3. With a loss Monday to the Dodgers, they ended a nine-game winning strenk, which had been the longest in the Nanonal League this season.

Strawberry, with the Giants, completed half a stroll down, baseball memory lane, winning 2-of-3 against the team that made him the first player selected in the 1983 major-league draft—the New York Mets. New York Mets.

On Monday, he began the second half of his reunion tour, going, bitless in the 10-5 loss in the first game of a three-game series. against Los Angeles, the team that traded him to the Giants.

But the right fielder wasn't as interested in memories as in the future. With every victory, the Giants not only are one step closer, to being where they thought they would be in the first half of the season, but the voices of those who questioned Strawberry's

signing get more and more faint. "I think it makes it easier for everybody," said Strawberry about,

his team's winning ways. "It makes it easier for the players, it makes it easier for the coaches and it makes it easier for the manager when the team starts putting pieces together. It just takes pressure off of everybody when you can relax and perform like that."

A relief from pressure is certainly something he could use. A troubled player who had wrestled with emotional and financial problems in the past, he admitted to a substance abuse problem in April, entered a drug-rehabilitation program and was released from the Dodgers on May 25. The Giants signed him June 19 and, after he played briefly with the AAA Phoenix. Firebirds, the Giants brought him back to the majors.

"I feel comfortable coming back to baseball," Strawberry said.

There were times when I thought I wouldn't be returning. It's just nice to be back out on the field. I feel like I'm a part of the

winning I'm included with everybody else."

"Arriving here, I think has picked up everybody else's game,"
he added. "Sometimes that happens when a player comes along, a
player who's capable of helping a team, who kind of inspires the
other players. It just removes all that doubt from other players',
minds, and they know they can do the job."

Injuries to key players had ravaged the Giants roster this year.

Injuries to key players had ravaged the Giants roster this year, and they had been under 500 for most of the season. Their best player, outfielder Barry Bonds, while having a decent year offensively, was distracted by the illusers of his father, Bobby Bonds, who is the Giants first base coach; and by his own divorce.

Referring to Strawberry, the manager, Dusty Baker, said: "It helps him feel dist maybe he made a difference in this comeback. It helps us in thinking maybe he made a difference and maybe we made the right decision."

Bonds and Matt Williams already were the best one-two homerun punch in basebill this season. With Strawberry they have become one of the most powerful teams in National League, history, They were the fastest pair in NL history to both reach 30-home runs on the same issuin in a season, and with Strawberry now in the lineap they can't be pitched around.

"Barry moved into the three stor where he got Matty hitting behind him," said the pitcher Mark Portugal. Barry is getting good pitches to hit, Matt is getting good pitches to hit because Darryl is protecting him."

On Monday, Williams hit his 37th home run to take sole 4 possession of the major-league lead for the first time this season. Ken Griffey Jr. of the Scattle Markers is a close second with 36, while Bonds is third in the NL with 31. Together, Williams and

Bonds have hit 16 homers in the 15 games since Strawberry has been on the team. "Home run production has increased tremendously, especially-since Straw has been here," said Baker. "You look at Barry, you look at Matt, they've both gotten hot. Pitchers know they just can't pitch around Barry and Matt now."

"It's like Fred McGriff last year when he got to Atlanta," he

added. "All of a sudden Terry Pendleton got hot, David Justice got hot and Fred was hot."

In 15 games with the Giants, Strawberry is batting 310 with two home runs, including a grand slam—his first since August 21. 1991, when he was with the Mets, —13 hits and 11 RBIs.

The Giants (47-53) had steadily closed the gap on the Dodgers (49-50).

(49-50) — from 7% games back to 2% — and have a chance to take over first place of the NL West, depending on the current series. More important to the Giants, though, is their sense of renewal.

thanks, in part, to a guy starting over again.
"Coming back is always a better feeling," Baker said. "Whether' it's Strawberry or not it sure looks like him that's made the

Colts Make Faulk Richest NFL Rookie

Marshall Faulk with the Indianapolis running back coach, Gene Huey. during his first day of training camp with the National Football League team, Faulk, a former San Diego State star and the No. 2 draft pick, signed a \$17.2 million, seven-year deal with the Colts on Monday, the most lucrative rookie contract in NFL history. Faulk will receive a \$5.1 million signing bonus and his total package eclipses the sixyear, \$14.4 million deal signed by the top draft pick, the quarterback Dan Wilkinson, with the Cincinnati Bengals. Faulk rushed for 4,589 yards and 57 touchdowns in three years at San Diego State.

DENNIS THE MENACE

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DIDN'T ANYONE WATER MY PLANTS

THIS WEEK?









CALVIN AND HOBBES

MY TIGER, IT SEEMS, IS RUNNING ROUND NUIDE. THIS FUR COUT MUST HAVE MADE HIM PERSPIRE. IT LIES ON THE FLOOR-SHOULD THIS BE CONST AS A PERMANENT CHANGE OF ATTIRE? PERWAPS HE CONSIDERS ITS COLORS OR MAYBE IT FIT HIM TOO SHUG







WIZARD of ID







THE FAR SIDE



les i sort of enjoy: this

BLONDIE



This Dirt Simply Isn't Cricket

England Aghast as Team Captain Admits Dusting Ball

By Barry James

All for a handful of dust, England's cricket captain, Michael Atherton, is covered

in dirt this week.
Like the balls with which it is played, cricket has long had its seamy side. Even the leg-endary W. G. Grace — who looked like a cross between an Indian guru and a Victorian mine owner, and batted like a dream — "was a cheat on and off the cricket field," according to the writer C.P.

But Grace was a mere '—a professional By dint of his Cambridge education, Atherton rates as a "gentlemen" under the snob rules of the empire's favorite game, a division officially abolished as recently as 1963 but still present in the minds of many. Until Saturday, as one newspaper put it, Atherton had a reputation for pro-hity only slightly less than that of Mother Teresa. The only thing that challenged his Mr. Clean image was his de-

During England's disastrous test against South Africa - disastrous for England, that is, as South Africa won at Lord's for the first time in 59 years — Atherton was ob-served through the sharp lens of a TV camera on Saturday to put his hand in his pocket and then rub the ball before handing it to the bowler Darren Gough. A television commentator, Tony Lewis, spot-ted the move, had the video replayed and made a joke

signer stubble.

about "Aladdin's lamp."
The assumption was that Atherton had infringed Section Five of the international cricket rules on Changing the Condition of the Ball by applying an artificial substance to its surface.

Members of the bowling side have been known to keep

a tube of lip salve in their pockets for just that purpose (hair oil and sun lotton make handy substitutes). The aim is to make the ball as shiny as possible on one side, and rough up the other side to increase spin. With a fast ball traveling at up to 95 miles (150 kilometers) an hour, the question of spin is no laugh-

misled an ICC referee by not giving a full and frank disclo-

sure when given the opportu-

than Agnew, called on Ather-

gland's cricket team fails to

uphold the values of his soci-

ety," The Times of London intoned, "he is unworthy of

that uncommon honor, which

the captaincy represents. He

A Conservative member of

Parliament, David Wilshire,

suggested that the pockets of

cricketers he sewn up. After two members each took £1,000 recently to raise ques-

tions in Parliament, some

think that would be a good rule for politicians, as well. Meanwhile, they're laughing all the way to the Punjab over Atherton's discomfiture.

Two years ago, the Paki-stani bowler Safraz Nawaz

unsuccessfully sued Allan

Lamb, an English batsman, for libel after he accused the

victorious Pakistani team of

tampering with the ball. The

assumption put forward by

the more jingoistic elements

of the London press was that

Pakistanis may do that sort of

thing, but upstanding English

The Pakistani bowler Imran Khan admitted in a book

that he had once tampered

with a ball and said this was

and international cricket. Referring to Britain's toniest

educational establishments, a

friend chided him: "And to think you went to public school and Oxford!"

common practice" in county

gentleman, never.

should be replaced."

"If the eaptain of En-

ton to resign or he fired.

ing matter.

Questioned by the referee in the England-South Africa test, Peter J. Burge, Atherton explained that, on a hot and humid day, he had been dry-ing his fingers. The referee examined the ball and decided that there had been no foul

Atherton said he had not realized until after the day's play that there had been such a "hoo-ha" over the constant replaying of the video sereplaying of the video sequence. And he confessed that he had secoped up some dirt from the pitch and put it in his pocket to keep his fingers dry, although he had not told Burge that. He added that he had not transferred any of the dirt to the ball, and he vehemently denied being a

Nevertheless, Raymond Illingworth, the chairman of the England cricket selection body, fined Atherton the maximum of £1,000 (\$1,530) "for using dirt to dry his fingers and £1,000 for not telling the match referee the full story."

Although bowlers have never been penalized for drying their sweaty palms on the
soil — many do — Atherton's
apparent surreptitiousness was considered to be, well, not quite cricket.

The action of having dirtin his pocket in order to dry his hands was foolish in the extreme and cannot be condoned, particularly when done by a test captain," school and Oxford!"
Burge said.
"The fact that Atherton learned it?" Khan replied.

FIA Bans Schumacher for 2 Grands Prix

Compiled by One Staff From Dispatches

PARIS - Michael Schumacher, the world Formula One championship leader, was suspended for two races by auto racing's world governing body on Tuesday for breaking the rules at the British Grand Prix earlier this month. The International Automobile Feder-ation, FIA, also slapped a \$500,000 fine on Schumacher's team, Benetton, "for

nity to do so concerns me more because of the effect on the image of cricket," he addfailing on several occasions to obey the Many, including the crick-ct greats Denis Compton, Geoffrey Boycott and Jonainstructions of the officials" at the British race on July 10 at Silverstone.

Two other drivers, Rubens Barri-chello of Brazil and Mikka Hakkinen of Finland, were given one-race suspended bans. But Damon Hill, Schumacher's closest pursuer in the championship, was cleared of any rule breaches.

Schumecher, a German, may still compete Sunday in the German Grand Prix at Hockenheim if he lodges an ap-

peal, which would automatically suspend the ruling, said FIA's president, Max Mosley.

Schumacher and Benetton were also disqualified from the Silverstone race and the German driver was stripped of the six championship points he had gained by finishing second behind Hill.

Schumacher was punished for ignoring a black flag order to stop after he overtook Hill illegally during the warm-up lap that preceded the race.

"As a defense, he said he didn't see the flag because of the sun," Mosley said. "I can understand a driver not seeing the flag, but then it's up to his team to tell him on the radio to come in by the next lan."

Schumacher made no comment Tuesday after attending the FIA disciplinary hearing in Paris.

Schumacher remains far ahead in the drivers' championship with 66 points. Hill has 39.

Hill collected a British flag from a spectator on the slow-down lap after winning but he was not punished after he proved that he had slowed down hut

not stopped, FIA said. The one-race bans on Hakkinen and Barrichello were suspended for three races. The pair collided on the final bend of the race and Hakkinen overtook

another car on the formation lap. FIA said it had suspended the rulings due to "extenuating circumstances" and would crase them if the drivers did not break the rules again during the next

The director of the British Grand Prix, Pierre Aumonier, was stripped of his license for one year for failing "in his

Despite the penalty imposed on him, duties with regard to various points,"

Schumacher remains far ahead in the FIA also asked the British Grand Prix organizers to conduct a full investigation into the errors and take necessary measures to avoid any recurrence.

Sehumaeher's absence from the Hockenheim Grand Prix would be a blow to the race's promoters, who have reportedly sold 150,000 tickets.

Schumacher has won six of the eight races so far this year, coming in second in Spain due to a stuck fifth gear and because of the penalty at Silverstone.

Benetton was fined an additional \$100,000 for failing to make its computer source codes available to officials after a challenge to the electronic systems on Schumacher's car at the San Marino Grand Prix.

McLaren was fined the same sum for the same reason.



Mitchell Bursts Past the Stars as Lewis Is 4th in Goodwill 100 Meters

Dennis Mitchell of the United States raised a victory salute as he beat a star-bolder, who was second in 10.11, and Jon Drummond, right, was was third in 10.12. studded 100-meter field at the Goodwill Games in St. Petersburg. Finishing in Carl Lewis, the American former world-record holder and Olympic champion who

10.07 seconds, Mitchell edged his compatriots Leroy Burrell, left, the world-record ruled the world's sprint domain during the 1980s, came in a distant fourth in 10.23.

Barcelona Adds a 3d Virtuoso

Land now we've got him."

Hagi's ability — those breathtaking Hagi curledleft-foot free kicks and his orchestration of the
shrug, tell us why a soccer transfer called off on
imperious victory over Argentina were evidence. Sunday was consecrated on Monday.

What Johan wants, Johan usually gets. He saw Gheorghe Hagi, the dark, sparkling butle Ro-

Rob Hughes manian, disperse inspiration like dew drops on this summer's arid World Cup.

for his talent pool at Barcelona FC. Good choice. You or I, playing make-belief, would surely put Hagi, Hristo Stoichkov, Romario and Roberto Baggio as automatic starters in our best 11 of 1994 World Cup stars.

Coach Cruyff determined he would have Hagi

Cruyff now has three of them. Baggio, the property of Juventus of Turin, is probably beyond price, and anyway, he was run into the ground by Italy during USA 94. Who knows when he will he free of pain in his damaged right knee, hamstring and heel?

For roughly a third of Baggio's \$20 million value, Cruyff has acquired Stoichkov, Romano

and Hagi. They are virtuosos. Their skill is a beholder's dream. But the management gamble in bringing them together, in risking \$1 million salaries for their exquisite techniques but questionable temperaments, is Cruyff's burden.

Cruyff's heart failure is history. He seems to draw on volatility, on risk, as once he drew on nicotine. The temperaments, the clashing egos of the dressing room, fuel him. Stoichkov, Romario and Hagi are Latins.

Their touch and invention are a joy; their moods can swing like the devil. But so could Cruyff's when be was a star player. When he was less trusted by Barcelona than he is now, Cruyff bought Stoichkov, a player ticking away toward self destruction. Stoichkov was a

wild spirit that the Bulgarian Army couldn't tame and the Bulgarian soccer federation banned. S PAIN soon discovered his errant side. Cruyff was considered to he out of his mind when he stood by Stoichkov after the Bulgarian had

stamped petulantly on a referee's toes. Cruyff may speak with a disciplinarian's tongue. But he may as well say Vesuvius will never erupt again as claim that Stoichkov has

thrown his last tantrum. Yet all of us witnessed Stoichkov at the World Cup - a swashbuckling leader who took Bulgaria to an unprecedented place in the semifinals. We also saw Romario in incomparable scoring form. No less prone to intemperate spasms than Stoichkov, Romário was the catalyst in Brazil's

-

Back in Barcelona, Cruyff expected as much. He had trusted the pair, backed his own ability to ultimate victory. handle them, to such an extent that Barcelona retained the Spanish league title this year.

Buying them cost comparatively little. Romário was going cheap because his previous club, PSV Eindhoven in the Netherlands, ran out of tolerance and out of cash. Romário was as big a truant as he was a talent. Cruyff knew the inside story, purchased him for less than \$4 million — plus the renowned Barcelona \$1 million-a-season paycheck - and set about blending mischief

Sometimes Cruyff harnessed Stoichkov and with mischief. Romario in the same line-up. Sometimes he substituted one for the other, set them up almost

Yet he made them gel. They came out of it as friends, temporarily at least, godfather's to one

Stoichkov and Romario had nine Spanish inanother's children. ternational team players, plus the Dutch captain Ronald Koeman, working with them. Now they have Hagi.

Crayff is the most restless, the most demand-ONDON — "Johan Cruyff wanted Hagi, ing, coach in the game. He is risking nothing on and now we've got him."

Hagi's ability — those breathtaking Hagi curled-

Hagi, with his appreciation of space and timing, with his curning to know when to hold the ball in the caress of his left foot or to release teammates like shots from a sling, can compliment Stoichkov and Romário.

He already speaks enough Spanish to mix it up with them. At 29, he has the worldliness of a player who began representing his nation abroad at the age of 15.

THE questions are not to do with quality.

They are in the mind and the heart of Hagi. the willingness to be accepted among artists rather than play on the pedestal among artisans.

Think where be is coming from. A few months

ago. flabby around the waist and apparently letting the game pass him by, he strolled the midfield for Brescia in Italy's second division.

I saw him at Wembley in March, a lost soul, or so it seemed, in a stadium only a quarter full, playing in the recently exhumed English-Italian Cup. He walked, he seldom ran; yet, when he stirred, he still was a class apart.

Two weeks later, Romania suspended Hagi for two games after he spat at a Northern Ireland player in a friendly match. The World Cup transformed him, and I believe him implicitly when he says there was special inspiration - a drive among players who represented Roma-pians so recently liberated after terrible tyranny. Hagi's own liberation was personal. Few Ro-

manians drove a white Mercedes around Bucharest as he did years ago, but few were the personal "captives," the pet athletes, of the dictator Hagi and Nadia Comaneci shared that. The son of peasants, he was a prodigy known to and

guarded by Ceaucescu when he was still a boy. When the dictator fell in 1989, when Real Madrid first lured this "Maradona of the Carpa-thians" to Spain, freedom almost consumed him. Hagi drank too much and performed too little,

and in two years was on the slippery slope. Brescia rescued him because its coach, Mircea Lupescu, knew Hagi's worth and knew, from 72 appearances on Romania's left wing the demands. Lupescu surrounded him with two other Ro-

manian exiles. The coach tolerated Hagi's defect (intermittent brilliance) and gave him affection.

I don't know that Cruyff is into affection. Barcelona will grant more money than Hagi can spend - a thousandfold the laborer's wage of his father, Ianco Hasi. Catalonia is a platform, a challenge fit for his

phenomenal gifts. But it will extend him physically and mentally. Hagi has coasted this far. He may find he has opted for a more fanatical calling even than that of Romania, where some would make him president.

At Nou Camp he can be just one of the heroes. and only then if he works.

Rob Hughes is on the stoff of The Times.

Lalas Puts Off Signing With Padova

Despite claims from the team that he was ready to sign, the U.S. defender Alexi Lalas put off a decision Tuesday on joining the Italian soccer club Padova, The Associated Press reported.

On Monday, the team announced that the defender would sign a contract at a news conference Tuesday, making him the first American to play in Eruope's most prestigious soccer league. alas showed up for the conference, but rather than signing, he "promised to give the team an answer on his decision by the end of the week," said Gildo Fattori, the team's spokesman.

Fattori said Lalas was still undecided because he had two other offers, from the German cluh Bochum and the English team Coventry City.

SCOREBOARD BASEBALL

Major Leegue Standings

Texas See 411 fee—7 12 9
Ericison, Trombley (7) and Parks: Bo-laman, Whiteside (7), Other (9) and Rodri-guez, W.—Bohonon, 1-8. L.—Erickson, 5-19.
Sw—Oliver (2). HRS—Minneyoto, Murroz (10).
Texas, Cousses (27). THOMS, CHANGE (27).
Chicago 800 134 676 901—4 12 0
10mes City 900 803 800 803—6 15 6 (12 Ionioss) McDowell, McCoskill (18), Hernandez (12)

New York 980 151 666—7 13 5
51. Last2 680 690 151 666—7 13 5
5. Substhough and Hundley: Othernes, Rodrisons (S), Everaged (S), Suckets (9) and Postoczi, W—Saberhouen, 13-4, L—Othernes, 2-1, Chicago 880 171 886—2 6 7
Pittsbergh 682 682 678—4 19 6
6 Banks, Otto (S), Veres (S), Crim. (7) and Pornstr. W—Neeste, P.S. L—Banks, 6-9, S. — Ahlesti (1), HRs—Chicago, Zambrono (S), Pittsbergh, Neeste (1). ple (1).

Neople (1).
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Florida 90 914 985-1 9 1
Schilling, Anderson (4). Slocumb (7). Scholar (9) and Profit Welthers, Marthews (7).
Multis (8), Lewis (8), Peruc (9) and Sanilogo. W-Schilling, 1-7. L—Weathers, 9-7.
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7-7. Sv—Corresco (6), HRs—Cincinneti Milichell 2 (26). #Michel 2 (26).
Colorade 250 eee 119—4 9 1
San Diese 220 860 as1—2 70 1
Ritz-Harris (7). Munoz (7). Reed (8), Ruffin
(8) and Sheaffer. Overs (5): Senes, Nasser
(8). Tabaka (8), Florie (7) and Austraser

The Michael Jordan Watch

MONDAY'S GAME: Jordon went 1-for-5 in the Berons' 3-2 victory over the Oriendo Cubs. Jordon struck and in the second, souped up to first in the 18th, filled out to conter to the seventh, grounded into a double play in the 18th and had a bon! single in the 18th, He had seven pulsuits in right field. SEASON TO DATE: Jordon is hitting 63-

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ACCOMMENT, MCCOSTITI (10), MERTINGOZ (12) and Larvalliero, Merivin (17); Applero, Reversi (17), Pichordo (18) and Anadorione, W—Pichordo, 43, L—Hermondez, 34, HR—Kanson (17), Homelto (20), MATIONAL LEAGUE **ESCORTS & GUIDES** BELGRAVIA **ORCHIDS**

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(7), Verys (9) and Eusable) Smiley, Corrost
(7) and Dorsett, W.—Smiley, 11—9, L.—Swindel

W-Ritz 44, L-Benes, 6-12, 54-Ruffin (16). HRS—Colorada, Galorrape (31), Shedifer (11). Son Diego, Johnson (3). Les Angeles 911 ets 800—10 11 2 Son Francisco 900 900 202—5 7 7

Martinez, Worrell (9) and Plazzo, Hernandez (9); Portusal, Hickerson (6). Gomez (6). Prev (9) and Manyaurine, Reed (6). W—Marinez, P.-J.,—Portugal, P.-Hills-Las Angeles, Karros 2 (11). Sas Francisco. Williams CVI.

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pitcher, to Chartotte, IL. Called up Albie La-pez, Pitcher, from Chartotte, Extended the

Notional League

ATLANTA—Activated Terry Peodleton, Mird baseman, from 15-day disobled flat; sent infletier Mite Materiaca in Richmand, IL., NEW YORK—Put Pete Smith setcher, on 15-day disobled flat, retroactive to July 18, Recalled Juan Costillo, nitcher, from Bingherston, Et., PHILADELPHIA—Activated Curl Schil-Rie, Pictor, from U-stay disobled last.

Ring, plicher, from 15-day disobled list. Mills Million, from 15-day disobled list.

BASKETBAR ASSOCIATION
DETROIT—Acquired Eric Lockner, contex, from Philiodelphia for a second-round druff pick in 1996 or 1977.
SEATTLE—Signed Delter Schremsof, forward, to 5-year confract.

FOOTBALL POOTBALL.

National Footbatt Leouce

ARIZONA—Put Gorrison Hearst, running back, an physically-unable-to-perform-fist.

ATLANTA—Suspended Chack Smith, defensive and, for 3 weeks.

BUFFALD—Signed Mike Dumas, safety.

Released Shown Lawara, defensive back, Removed Kent Hull, center, from physically-usable-to-enform-fists.

mobile-le-perform-list.

DETROIT—Signed Larry Tharps, offensive function.

GREEN BAY—Claimed Bob Brusher, Hight and, ob weivers irom L.A. Rums. Signed Acron Taylor, offensive guard, to 4-year contract.

INDIANAPOLIS—Signed Morshall Fault.

remises back, to 7-year contract, Agreed to terms with Trey Alberts, linebacker, Resigned Scott Rodeck, linebacker and Teny Archy, detersive tockie, Walved Wester Coral, wide receiver; Cossius Ware, linebacker; and Todd Ericson, defensive back, AliAMI—Released Eddie Blake, guard.

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SIDELINES

Court Clears Rugby Player in Killing

LONDON (AP) — The first player in English rughy's 171-year history to be prosecuted for a death on the field was found not

guilty of manslaughter Tuesday.
William Hardy, 25, an electrician, was cleared of charges that he "deliberately and unlawfully" caused the death of Seamus Lavelle during a cluh match between West Drayton and Hendon 16 months ago. Prosecutors alleged that Hardy had "deliberately and unlawfully" disabled Lavelle with an uppercut to the jaw during the match. As Lavelle fell hackward, his head struck the ground. He died from traumatic head injuries two days later.

"It's tragic. A man is still dead," said Hardy, who embraced relatives as he left the court. "I am relieved I have been cleared, but I shall carrying on grieving for him. I am still upset someone has died."

Celtics Drop Parish, Last of Big 3

BOSTON (AP) — Robert Parish, 41, the last active member of one of the greatest front lines in National Basketball Association history, will not play next season for the Boston Celtics.

That probability became a certainty when the team used Parish's \$2.8 million salary cap slot to sign the free agent Dominique Wilkins last Friday. League rules provide a one-year prohibition on teams re-signing a player whose slot it used to sign another player.

For the first 12 of his 14 seasons with Boston, Parish teamed

with the forwards Larry Bird and Kevin McHale to form a brilliant front line. Bird retired after the 1991-92 season and McHale retired a year later.

For the Record

isabelle Brasseur and Lloyd Eisler of Canada, ice dance bronze medalists at the Lillehammer and Albertville Olympics, announced in Toronto on Tuesday that they were quitting competition to concentrate on a professional career.

Bobby Charlton, 56, the former English soccer star, was knighted by Queen Elizabeth II at Buckingham Palace on Tuesday. (AFP) The Denver Broncos and Los Angeles Raiders arrived in Barcelona on Tuesday in preparation for the first American Bowl game of the National Foothall League preseason on Sunday. (AP)

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OBSERVER

A Classical Turnoff

By Russell Baker

NEW YORK — California, which is in the vanguard of practically everything, has started using classical music as a teenager repellent.

Apparently nothing works like a dose of Beethoven quartet for driving a horde of teenagers out of your neighborhood, unless it's a Bach fugue. All the masters are powerful juice, however: Haydn, Mozart, Wagner, Brahms The pity is they can't be sprayed out of a

In California, severe infestations of teenagers occur, as in the East, in malls and around convenience stores. Biologists believe teenagers are lured by the combination of generous parking space and chilled soda

These, say the scientists. combine in mild weather to in-tensify a terrifying teenager lust for noise. At one time this could be gratified by a small car radio, or so it was believed by early

How wrong they were. Apparently the teenager bas always had an ear organ — tronic word for it in view of tecnager detestation of Bach's magnificent organ music — which creates an insatiable craving for

Only recently has electronic technology reached the stage where it can even begin to provide the decibels the teenager can absorb without pain.

Industrial-strength electronic weaponry now being sold can make life insupportable for neighbors of open-air businesses like convenience stores expe-

riencing a teenager infestation.

Malls can police teenager
noise better than convenience stores, but they find that teenagers nevertheless tend to scare older customers who associate them with noise capable of deafening the innocent for miles around.

Teenagers say there aren't any innocents for miles around anymore and, in view of the unspeakable world their elders

have created, everybody would be better off if they couldn't ever hear anything anyhow.

What excites the teenagers to such sass? Scientists believe the fury results when a teenager hears what he regards as music referred to as "noise."

Experiments at the Institute of Teenager Sturm und Drang suggest that the teenager does, in fact, believe that sound capahie of hlowing out eardrums eight blocks from its source is, as one specimen teenager called it, "the sweetest music this side

of Heaven.' California malls, like most malls, provide incessant broadcast music, which is theoretically supposed to stimulate the money-spending juices of their prototypical customer, a well-heeled baby boomer who is go-

ing on 50. To a teenager any rock is better than no rock. So the malls have been providing a rock to stay the teenager's hunger until be can get to a convenience store and turn up the sound to the point where it scares the burricanes back to the horse lat-

California malls now find they can clear them out fast by replacing baby-boomer rock with the classics. Teenagers simply can't stand it.

Four notes of a Mozart piano concerto affect them the way DDT used to affect earwigs. Scientists believe teenagers in-stinctively fear that classical music is a deadly threat to their bealth, just as the boomer generation believes cigarette smoke will do them all in.

This could mean a grim future for people who are not already deaf, because teenagers, who in-variably get older, are bound to be in charge eventually. We could end up a nation of malls vibrating to unbearable sounds and of social outcasts huddled in lonely alleys listening through ear plugs to beavily taxed tapes of Verdi's "Requiem."

New York Times Service

Latest Collecting Boom: The Sleazy '50s

By William Grimes

New York Times Service TEW YORK — America's post-New 100th with it an official style and an official narrative. The mood was optimistic. The cars, the kitchen appliances and even the people were shiny and bright.

After a depression and a world war. the vision of a split-level suburban house and a happy nuclear family took up permanent residence in the national brain. All endings were happy ones. Officially, there were no swobeds

Well, forget all that.

With the persistence of a recurring nightmare, images of the other postwar America now stalk the land, offering lurid testimony of an alternative nation - an America of cheese, tease and sleaze - of bondage princesses, third-rate dinosaur and outer-space movies, dark and violent tough-guy thrillers, scandal rags, "nudie-cutie" adult films, bodybuilders, hot rodders and juvenile delinquents.

In an orgy of historical revisionism, collectors, amateur historians and the style bungry have been working the margins of late-'40s and '50s America. turning over rocks and peering into forbidden corners with the savage glee of a gang of bikers holding Ozzie and Harriet hostage.

There's a lively market in drugstore pulp paperbacks, scandal magazines (especially if the cover shows trash goddesses like Mamie Van Doren or

Jayne Mansfield), and pinup art.
Video distributors, having worked their way through the B material, are frantically exhuming levels C and D, in some cases bringing out '50s films that never made it to the screen. Publishers like Vintage have reissued a slew of tough-guy '50s crime writers like Jim Thompson and Charles Willeford. Picking up the scent, Showtime recently asked a handful of wellknown directors to remake 1950s B movies for a new series, "Rebel High-

"People think of the 20 years after the war as this Eisenhower, golf, 'Leave It to Beaver,' plastic sort of time, but there was a real undercurrent of sex, violence, mystery and exploitation," said Alan Betrock, an archivist who publishes collectors' guides to popular scandal and girlie magazines like Confidential, Dare, Glance and Naked Truth.

The cover lines sizzled, "To Get



Miriam Linna and Billy Miller repackage little-known rebel rockers.

Him Back I Had to Become . . . A Cheap Pickup." "Those Naughty, Naughty Stories About Diana Dors." "Have You Tasted Forbidden Love?" "Hollywood Dope Racket." The magazines offered everything that televi-

sion didn't. "These magazines sold 35 million copies a month," Betrock said. "Confidential was the largest-selling newsstand magazine in America. This wasn't a small thing; it was a big

It's still a big thing. James Ellroy has mined a rich vein of sleaze in books like "The Big Nowhere," "L.A. Confidential" and "Hollywood Nocturne," double-hard-boiled crime stories that make Los Angeles in the early '50s seem like a bubbling cesspool.

Everyone is crooked, the doublecross is the usual form of buman interaction, the cops are harely distinguishable from the creeps they bust. The prose is nonstop uppercuts, Eliroy, whose next novel, "Ameri-

can Tabloid," will be published by Knopf in the fall, takes a ghoulish pleasure in mingling with his kind of

people, whom he describes, with pleasure, as "the peepers and prowlers, homosexual informers and hepcat junkies, voyeuristic cops and dope ad-

Those were the days. In fact, Ellroy sees a kind of innocence behind the world he describes. "Back then, square Americans knew the dark stuff was out there, but it was contained," he said. "It didn't have a name; it wasn't thrashed out on television like it is today. People want to go back into an era when there were

There are many roads back into the murk, Through their Norton record label, Miriam Linna and her husband, Billy Miller, repackage little-known rebel rockers and ultrafrantic rockabilly singers like Hasil Adkins and Johnny Powers, the ultimate in teen

Their series "The Raging Teens," now at three volumes, offers a seeming impossibility: New England rockabil-

"You wouldn't think you'd get one and '50s" (Pantheon).

may put out Volume 4." (Volumes 1 through 3 include promising angry-teen titles like "Gangwar," "Gimme the Keys" and "Renegade.")

Pride of place in the Norton catalogne goes to Link Wray, master of the

scary, reverb rich guitar solo.
"I like the Hell's Angels instrumental kind of stuff, when he was a real maniac," said Linna, who pointed out that Wray's 1958 hit "Rumble" was the only instrumental ever to be banned as a possible incitement to gang warfare.

At Kim's Video in the East Village, a sign near the door promises "horror, sci-fi, mindless action and gratuitous violence" by the best of the nation's drive in auteurs.

This includes special sections for biker films, juvenile delinquent films, exploitation films and, of course, the complete works of Ed Wood Jr., the legendary director of "Plan 9 From Outer Space," "Jail Bait," "Bride of the Monster" and other triumphs of cinematic incompetence.

Wood has become a figure of fascination for revisionists. A cross-dresser, he played a thinly disguised version of himself in the very strange "Glen or Glenda," a film that was made in 1953 but not released until 1981. "The world still wasn't ready." Michael Weldon justly noted in his seminal guide. "The Psychotronic Encyclope-

dia of Film." But the wheel of history has turned. Today Wood stands as a towering anti-anteur, technically awful but mysteriously compelling. (Tim Burton, the director of the Batman films, is making a feature film on his life and work.) And along with him, a host of despised cinematic subgenres have ris-

en from the depths. Video companies like Smister Cinema in Medford, Oregon, and Something Weird in Scattle are busy mining every one of them, from borror, sci-fi; invenile delinquent and exploitation to such intriguing hybrids as swordand-sandal meets sci-fi ("Hercules Against the Moon Men") and horror sterns ("Billy the Kid Meets Dra-

"This was the fun stuff that didn't make any apologies," said Michael Barson, the editor of the forthcoming I Married a Monster From Outer Space: Tear-and-Send Postcards From the Truly Terrible Fantasy and Science Fiction B-Movies of the '40s **PEOPLE**

McCartney Backs Geese: So Far, Not So Good

Paul McCartney and his, neighbor, the television write.

Carla Lane, failed in their bid to
save 150 Canada geese that were proving a nuisance in London's Battersea Park. McCartney suggested they be moved to his Sussex estate. Too late Marksmen from the local council shot them. Meanwhile, McCartney, outraged that Gil. lette uses animals in product testing, has sent his razor, shav. ing cream and other products back to the company, McCartney demanded a refund, which he said he would donate to People for the Ethical Treatment of Animals.

Madonna is seeking a restraining order against Todd Michael Lawrence, accusing him of stalking her and calling himself her busband. She says he has been ringing the buzzer at her Hollywood house and saying he was "coming home." according to court papers filed in Los Angeles.

Bryce Taylor, a New Zealander being sued by Princess
Diana for photographing her
working out in n London gym, says Buckingham Palace has singled him out because he's not British, and is using him to send a message to the British media.

The movie producer David Geffen thinks writers should stick to writing and leave the casting to him. Anne Rice, author of "Interview With the Vampire," complained when Tom Cruise was chosen by Geffen's company to play the vampire Lestat in the film of the book. "People were outraged when Vivien Leigh was cast in the role of Scarlett O'Hara," he said. "Today, it is unthinkable that anybody else could have played it."

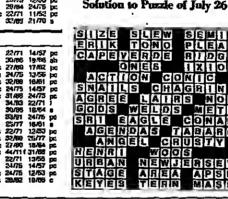
INTERNATIONAL CLASSIFIED Appears on Page 8

of Bogota

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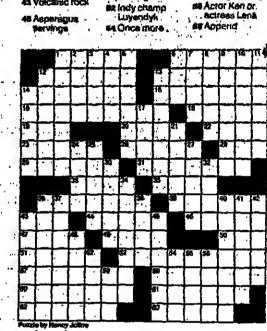
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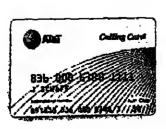
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